## OBJECTION TO PLAINTIFF / INTERVENOR TOSHIBA AMERICA MEDICAL SYSTEMS, INC.'S DEPOSITION DESIGNATIONS

## Statement of Objection:

Case 2:02-cv-02810-RB

Defendants Desoto Diagnostic Imaging, LLC., Randon J. Carvel, Lynn T. Carvel, Delta Radiology, P.C., and Zobar Properties, LLC. (Defendants) object<sup>1</sup> to the admission or use, regardless of purpose, of the following excerpts<sup>2</sup> from the respective depositions proposed for designation by Toshiba America Medical Systems, Inc. (TAMS). Defendants do not object to any sections that Defendants themselves designated or counter designated.

The bases for objection are twofold. Defendants stand upon and renew their previous objections stated in the following depositions. Defendants also object to the designations on the additional bases stated in the right column.

Defendants incorporate into this Statement of Objection, all objections heretofore or contemporaneously made including, but not limited to, those included or covered by Defendants' Motions in Limine.

Defendants object to the video deposition of Paul King since the third day of the deposition of Paul King was videotaped. At that time Defendants objected based upon the court's ruling in Pam Paulk's deposition that "[I]f the first of the deposition was already done focusing on the witness, that's the way the second part's going to be done, and that's my ruling." (Deposition of Pam Paulk, Feb. 3, 2004 at 177 lines 8 – 16 and 179 lines 12 – 16).

<sup>&</sup>lt;sup>1</sup> Not limiting our right to object at a later time.

<sup>&</sup>lt;sup>2</sup> Referring to those excerpts we identify with objections.

Objected Upon Deposition Designations Proposed by TAMS:

## 1. DEPOSITION OF PAUL KING, VOLUME I (Nov. 17, 2003).

Page	Line	Deposition Designation Testimony (Objections Renewed)	Objection.
6	24	Q. Okay. Could you provide your work history for	
to		the last ten years?	
8	1	A. Could I provide it?	
		Q. Yes.	
		A. '93, I started in at Magnolia Regional Health	
		Center, Corinth, Mississippi. Director of Radiology	
		Services there. Stayed till August of '97. August of	
		'97, I went to Delta Medical Center in Memphis,	
		Tennessee as their director of ancillary services. Some	
		time in '99, I was approached by two entrepreneurs to	
		start an imaging center. Started that process. In the	
		meantime, quit Delta Medical and went to work for	
		Baptist Memorial Hospital East as an MR tech.	
		Subsequently got in a little trouble because I worked	
		for the entrepreneurs. Baptist didn't like that aspect	
		of it. So I quit and went back to Delta Medical Center.	
		Worked there until November of or actually October of	
		2000.	
		November in October, I had a heart attack, and I	
		was out about four weeks.	
		Q. In November of 2000?	
		A. October 31st of 2000.	
		Q. Okay.	
		A. December somewhere in December, started	
		working for Desoto Diagnostic Imaging. I worked there	
		until they changed the name, and I subsequently left.	
		Went back to Magnolia Regional Health Center where I've	
		been since June of 2002.	
16	1	Q. So you moved from Delta Medical Center over to	
	to	Desoto Diagnostic Imaging?	
	16	A. No.	
		Q. Okay.	
		A. During that time frame, I moved	
		Q. We're talking about 1997 or so?	
		A. No. 1997, I was at Delta.	
		Q. Okay.	
		A. In '99 or early 2000, my time was being	
		consumed by the involvement with these two entrepreneurs	
		to build an imaging center. And it was total	
		involvement on all of our parts to build this facility	
		and build this company.	
	1		

802770.1 5/21/04 -2-

		Q. Would that be Dr. Carvel and Randon Carvel?
		A. That would be Dr. Carvel and Randon Carvel.
		Yes.
18	4	Q. Were you a registered MRI technologist?
	to	A. I am.
	14	Q. How many years of experience do you have as an
		MRI technologist?
		A. Sixteen years.
		Q. Are you registered in any other modality?
		A. I'm a registered radiographer as well.
		Q. Is that it?
		A. Uh-huh (affirmative response).
		Q. Is that yes?
		A. Yes.
28	12	Q. And what occurred in October of 2000, why you
to		left Delta?
29	23	A. I had a heart attack.
		Q. Okay. Did they fire you?
		A. No.
		Q. How did it come about that you left Delta?
		A. I left in with my heart attack, I was out
		for four whole weeks. We were supposed to start
		operation some time in early November.
		Q. And you say we. Who is
		A. The Carvels.
		Q. Okay. So how did that come about you leaving
		Delta? Did you decide to go over there and get ready
		with the Carvels? Is that what happened?
		A. Yes.
		Q. Now, did you receive any pay during the four
		weeks in which you were off for your heart attack?
		A. I received two weeks of pay from Delta and two
		weeks of pay from the Carvels. But during the time of
		my heart attack, I also worked for the Carvels during
		that four weeks.
		Q. What were you doing for them?
		A. Calling employees, answering questions for
		them, where our process was.
		Q. Helping them set up operations?
		A. Trying to let them understand what I had.
		Q. What do you mean as far as what you had, your
		knowledge?
		A. We were all responsible for a piece of the
		operation.
		Q. Okay. And what piece were you responsible
		for?

802770.1 5/21/04 -3-

		A. TechnologistS, equipment.	
		Q. Anything else?	
		A. Huh-uh (negative response).	
		Q. No?	
		A. No.	
46	22	Q. Okay. And then when you went full time with	
to		the Carvels, what was your pay scale?	
53	19	A. Money life scale was 67,000 a year.	
		Q. Okay. How much of an increase was that from	
		your employment at Delta? I believe you testified	
		earlier you were making 52,000 at Delta?	
		A. I started at 52,000. I was making 56 when I	
		left.	
		Q. Okay. So you got 11,00	
		A. So it was an 11,000-dollar increase.	
		Q. Okay. And what were your job duties at Desoto	
		Diagnostic Imaging working for the Carvels?	
		A. I was their administrator, their PACS	
		administrator, human resources director, staff	
		coordinator, MRI technologist, general building	
		superintendent.  O. What else?	
		A. And a board member.	
		Q. Is it fair to say you ran the operations of	
		DDI?	
		A. With limitations that Lynn provided, yes, I	
		did.	
		Q. What limitations would those have been? Do you recall?	
		A. She was the ultimate control.	
		Q. What does that mean?	
		A. It meant that if she didn't like the direction	
		of things, that she'd change that direction.	
		Q. So if you had the company going in a certain	
		direction, Dr. Carvel had the ability to change that	
		direction?	
		A. Absolutely.	
		Q. But day-to-day operations, would you be in	
		charge of the day-to-day operations?	
		A. Yes.	
		Q. Okay. And would those day-to-day operations	
		include what would those things include? Describe	
		for me.	
		A. Ordering supplies, making sure the staffing	
		matrix was appropriate.	
		Q. What does that mean?	

802770.1 5/21/04 -4-

- A. Staffing matrix means that according to procedural load versus employing on site.
  - Q. What else?
  - A. Transportation.
  - Q. Anything else that you can think of?
- A. Running the RIS and -- RIS, which is the radiology information system, and also the PACS, which is the picture archive communications system. I was responsible for all the archive of data, push and all of the information to different resources.
  - Q. Did you interview job applicants?
  - A. Yes, I did.
  - Q. Did you make hiring decisions?
  - A. With the approval of Lynn, yes, I did.
- Q. But as far as interviewing the potential employee, would you conduct the interview and then take that information to Dr. Carvel? Is that how it worked?
- A. I would take that interview -- interview and interviewee to Dr. Carvel, and she'd interview them after that.
- Q. And would you make a recommendation for hire --
  - A. I would.
  - Q. -- to Dr. Carvel? You would?
  - A. I would.
- Q. Okay. And Dr. Carvel would generally follow your lead --
  - A. She did.
  - Q. -- of those recommendations? She did?
  - A. Yes.
- Q. Now, I believe you mentioned earlier that you were in charge initially in the workup of getting the DDI facility ready, you were in charge of the technologists?
  - A. That's correct.
- Q. Does that mean locating technologists for hire?
  - A. That's correct.
  - Q. And did you do that?
  - A. I did.
  - Q. And who did you hire right off the bat?
- A. The number one goal or the prerequisite that I involved myself in was making sure that each modality had a registered technologist for that modality in it.
- Q. Is a registered technologist something different than just a regular technologist?

802770.1 5/21/04 -5-

- A. A registered technologist in the modality of operation. So if it was nuclear medicine, he would be registered in that field, nuclear field. If it was mammography, she would be registered in the mammography field, and all the way through the facility with all of the resources.
- Q. So a registered technologist in a particular modality would have a heightened education or capabilities?
- A. They'd have advanced credentials and be trained in that modality.
- Q. Okay. And how do they gain those advanced credentials?
- A. Some go to school for it. There's different courses offered. On-the-job training for some, and then they get to challenge the registry. And if they challenge and pass, they become registered. It doesn't mean they're qualified to do it. The qualifications come with the experience on the job.
- Q. Did you interview the potential technologist applicants regarding their experience for the job?
  - A. I did.
  - Q. Okay.
  - A. Yes, I did.
- Q. And the technologists that you hired at the time, were you satisfied that they were adequately trained?
  - A. I was 100 percent satisfied.
- Q. And what were the names of the technologists that you initially hired for DDI?
  - A. Rick Staubach, nuclear medicine.
  - O. Okay.
  - A. Cindy Holmes, mammography.
  - Q. Okay.
- A. May Vokaty, ultrasonography, Joanne Tucker, radiography. And there's one more, and I can't remember her name. Debbie Powers, CAT scan. And then I, with my credentials, covered the MRI.
- Q. Was Joanne Tucker also hired as an MRI technologist?
- A. Joanne was -- I was training Joanne at a facility prior to. So she had MRI knowledge. She was not registered in that field. Therefore, she was registered in radiography and put in that camp at a lower pay.

Q. Okay. But she could do MRI scans at the time?

802770.1 5/21/04 -6-

		A. Yes, she could.
		Q. And you say you were working with her at a
		different facility. Where was that?
		A. That was Delta Medical Center.
		Q. And she did MRI scanning at Delta Medical?
		A. Yes, she did.
		Q. How long did she do MRI scanning at Delta
		Medical Center?
		A. A year.
		Q. And what piece of machinery did Joanne work on
		at the time?
		A. GE Contour .5.
		Q. Did Joanne Tucker also work on the mobile MRI
		for the Carvels?
		A. She did.
		Q. She did? And is that for a three or
		four-month period, just like yourself?
		A. I can't remember the actual time frame. It
		was it was probably at least two of those months.
		The training aspect was greater than a normal person can
		take. And a good MRI tech, even with a good one, it'll
		take three or four weeks to train you adequately on a
		piece of equipment.
		Q. Okay. But you worked with her closely to try
		to get her up to speed?
		A. Yes.
		Q. Do you feel like she was up to speed pretty
		quickly?
		A. No.
		Q. No? And how did you have that opinion?
		A. You have a piece of self-confidence about
		yourself. She never exhibited the self-confidence to be
		by herself.
		Q. Are you saying at that time with the mobile
		MRI, or are you saying throughout her employment with
		DDI?
		A. I think throughout the employment all the way
		up to the very end, which at that point, once I left,
		she became a lot more self-confident and is running a
<u></u>	1.0	system and teaching that system today.
61	16	Isn't it true that that magnet wasn't actually
to		installed until December of 2000?
62	11	A. I was not there when it was installed.
		Q. How were the Carvels supposed to know anything
		about installation?
		A. Because I had gone over it with Lynn

802770.1 5/21/04 -7-

		extensively.	
		Q. And what was Lynn's knowledge about	
		installation?	
		A. She knew nothing about it.	
		Q. Okay.	
		A. But I also worked with Randon, too, to make	
		sure the RF shielding was appropriate, the magnet	
		installation was appropriate, and please, oh, by the	
		way, take pictures of this installation.	
		Q. And what did Randon at the time know about	
		installation?	
		A. He knew nothing, as well, but he was a	
		construct he had had his license in construction and	
		whatever he has to have his license in to manage that.	
		Neither one knew anything. But I was out at the time.	
64	15	Q. Who replaced Mr. Marks on the local level?	
	to	A. On a what?	
	24	Q. On a local level, the Memphis rep.	
	- '	A. Donnie Jenkins and Greg I can't remember	
		Greg's last name they were the two local FEs for nuc	
		and CT and radiography.	
		Q. Is that Greg Stalcup?	
		A. Stalcup. That's correct. Greg Stalcup. They	
		replaced him for eyes on. Ray Ruskosky, who is out of	
		Birmingham, replaced him for the local.	
65	9	Q. So there's a period of time there was no local	Use of the excerpt is
	to	service engineer for the MRI at DDI; is that correct?	Misleading. FRE <sup>3</sup> 106
	22	MR. CHESNEY: Objection. Contradicts	competence.
		what the witness' testimony was just one second ago.	o mpotomos.
		A. I said that Greg Stalcup and Donnie Jenkins	
		acted as the local field service engineers for all the	
		modalities. Their specialty was in other arenas, but as	
		far as the MRI goes, locally, there was no absolute FE	
		for local service.	
		Now, I don't know what the definition of local is.	
		Birmingham is about three hours away, and that's fairly	
		local when you look at FE and service response times.	
		Most of the vendors I deal with now are two and a half	
		to three hours out from the hospital I'm at today.	
67	17	Q. Isn't it true that when Toshiba sold the MRI	Use of the excerpt is
to	'	equipment to DDI that they told them they would have	Misleading. FRE 106
68	1	qualified and competent service engineers to work on the	competence.
	1	equipment?	- Simpotoneo.
		MR. CHESNEY: Objection. Leading.	

<sup>3</sup> (Federal Rules of Evidence, Rule #)

802770.1 5/21/04 -8-

		Objection to the form.	
		A. That was our request to Toshiba, and our	
		understanding was that we would have those individuals.	
		And indeed, they did throw modality specialist FEs at	
		all modalities there, and Randy being one of those.	
79	9	Q. Okay. And Wendy McDonald, was she the	Use of the excerpt is
	to	applications for MRI?	Misleading. FRE 106
	20	A. She was.	competence.
		Q. And do you know what her background was?	T T
		A. She was an MRI technologist registered in that	
		field.	
		Q. Did you feel she was a competent applications	
		person at that time?	
		A. I did a little background check on her. She	
		had actually done the applications turnover at Saint	
		Francis Hospital, who owned Excelarts as well. And they	
		felt very comfortable with her expertise.	
82	7	82	
	/	7 Q. Okay. And just briefly, what is the	
to 84	23	· · · · · · · · · · · · · · · · · · ·	
04	23	8 responsibilities for applications? 9 A. From which side?	
		1 11 /	
		12 initial visit and they're broken up in two visits.	
		13 You get initial visit and then advanced visit. The	
		14 first initial visit was general operations of the piece	
		15 of equipment; that is, from starting the machine from	
		16 ground up, powering up, logging in, understanding what	
		17 your log-in phrases may be, understanding what some	
		18 potential error reporting cycle problems may be, general	
		19 operations for the bread and butter things like the	
		20 backs and heads are. She trained for a week or so on	
		21 build protocols into the system and showed how to access	
		22 those protocols and do day-to-day scanning, running	
		23 single to noise QA and things like that.	
		Q. And you say Ms. McDonald built the protocols	
		25 and put them in the system?	
		83	
		1 A. Toshiba comes already formatted with	
		2 protocols. But Ms. McDonald came in and put in some of	
		3 her more specialized protocols into the system. As MR	
		4 people go, you build your own sequences. You know they	
		5 work. And you try to share that across the spectrum.	
		6 And she shared hers from different sites of Excelarts.	
		7 Each piece of equipment manages its own protocol base.	

802770.1 5/21/04 -9-

	8 Q. So the protocols with various systems may be a
	9 little bit different
	10 A. Yes.
	11 Q system to system?
	12 A. Yes, they would.
	Q. Was there ever a necessity while you were at
	14 Desoto Diagnostic Imaging to, say, tweak the protocols?
	15 A. My fetish is that I tweak every system that
	16 I'm on regardless if it's there or not. Yes, I tweaked.
	17 Q. And that's based on your experience?
	18 A. That's based on my experience.
	19 Q. And you were capable of doing that tweaking?
	20 A. I was.
	21 Q. And did you do it well?
	22 A. I did it very well.
	23 Q. And if Mike O'Barr stated that the reason the
	25 at DDI was improperly tweaking the protocols, would he
	0.4
	1. ha hiin 22
	1 be lying?
	2 MR. CHESNEY: Objection.
	3 Mischaracterizes Mr. O'Barr's testimony.
	4 A. I'd say it's a false statement to some extent.
	5 If I was there doing it, yes, it would be a misleading
	6 statement that he made. But if it was one of my other
	7 technologists technologists as they set today and
	8 this is universal. This is just not with DDI or Baptist
	9 or anyone they're button pushers. And unless they're
	10 trained appropriately and the only two companies out
	11 there that gave a technologist a chance to learn real
	12 systems was Toshiba and Siemens. They forced you to
	13 understand what you were doing. They didn't allow you
	14 to be a button pusher.
	But the technologists I acquired certainly,
	16 Joanne was a button pusher because she learned
	17 buttonology to get through an exam. And she's back on
	18 the GE system with her buttonology again. So you know,
	19 she can train that system. She can do that.
	But Debbie May, when she came on, she had some
	21 flexibilities. But as a whole, you've got to have a lot
	22 of devotion to that practice before you understand it.
	23 I'm done.
89   12	Q. Okay. Let me show you Exhibit Number 5.
to	(WHEREUPON, THE ABOVE-MENTIONED
91 17	DOCUMENT WAS MARKED AS EXHIBIT NO. 5

802770.1 5/21/04 -10-

## TO THE DEPOSITION, AND IS HERETO ATTACHED.)

- Q. (BY MR. TATE) Do you see on this particular report at the top it has the caller name as Debbie Powers?
  - A. Yes.
- Q. And it references in the case summary the Excelart; is that correct?
- A. That's what it -- that's what it's saying in here.
  - O. Did Debbie Powers do MRI?
  - A. She did not.
- Q. Can you explain why Debbie Powers would be calling about the MRI, or could that, in fact, maybe have been a mistake?
- A. I believe at this time -- all the techs ran into a universal usage mechanism at our facility. They did laundry. They washed the floors if they had to. Anything -- they picked up laundry. They just did a variety of things.
- Q. Do you think maybe you had asked her or somebody in MRI had asked her to place the call, possibly?
- MR. CHESNEY: Objection. Calls for speculation.
- Q. (BY MR. TATE) Do you think it would be a possibility?
- A. Well, Debbie had just gotten back from -- we sent her out to California to CT school to train on the Asteion. And I think she probably had just gotten back, and it wasn't a whole lot of business quite for her at that point. So you know, she was -- and I don't know. Maybe someone did ask her to make this call for them.
- Q. Okay. What was the problem with this particular case report?
- A. Well, it's saying here that patient heart monitor inoperative.
  - O. What does that mean?
- A. I don't know what that means because this appears to have some deliverance to the CT scanner. But you know, it's to Randy Marks. Looks like he received that part in. The heart monitor itself was just -maybe it was our cardiac gating system for the Excelart. And I think --

MR. CHESNEY: Excuse me. I'm sorry. Finish your answer.

802770.1 5/21/04 -11-

	ı	
		A. I think we talked about before that that
		system was inoperable. And there was no emphasis put on
		it. There was no need by us at the time. But there was
		no emphasis put on it to get that system operational.
		And you know, you don't know until the day you need it.
		And then if it's not operational, you know it at that
		point. So I think that's why this order was placed.
120	23	Q. I'll ask you to take a look at Exhibit 14.
to		(WHEREUPON, THE ABOVE-MENTIONED
123	18	DOCUMENT WAS MARKED AS EXHIBIT NO. 14
120		TO THE DEPOSITION, AND IS HERETO
		ATTACHED.)
		Q. (BY MR. TATE) Is this a call placed on
		January 29th, 2001, Mr. King?
		A. Uh-huh. Yes, it is.
		Q. Does it have to do with the Excelart?
		A. Yes.
		Q. And does it look like a call made by Ms. Tucker?
		A. Yes.
		Q. Okay. And do you can you tell from looking
		at this what the problem was?
		A. It appears that she was having a lot of noise
		in her image acquisition.
		Q. Would that be a legitimate call to make if
		there was noise in the imaging acquisition?
		A. Not at first, no.
		Q. Not at first?
		A. Not at first.
		Q. But by the time Ms. Tucker made the call,
		would that be an appropriate call to make?
		MR. CHESNEY: Objection. Assumes facts
		not in evidence, calls for speculation, no showing of
		personal knowledge.
		A. No, it wouldn't.
		Q. (BY MR. TATE) So what did Ms. Tucker do
		wrong?
		A. When she had the noise occur, she should have
		went back and put her phantom in, rescanned the phantom,
		recalibrated the piece of equipment. And at that point
		if she still had the noise and it existed, then she
		could have called the FE at that time.
		A lot of this is tech dependent. This is probably
		one of the most tech dependent pieces of equipment out
		there. If you've got noise, it's for a reason. You put
		somebody in there with silk on, you put somebody in
L	l	

802770.1 5/21/04 -12-

		there with a bra strap that has a piece of metal on it,
		bullet in your pocket, anything, it's very sensitive to
		that to a problem. The doors open, say, for
		instance, a leak in the RF shielding, for instance. All
		these problems will exist. And until you identify them,
		you're spinning your wheels calling the FE in because
		when he gets there, just like what she states here,
		unable to duplicate upon arrival, that problem goes away
		because that patient has gone away.
		Q. How do you know that Ms. Tucker didn't go
		through any of the processes before she made this call?
		A. My assumption is that there's very few that
		will when you look out there at the technologist pool.
		And she was so inexperienced with this. Even though she
		had the proper training from Wendy, the inexperience of
		Joanne she was not the best tech. She was being
		trained to be the best tech. Her unsurety or she
		freaked out a lot of times. If something happened, she
		recorded it. She put it down, because to solve a
		problem was a very difficult task for her at that time.
		Now, it's made her a better person because I pushed and
		pushed and pushed her to do the right thing here. Look
		at the problems, identify why we had those problems, so
		when you see the lots of noise, if we continue seeing
		that, and she has done her job, which I don't see it
		stated here that phantom scanned and then phantom images
		are brought up.
		Q. But you don't know she didn't do that; is that
		right, for certain?
		A. I would be 99.9 percent certain.
		Q. But based on this document, you can't tell.
		A. I would be 99.9 percent certain.
131	24	Q. (BY MR. TATE) Well, let me rephrase it
to		for you. Were they having the same problems that
133	4	you were having?
		MR. CHESNEY: Objection. Vague and
		ambiguous.
		A. They didn't really have the they had some
		of the same general problems, but they had no problems
		with those particular problems. They had already
		resolved the direction that they needed to go in. So
		when I asked them pointed questions, oh, yeah, we've
		seen that. So I had to really dig after them to give me
		the answers that I was looking for. Are you having
		these type problems? Oh, yes. We've seen that.
		Q. Okay. And then how was your conversations
	1	

802770.1 5/21/04 -13-

		with Branda Schones?
		A. Pretty much the same. Recalling
		conversations, it would be very difficult to do. But in
		general, we talked about the resolution of the white dot
		artifact and how did they resolve that for them. She
		said they pretty much didn't, but you know, they got
		over it using double nex. That was the solution. And
		she didn't understand what white dot artifact was. But
		when I went into detail explaining it to her, she
		understood, yeah, we've seen that.
		Q. Did she call it the ping pong artifact?
		A. She might have called it a ping pong artifact.
		That's where you got a difference between good
		technologists and the better technologist.
		Q. As far as terminology goes?
		A. No. As far as identification of an
		artifactual problem.
137	10	Q. So it was a Toshiba coil?
to		A. No.
138	11	MR. CHESNEY: Objection.
		Q. (BY MR. TATE) No?
		A. No, it was not.
		MR. CHESNEY: Mischaracterizes the
		witness' testimony.
		Q. (BY MR. TATE) I'm confused.
		A. Toshiba has what they call a license plate
		coil. If you bought their configuration, it would only
		do thoracal lumbar, on lumbar and then thoracic, and
		then you'd have to take that coil and put another device
		so you could do the cervical area.
		So they contract with people like American
		Scientific and GE does this, Siemens does this.
		Everybody uses this same coil. But the configuration
		was configured as far as the harness and the hookup for
		Toshiba to hook into their system and be turned on via
		their system parameters.
		Q. Okay. So but the coil was actually sent to
		the facility by Toshiba; is that correct?
		A. That's correct.
		Q. So is it fair to say that Toshiba didn't
		manufacture the coil but provided and supplied the coil
		to the customer?
		A. That is correct.
		Q. Okay.
141	14	Q. Some of the image quality was such that it was
	to	difficult to do an interpretation?

802770.1 5/21/04 -14-

	25	A. Two percent.
		Q. What other problems would the image quality
		cause?
		A. Well, there's no other problems image quality
		would cause other than the fact that there may be a
		missed interpretation. But that would be it. Again, we
		were receiving good data. It just wasn't that beautiful
		data that we wanted to put out in that facility.
		Q. So poor quality image, though, could result in
		a misrepresentation in a particular situation?
1.4.4	18	
144	10	A. I forgot the question. Well, I will say this
to	2	to that statement, there's probably out of all the
145	2	units out there, only 40 percent will produce an
		adequate image. The other 60 percent produce what we
		produced because of the poor technologist that's
		operating the system, no education that's formulated
		behind those technologists, and them just being, quite
		frankly, button pushers and no identifiers to it. So
		that is a quality issue across our environment, MR
		environment.
145	13	Q. Did you spend more time in the MRI room trying
to		to produce quality images strike that.
146	6	Did you spend more time in the MRI room more than
		you would have liked at DDI?
		A. No, I did not.
		Q. Did you enjoy spending time in the MRI?
		A. I enjoyed it. That was my relaxation point.
		Q. So you scanned a lot of patients yourself or
		assisted in the scanning?
		A. I would try to. I'd stay over late. I was
		there when the first patient got there and left when the
		last patient left and sometimes afterwards.
		Q. And you just felt that was your obligation?
		A. My obligation was Desoto Diagnostic Imaging as
		a whole. I wear all types of hats, and I fulfilled all
		my responsibilities to all those hats. So I felt like
		on my relief side of things, which is the MRI, I should
		have a little fun every once in a while. So fun was to
		uncover the problem.
147	2	Q. And what percentage of your time do you think
	to	you were spending in the MR and/or with MR situations at
	12	DDI?
		A. Kyle, I can't categorize that into percentages
		because my dedication was 100 percent for the whole
		facility. And to break it out into percentage points
		you know, I had PACS that I dealt with. I had the human

802770.1 5/21/04 -15-

		resources side I dealt with. I never let any of those
		projects go down. So in a 12-hour day, that I did a lot
		of, 10, 11, 12 hour days, I probably spent three and a
		half, four hours a day over in the MR suite.
170	7	Q. Did you ever ask anybody at TAMS or Toshiba
to		why DDI was sold the three nex feature but was not able
173	18	to use it?
1,0	10	MR. CHESNEY: Objection. Assumes facts
		not in evidence.
		A. There was no reason to ask that question. All
		the equipment has you can go to do 12 nex on these
		pieces of equipment. Six nex is way overkill; three
		nex, I hate using; four, I will use. But I hate using
		three nex in anything. It's an odd factor.
		Q. But it was an option that was sold to DDI; is
		that correct?
		A. Yes, it was.
		·
		Q. And that was an option that actually was not
		being able to be used; is that correct?  MR. CHESNEY: Objection. That assumes
		facts not in evidence and mischaracterizes the
		witness' previous testimony.
		A. That's incorrect because three nex was very
		much used. If you wanted to enhance IECs or to look at
		pituitary stalks and things like that, you used the
		three nex value. It's usually in that surface coil
		arena that you didn't want to use an odd nex value. And
		at that point, you'd get that white dot artifact that
		would occur.
		Q. (BY MR. TATE) Okay.
		A. But if you knew about it on the front end, you
		planned for it. Just like John is saying here, they
		didn't care, they just planned for it.
		Q. So you'd use the three nex feature to try to
		eliminate the white dot artifact.
		A. No.
		Q. Okay. So explain that.
		A. I'd use the three nex to enhance the image
		quality because looking at smaller parts with little
		pituitary glands or the fifth and sixth cranial nerves
		as they came out, something that's real fine and
		definitive, you'd actually bump those next values up.
		And again, if you go more than six, it's really
		overkill, and five is overkill. So really, four is your
		value, four and anything below four.
		Q. But it is true, as you testified earlier, that
	•	· · · · · · · · · · · · · · · · · · ·

802770.1 5/21/04 -16-

Toshiba told you not to use the three nex; correct?

MR. CHESNEY: Objection.

Mischaracterizes --

- Q. (BY MR. TATE) On spines?
- A. No. I said not to use odd next.
- O. Would that be a number three? Is number three an odd number?
  - A. I guess it would be.
- Q. Did they tell you not to use odd nex on spines
- A. They did not say not to use the nex, odd nex. If the white dot interfered with our information we're trying to gather, then we -- they suggested that we go to an even nex value. So it was never suggested that we don't use it. But if it interfered, then don't use it.
- Q. Okay. Is it fair to say that Toshiba suggested not to use the odd nex on spine exams to eliminate the white dot artifact?

MR. CHESNEY: Objection.

Mischaracterizes the witness' previous testimony.

A. It never --

MR. CHESNEY: Don't flap your hand at me.

MR. TATE: I didn't flap my hand at you.

MR. CHESNEY: Yes, you did.

MR. TATE: No, I did not.

MR. CHESNEY: I sat here watching you.

You're telling an untruth on the record again. More to the point, don't flap your hand.

MR. TATE: I'm not flapping my hand at you.

MR. CHESNEY: I'm simply making an objection to your question. No reason to flap your hand.

MR. TATE: I'm not flapping my hand at you, John. I'm not even paying attention to you.

MR. CHESNEY: You're not doing -- you're not flapping your hand anymore. You're doing very well. Keep it up.

A. The odd nex -- Toshiba never informed us not to use odd nex. The odd nex was one of those -- not using it was one of the fixes if we didn't want to see that problem exist. And indeed, once we went to a shorter coil sequence, we got rid of that white dot artifact, and that was truly a short board elliptical artifact that was pulling itself into the field.

Q. Is it common practice in the medical industry

185

802770.1 5/21/04 -17-

	to	that technologists would be having to do manual scans
	17	with an MRI?
		MR. CHESNEY: Objection. Vague and
		ambiguous, overbroad, lack of showing of personal
		knowledge to answer that question as phrased.
		Q. (BY MR. TATE) Based on your experience.
		MR. CHESNEY: Same objection.
		A. My experience is that manual scans should be
		something that's taught from the get go for all
		technologists. When you're dependent on the computer to
		do your autoscanning for you or autotuning for you, then
		you become that button pusher once again. But a manual
		scan from the '96s back were very predominant focus for
		MR technology. From '97 forward, it became an autotune,
		hey look, you can just push this button, and it will
202	1	tune itself. So is that the answer?
202	4	Q. (BY MR. TATE) Okay. Fair enough. Did
to		Jesse Jacobs ever concede that you were right that
203	1	the phantom was not moving?
		MR. CHESNEY: Objection.
		Mischaracterizes the witness' previous testimony. He
		never suggested that Mr. Jacobs said the phantom was
		moving.
		A. He never I mean, I think he conceded to the
		point. I think there's a paragraph down here that he
		makes a statement. However, the intermittent ghosting
		started rearing its little head on Thursday evening and
		Friday morning. Back up in another sentence up there,
		he also says that especially with the FSC of 17 echo and
		100 AT with flow cup, except on one case that had
		ghosting, and that was corrected after repeat scanning.
		And that's, indeed, what we had to do. We had to
		go back and repeat, change a few factors, you repeat it,
		change our phasing coding a little bit. He does say the
		head muscular skeletal work was very nice. And it was.
		They bought us another coil and a QDC spine and a QD
		spine coil. So they got away from that American
		Scientific coil, which cleaned up some of that white dot
		artifact. That was a fix, and it was a good fix.
206	7	Q. And who was responsible for the Arctic Chill
to	'	problems, the valve in backwards?
207	11	A. The Arctic Chill Company.
207	11	Q. Okay. But did Toshiba hire that Arctic Chill
		Company?  A They hired that company That's the company
		A. They hired that company. That's the company
		they worked with. Now, I don't know if that's an H & H

802770.1 5/21/04 -18-

		problem. That might be actually a builder problem	
		there. Bu indeed if it is, you know but I know	
		Toshiba contracted with Arctic Chill to supply to	
		integrate with their scanners.	
		Q. So Toshiba bought the arctic chill?	
		MR. CHESNEY: Objection.	
		A. I don't know who bought the arctic chill. I	
		just know	
		MR. CHESNEY: Sorry. My objection is it	
		mischaracterizes the witness' testimony and assumes	
		facts not in evidence.	
		A. The arctic chill was one of those products	
		that's used by Toshiba pretty exclusively.	
		Q. (BY MR. TATE) Okay. And as far as the	
		checkout of proper city water bypass system, who	
		would be the responsible party for that?	
		MR. CHESNEY: Objection. Lack of showing	
		of personal knowledge.	
		A. I don't know who would be responsible for	
		that. I would think the foreman on the job for the	
		builder would have been responsible for the city water	
		bypass stuff because he's responsible for bringing that	
		stuff to the house.	
215	17	Q. (BY MR. TATE) Okay. Looking at the	Use of the excerpt is
215 to	17		Use of the excerpt is Misleading. FRE 106
	17 14	Q. (BY MR. TATE) Okay. Looking at the	
to		Q. (BY MR. TATE) Okay. Looking at the failures on this regarding the CT scanner, I	Misleading. FRE 106
to		Q. (BY MR. TATE) Okay. Looking at the failures on this regarding the CT scanner, I believe it mentions reconstruction of images very	Misleading. FRE 106
to		Q. (BY MR. TATE) Okay. Looking at the failures on this regarding the CT scanner, I believe it mentions reconstruction of images very slow. What does that mean?	Misleading. FRE 106
to		Q. (BY MR. TATE) Okay. Looking at the failures on this regarding the CT scanner, I believe it mentions reconstruction of images very slow. What does that mean?  A. It means that we didn't have enough RAM and	Misleading. FRE 106
to		Q. (BY MR. TATE) Okay. Looking at the failures on this regarding the CT scanner, I believe it mentions reconstruction of images very slow. What does that mean?  A. It means that we didn't have enough RAM and not enough gig in the system to reconstruct. The	Misleading. FRE 106
to		Q. (BY MR. TATE) Okay. Looking at the failures on this regarding the CT scanner, I believe it mentions reconstruction of images very slow. What does that mean?  A. It means that we didn't have enough RAM and not enough gig in the system to reconstruct. The acquisition was done in a timely frame, but once the raw	Misleading. FRE 106
to		Q. (BY MR. TATE) Okay. Looking at the failures on this regarding the CT scanner, I believe it mentions reconstruction of images very slow. What does that mean?  A. It means that we didn't have enough RAM and not enough gig in the system to reconstruct. The acquisition was done in a timely frame, but once the raw data was there, the reconstruction took probably three	Misleading. FRE 106
to		Q. (BY MR. TATE) Okay. Looking at the failures on this regarding the CT scanner, I believe it mentions reconstruction of images very slow. What does that mean?  A. It means that we didn't have enough RAM and not enough gig in the system to reconstruct. The acquisition was done in a timely frame, but once the raw data was there, the reconstruction took probably three to four minutes more.	Misleading. FRE 106
to		Q. (BY MR. TATE) Okay. Looking at the failures on this regarding the CT scanner, I believe it mentions reconstruction of images very slow. What does that mean?  A. It means that we didn't have enough RAM and not enough gig in the system to reconstruct. The acquisition was done in a timely frame, but once the raw data was there, the reconstruction took probably three to four minutes more.  Q. Was it your belief on the front end, based on	Misleading. FRE 106
to		Q. (BY MR. TATE) Okay. Looking at the failures on this regarding the CT scanner, I believe it mentions reconstruction of images very slow. What does that mean?  A. It means that we didn't have enough RAM and not enough gig in the system to reconstruct. The acquisition was done in a timely frame, but once the raw data was there, the reconstruction took probably three to four minutes more.  Q. Was it your belief on the front end, based on Toshiba's representations, that the reconstructions	Misleading. FRE 106
to		Q. (BY MR. TATE) Okay. Looking at the failures on this regarding the CT scanner, I believe it mentions reconstruction of images very slow. What does that mean?  A. It means that we didn't have enough RAM and not enough gig in the system to reconstruct. The acquisition was done in a timely frame, but once the raw data was there, the reconstruction took probably three to four minutes more.  Q. Was it your belief on the front end, based on Toshiba's representations, that the reconstructions would occur faster than that?	Misleading. FRE 106
to		Q. (BY MR. TATE) Okay. Looking at the failures on this regarding the CT scanner, I believe it mentions reconstruction of images very slow. What does that mean?  A. It means that we didn't have enough RAM and not enough gig in the system to reconstruct. The acquisition was done in a timely frame, but once the raw data was there, the reconstruction took probably three to four minutes more.  Q. Was it your belief on the front end, based on Toshiba's representations, that the reconstructions would occur faster than that?  MR. CHESNEY: Objection. Vague and	Misleading. FRE 106
to		Q. (BY MR. TATE) Okay. Looking at the failures on this regarding the CT scanner, I believe it mentions reconstruction of images very slow. What does that mean?  A. It means that we didn't have enough RAM and not enough gig in the system to reconstruct. The acquisition was done in a timely frame, but once the raw data was there, the reconstruction took probably three to four minutes more.  Q. Was it your belief on the front end, based on Toshiba's representations, that the reconstructions would occur faster than that?  MR. CHESNEY: Objection. Vague and ambiguous. Assumes facts not in evidence.	Misleading. FRE 106
to		Q. (BY MR. TATE) Okay. Looking at the failures on this regarding the CT scanner, I believe it mentions reconstruction of images very slow. What does that mean?  A. It means that we didn't have enough RAM and not enough gig in the system to reconstruct. The acquisition was done in a timely frame, but once the raw data was there, the reconstruction took probably three to four minutes more.  Q. Was it your belief on the front end, based on Toshiba's representations, that the reconstructions would occur faster than that?  MR. CHESNEY: Objection. Vague and ambiguous. Assumes facts not in evidence.  A. When I looked at this scanner, at the time we	Misleading. FRE 106
to		Q. (BY MR. TATE) Okay. Looking at the failures on this regarding the CT scanner, I believe it mentions reconstruction of images very slow. What does that mean?  A. It means that we didn't have enough RAM and not enough gig in the system to reconstruct. The acquisition was done in a timely frame, but once the raw data was there, the reconstruction took probably three to four minutes more.  Q. Was it your belief on the front end, based on Toshiba's representations, that the reconstructions would occur faster than that?  MR. CHESNEY: Objection. Vague and ambiguous. Assumes facts not in evidence.  A. When I looked at this scanner, at the time we didn't have faster scanners than this. This was an	Misleading. FRE 106
to		Q. (BY MR. TATE) Okay. Looking at the failures on this regarding the CT scanner, I believe it mentions reconstruction of images very slow. What does that mean?  A. It means that we didn't have enough RAM and not enough gig in the system to reconstruct. The acquisition was done in a timely frame, but once the raw data was there, the reconstruction took probably three to four minutes more.  Q. Was it your belief on the front end, based on Toshiba's representations, that the reconstructions would occur faster than that?  MR. CHESNEY: Objection. Vague and ambiguous. Assumes facts not in evidence.  A. When I looked at this scanner, at the time we didn't have faster scanners than this. This was an average scanner out on the market, and it could it	Misleading. FRE 106
to		Q. (BY MR. TATE) Okay. Looking at the failures on this regarding the CT scanner, I believe it mentions reconstruction of images very slow. What does that mean?  A. It means that we didn't have enough RAM and not enough gig in the system to reconstruct. The acquisition was done in a timely frame, but once the raw data was there, the reconstruction took probably three to four minutes more.  Q. Was it your belief on the front end, based on Toshiba's representations, that the reconstructions would occur faster than that?  MR. CHESNEY: Objection. Vague and ambiguous. Assumes facts not in evidence.  A. When I looked at this scanner, at the time we didn't have faster scanners than this. This was an average scanner out on the market, and it could it reconstructed at an average rate. You know, it was not	Misleading. FRE 106
to		Q. (BY MR. TATE) Okay. Looking at the failures on this regarding the CT scanner, I believe it mentions reconstruction of images very slow. What does that mean?  A. It means that we didn't have enough RAM and not enough gig in the system to reconstruct. The acquisition was done in a timely frame, but once the raw data was there, the reconstruction took probably three to four minutes more.  Q. Was it your belief on the front end, based on Toshiba's representations, that the reconstructions would occur faster than that?  MR. CHESNEY: Objection. Vague and ambiguous. Assumes facts not in evidence.  A. When I looked at this scanner, at the time we didn't have faster scanners than this. This was an average scanner out on the market, and it could it reconstructed at an average rate. You know, it was not a big problem for us, but it was a problem because we	Misleading. FRE 106
to		Q. (BY MR. TATE) Okay. Looking at the failures on this regarding the CT scanner, I believe it mentions reconstruction of images very slow. What does that mean?  A. It means that we didn't have enough RAM and not enough gig in the system to reconstruct. The acquisition was done in a timely frame, but once the raw data was there, the reconstruction took probably three to four minutes more.  Q. Was it your belief on the front end, based on Toshiba's representations, that the reconstructions would occur faster than that?  MR. CHESNEY: Objection. Vague and ambiguous. Assumes facts not in evidence.  A. When I looked at this scanner, at the time we didn't have faster scanners than this. This was an average scanner out on the market, and it could it reconstructed at an average rate. You know, it was not a big problem for us, but it was a problem because we thought that it should be reconstructing a little faster	Misleading. FRE 106

802770.1 5/21/04 -19-

802770.1 5/21/04 -20-

bullet in your pocket, pocket knife in your pocket,

	1		
		things like that. And they allow that to go through.	
		So some of this again, when the technologist was	
		present who was registered in that field and had the	
		education that it took, he sat and monitored the	
		process. And I think that he didn't have any failures.	
		At least, he didn't report any failures to us at the	
		time frame he was there.	
222	12	Q. Would that be a legitimate call, though, that	FRE 106 competence.
	to	he made?	The roo competence.
	18	A. My techs were instructed any kind of failure	
	10	of the equipment, they need to call about it	
		immediately, whether it's just a general button that's	
		fallen off or whatever the case was. Our intent was to	
225	2.4	maintain this as a show site and a Taj Majal.	EDE 106
225	24	Q. (BY MR. TATE) Did Toshiba represent on	FRE 106 competence.
to		the front end that you could do sectional imaging	
226	11	that you referred to?	
		A. They did	
		MR. CHESNEY: Objection. Excuse me.	
		Vague and ambiguous.	
		A. They did in the TOMO. TOMOs as they stand	
		today, there's a few that are attached directly,	
		integrated through the table and the overhead tube and	
		crane. But this particular one was one that you had to	
		hook up to the table side and then hook a fulcrum to	
		that. And it's very labor intensive. We could use it.	
		It was usable.	
227	24	Q. Okay. And I'm confused. What did Toshiba	
to		expect DDI to pay for with respect to the damage that	
228	21	the Toshiba applications person caused?	
		MR. CHESNEY: Object	
		A. I don't believe they	
		MR. CHESNEY: Excuse me. Objection.	
		Mischar	
		A. They didn't	
		MR. CHESNEY: I'm sorry.	
		THE WITNESS: No that's all right.	
		MR. CHESNEY: Excuse me.	
		Mischaracterizes the witness' testimony. He didn't	
		say that Toshiba said anybody had to pay for anything.	
		That's a complete misrepresentation.	
		A. No. Toshiba didn't say that DDI would pay for	
		that. They would replace that. They would replace the	
		mechanism, but they wouldn't replace the actual TOMO	
		device itself. That was a package we had bought with	
		the system. We only I think in all fairness, we	

802770.1 5/21/04 -21-

	1	
		probably only saw one of these tables in the operation,
		and it was from a distance. It was actually not in
		operation when we saw it. We never physically put our
		hands on it.
232	1	Q. Okay. Now, on the last page of Exhibit 246,
to		would these be additional failures regarding the R&F
233	8	room?
		A. Well, we had 34 service calls that we placed.
		And again, we documented each little incident as a
		service call from inception. That was 12/18. You see
		we opened the doors on the 18th. And of course, my
		instructions to the technologists at that point is to
		be to chronical this and be a good historian, and
		some did, and some didn't. Whether they were big
		problems or little problems, they were problems.
		Q. Okay. And the fluoro images are either too
		bright, white? What does that say?
		A. Yeah. They're too bright white or too dark
		with exposure. That was that was, indeed, a
		calibration on the fluoro tube itself. Plumicon and
		from what I understand, the plumicon actually accepts
		image to light from the radio receptors and at that
		point puts it up on screen for viewing and for printing.
		And the plumicon needed adjusting, and actually, I guess
		they did do the adjustment.
		We had this occur two or three times. You'll see
		this especially when what they call the bright light
		signal comes in, that patient moves off of the center of
		that cell, and then the intensifier hits a bright spot.
		And it kind of bleeds itself over and sort of like
		looking into a light and seeing that stuff after the
		fact. Because you can't focus very well.
		Q. Okay.
		A. That really is not a that's not a great big
		problem. All equipment does it. All fluoro equipment
		does it to some extent when you lose the center focus on
		that.
236	1	Q. Do you recall the specific nature of this
	to	particular exam that had taken place, what was involved?
	21	A. If I'm not mistaken, this was a pediatric
		case. Very difficult to put a catheter in. Catheter
		was a very small cryo. And of course, the MPs that we
		do, it would be difficult. And that's why you see that
		the amount of MBA mass was so minimal as it stood there.
		Q. Was it an uncomfortable situation for the
		child?

802770.1 5/21/04 -22-

		A. Very uncomfortable situation for the child.
		To repeat this exam, it would have been unnecessary, in
		my opinion. I think we probably did have to repeat it
		or didn't get an image out of it at that time. So we
		got an AP image. You could probably what she needed to
		see. But the urethra is best viewed on the lateral side
		of that, and that's the picture that plumed on her.
		This is not a daily occurrence common event, but it
		is a common event that occurs with R&F equipment. I
		mean, it just not necessarily that that theirs was
		bad. It's just that it just happened at that particular
		event.
237	9	Q. Okay. Could you describe the other R&F
to	9	problems that you encountered when you were at DDI?
238	16	
236	10	MR. CHESNEY: Objection. Vague and
		ambiguous, overbroad.
		A. We had a couple of wall buckies go out on us.
		And again, that's not uncommon for this kind of thing to
		occur. It's just that it was an inconvenience because
		that's the only room we had at the time. And you'll see
		that event occurring. I mean, I have it on a daily
		basis where I am. So it's not an uncommon occurrence,
		but we did have two go out on us and the receptors in
		those two. I think we actually had one receptor in our
		table bucky as well go out, and he wad to replace that.
		So we had some mechanical situations that occurred,
		none that are not as common as they are as the sun comes
		up during the day. I mean, they're very common
		throughout the radiology world. Again, it's a brand new
		piece of equipment. And you expect some failures, but
		you expect immediate repair for those failures.
		Q. Was the immediate repair occurring with the
		failures?
		A. For the most part, they were. The buckies
		were replaced in a fairly timely frame. I think the
		wall bucky was the one that which stretches out a
		little longer than we'd like for it to have. The
		battery problem being one of those things nobody had an
		answer for. That became an inconvenience. Because if
		Joanne hadn't have been so fluent on that piece of
		equipment, people like myself or Brian or anyone else
		couldn't have brought that system back up. They would
		struggle bringing it up because, again, you adopt a
		piece of equipment in that facility, and you own it, and
		you know how to baby it to bring it along.
241	5	Q. Okay. Is it fair to say that there were
<b>∠</b> ⊤1	J	Q. Okay. Is a fall to say that there were

802770.1 5/21/04 -23-

multiple ongoing problems with the R&F room since it was installed at DDI to when it was removed from DDI?

MR. CHESNEY: Objection. Vague and ambiguous, also duplicative.

- A. With my knowledge of this type of system and x-ray in general, over this time frame, there was not an excessive amount of problems. There were some problems associated with it but not an excessive amount. You are expected to have this kind of problem throughout.
- Q. (BY MR. TATE) Did they ever fix -- did Toshiba ever fix the problems with the R&F suite?

MR. CHESNEY: Objection. Vague and ambiguous, overbroad.

A. Depends on what you mean by fix. They put three batteries in the memory, and they did work on the problem to resolve it. And we did have an FE there to control the situation, and he was pretty much accessible all the time. So if we called him, he would run down there and see us. As far as the tomography goes, we just elected not to use that anymore. So it was out of site, out of sound kind of theory.

With these TOMO -- I mean, with the collimator and the light problems and the pluming, they did address that, and they had it where it was functional. Would I buy one of these tables today? I would not. So it was not -- it was not meant to be a heavy throughput piece of equipment. It was meant to be a radiology piece of equipment for low volume, and what's what our intent was.

- Q. And who was the FE that worked on the x-ray system?
  - A. Greg Stalcup.
- Q. Did they ever fix -- did Toshiba ever fix the fluoro problem that Dr. Carvel experienced with the pediatric patient?
  - A. It was my --

MR. CHESNEY: Objection. Excuse me. I'm sorry. Objection. Vague and ambiguous as to fluoro problem.

- A. It was my understanding that Greg Stalcup did come in and do the calibrations that were needed to adjust the plumicon or the camera tube to make those necessary travel adjustments when table movement occurred.
- Q. (BY MR. TATE) So it was your understanding that those repairs were made?

802770.1 5/21/04 -24-

		A. Yes.	
		Q. And they were successful repairs?	
		A. I think they had a failure, and then they	
		repaired, and then they were successful. So the first	
		attempt was not a complete repair.	
297 <sup>4</sup>	17	Q. Okay. I want to start by asking you some 09:24:18	
to		questions about the negotiations and the process that 09:24:20	
298	18	led up to DeSoto's actual purchase or lease of medical 09:24:24	
		equipment when you were starting out the facility. 09:24:30	
		Fair enough? 09:24:31	
		A. Yes. 09:24:32	
		Q. Okay. You had mentioned in your deposition 09:24:32	
		yesterday that there was that there were some oral 09:24:34	
		RFPs I think is how you described them 09:24:38	
		A. That's correct. 09:24:40	
		Q in connection with that process? 09:24:41	
		Could you tell us a little bit what you 09:24:43	
		meant by oral RFPs? 09:24:46	
		A. Normally, a written RPF is sent out to a 09:24:48	
		vendor, a selected vendor. Instead, we contacted 09:24:51	
		orally three vendors we wanted to deal with. And 09:24:56	
		those were General Electric, Philips Medical Systems, 09:24:59	
		and Toshiba of America. 09:25:03	
		Q. Okay. 09:25:06	
		A. And at that time we told them verbally what we 09:25:07	
		were going to do, what our intentions were, as far as 09:25:12	
		opening up an imaging center, freestanding, all 09:25:15	
		digital, paperless, filmless. 09:25:18	
		With that that piece of information, 09:25:25	
		they were to put us together a comprehensive package, 09:25:28	
		covering R & F, ultrasound, mammography, MRI, and 09:25:31	
		nuclear medicine, and CT. 09:25:39	
305	15	Q. (BY MR. CHESNEY) Carry on, Mr. King. Can you 09:31:17	
to	to	answer the question? 09:31:18	
308	25	A. At no time was all three vendors in the same 09:31:22	
		room. There were separate communications with each 09:31:25	
		vendor. 09:31:27	
		Q. And who communicated with each vendor? 09:31:27	
		A. I did. 09:31:29	
		Q. Okay. Did you, as a result of these 09:31:32	
		communications, receive any kinds of proposals from 09:31:35	
		the potential vendors? 09:31:38	
		MR. TATE: Same objection. This goes 09:31:39	

<sup>4</sup> Plaintiff Intervenor TAMS' Deposition Designations fail to mention that Volume II of the Paul King deposition starts at page 292 and occurs not on November 17, 2003 but on November 18, 2003.

802770.1 5/21/04 -25-

beyond the scope of direct examination. 09:31:41	
A. We asked for equipment proposals, first 09:31:45	
first option, first proposals. 09:31:51	
Q. Can you tell me what you mean by "first 09:31:58	
option, first proposals"? 09:32:00	
A. We wanted to look at what they had on their 09:32:01	
top-of-the-line, first line, and the proposals that 09:32:04	
came with that. 09:32:07	
Q. When you say "top-of-the-line," what do you 09:32:11	
mean by "top-of-the-line"? Highest-performing 09:32:13	
equipment or something? 09:32:16	
MR. TATE: Objection. That 09:32:17	
mischaracterizes the witness's previous testimony. 09:32:18	
MR. CHESNEY: Sure. 09:32:20	
Q. (BY MR. CHESNEY) What do you mean by 09:32:20	
"top-of-the-line"? 09:32:21	
A. The best-performing equipment. 09:32:22	
Q. "Best-performing" meaning what? 09:32:29	
A. Best up-time, user-friendly, reproducibility, 09:32:31	
service time, support for those pieces of equipment. 09:32:46	
Q. Okay. Did you receive a proposal from GE? 09:32:54	
A. We did. 09:32:57	
MR. TATE: Objection. That goes beyond the 09:32:58	
scope of direct. 09:32:59	
Q. (BY MR. CHESNEY) What did GE propose by way 09:33:00	
of MR? 09:33:02	
MR. TATE: Same objection. 09:33:03	
A. GE proposed a 1.5 Horizon. 09:33:06	
Q. That's a 1.5 Tesla MR? 09:33:16	
A. 1.5 Tesla MR. 09:33:19	
Q. What did GE propose by way of CT? 09:33:22	
MR. TATE: Make the same objection. It 09:33:24	
goes beyond the scope of direct and this line of 09:33:25	
questioning is irrelevant. 09:33:28	
A. A Prospeed. 09:33:29	
Q. What were the specs on the Prospeed? 09:33:32	
MR. TATE: Objection. Mischaracterizes the 09:33:35	
witness's previous testimony and assumes facts not in 09:33:36	
evidence, lack of personal knowledge. 09:33:39	
A. The ability to do cardiac scoring, body 09:33:42	
scanning, full line of diagnostic procedures that a 09:33:45	
normal and customary and imaging practices. 09:33:54	
Q. Is that what you asked for, or is that what 09:33:57	
they proposed? 09:33:59	
A. That's what we asked for. 09:34:00	
Q. Okay. What were the specs of the CT equipment 09:34:01	
Z. onaj. That were the speed of the C1 equipment 07.5 1.01	

802770.1 5/21/04 -26-

		that they proposed? 09:34:04	
		MR. TATE: Objection. Assumes facts not in 09:34:05	
		evidence. This witness has not testified to any specs 09:34:07	
		regarding the CT, would lack personal knowledge 09:34:10	
		regarding that, and goes beyond the scope of direct, 09:34:13	
		and is not relevant to this particular case. 09:34:16	
		Q. (BY MR. CHESNEY) Did GE make a proposal, 09:34:18	
		Mr. King, with regard to CT? 09:34:20	
		A. GE submitted a full-line proposal to us. 09:34:21	
		Q. Including a CT scanner? 09:34:24	
		MR. TATE: Objection. Mischaracterizes the 09:34:26	
		witness's testimony. He did not testify in that 09:34:28	
		manner. It would go beyond the scope of direct, and 09:34:31	
		he would lack personal knowledge to testify to that. 09:34:33	
		Q. Go ahead, Mr. King. 09:34:35	
		A. GE submitted a full package of equipment 09:34:37	
		options for us for the particular pieces of equipment 09:34:43	
		we asked for. 09:34:49	
		Q. All right. Did that include a CT scan? 09:34:49	
		A. It included a CT scanner as well. 09:34:52	
		Q. What was the CT scanner being proposed? 09:34:53	
		A. The Prospeed. 09:34:55	
		Q. The Prospeed. 09:34:56	
		And what number of heat units does the 09:34:57	
		Prospeed have? 09:34:59	
		MR. TATE: Objection. Mischaracterizes the 09:34:59	
		witness's previous testimony. He's never testified 09:35:01	
		with respect to any matter pertaining to the question. 09:35:03	
		It's an irrelevant question, goes beyond the scope of 09:35:08	
310	16	Q. (BY MR. CHESNEY) Did you refer yesterday to 09:36:36	Relevance under FRE
to	10	the fact that the Toshiba scanner you bought had 3.5 09:36:38	401, 402, & 403.
311	18	million heat units? 09:36:41	101, 102, & 103.
311	10	A. Yes, I did. 09:36:42	
		Q. And that you referred to it as being a 09:36:42	
		3.5/900K? Do you recall that? 09:36:49	
		MR. TATE: Objection. Mischaracterizes the 09:36:51	
		· ·	
		, and the second	
		,	
		Q. Okay. What do you mean by 3.5 million heat 09:36:57	
		units? 09:37:00	
		A. X-ray tubes are rated at heat capacity. You 09:37:04	
		can exceed you cannot exceed that heat capacity. 09:37:07	
		So 3 1/2 million heat units is as much as you can 09:37:13	
		actually, 2.9 million heat units is as much as you can 09:37:17	
		run those heater those tubes up to. 09:37:20	
		The cooling factor is what made the 09:37:24	

802770.1 5/21/04 -27-

	1	Turn	
		difference. If you can cool faster, you can scan 09:37:26	
		faster. 09:37:29	
		Q. And what is the cooling factor affected by? 09:37:29	
		Is that the 900K that you're talking about? 09:37:31	
		A. That's the 900K. 09:37:34	
		Q. Okay. And the Toshiba CT scanner was a 09:37:35	
		3.5/900K in that respect 09:37:39	
		A. That's correct. 09:37:40	
		Q is that correct? 09:37:41	
		Okay. And what was the Prospeed? 09:37:41	
		A. The same.	
313	3	Q. Okay. Fair enough. So forget about that. 09:39:07	Relevance under FRE
to		Let's ask about the nuclear medicine 09:39:07	401, 402, & 403. Lack
319	4	camera. Did GE make a nuclear medicine camera? 09:39:09	of personal knowledge.
319	1	MR. TATE: Objection. It's irrelevant, 09:39:12	1
			Hearsay. Lack of foundation.
		it's beyond the scope of direct, lack of personal 09:39:13	
		knowledge. 09:39:17	Calls for an expert
		A. Yes, they did. 09:39:17	witness. The witness
		Q. And what did they propose, sir? 09:39:18	is not competent to
		MR. TATE: Same objection. 09:39:20	opine.
		A. I don't remember the exact piece of equipment. 09:39:21	
		Q. You don't remember the name? 09:39:24	
		A. I don't remember the name. I just remember 09:39:25	
		that it was an inferior piece of equipment. 09:39:27	
		Q. When you say "inferior," inferior to what? 09:39:30	
		MR. TATE: Objection. You're asking the 09:39:33	
		witness to speculate. The witness has no personal 09:39:34	
		knowledge regarding 09:39:37	
		A. To the other two vendors' proposals. 09:39:38	
		Q. Okay. Is it basically correct, from what you 09:39:41	
		said yesterday, that there are three types of nuclear 09:39:43	
		cameras: single-head, fixed dual-head, and 09:39:46	
		variable-head cameras? 09:39:49	
		MR. TATE: Objection. It mischaracterizes 09:39:49	
		the witness's testimony. 09:39:51	
		A. My expertise is not in nuclear medicine. That 09:39:54	
		statement seems to be true. In my understanding, 09:39:58	
		there are fixed, there are dual-heads, and there are 09:40:03	
		variables. 09:40:07	
		Q. Fair enough. 09:40:07	
		Was the nuclear camera that GE proposed a 09:40:07 single-head camera? 09:40:10	
		MR. TATE: Objection. It's going beyond 09:40:10	
		the scope of direct. These line of questioning is 09:40:12	
		absolutely irrelevant to this case. 09:40:14	
<u> </u>		A. They proposed a single and a variable. 09:40:20	

802770.1 5/21/04 -28-

Q. Okay. And did you come to the point of 09:40:24	
deciding which of those you were going to take? 09:40:27	
A. We had asked for for proposals with cost 09:40:31	
associated with those proposals. 09:40:37	
Q. And did you get them? 09:40:38	
A. Yes. 09:40:40	
Q. Okay. And was one or other unaffordable of 09:40:41	
the GE? 09:40:45	
A. Yes. 09:40:45	
MR. TATE: Objection. 09:40:45	
Q. (BY MR. CHESNEY) Did you say "yes," sir? 09:40:46	
MR. TATE: I was making an objection. 09:40:48	
MR. CHESNEY: Go ahead. 09:40:49	
MR. TATE: Assuming facts not in evidence. 09:40:49	
The witness has never testified in that manner, so 09:40:52	
you're mischaracterizing his previous testimony. And 09:40:54	
this obviously goes beyond the scope of direct 09:40:57	
examination. 09:40:59	
Q. (BY MR. CHESNEY) Was your answer "yes," 09:41:00	
Mr. King? 09:41:02	
A. Yes, it was. 09:41:02	
Q. Thank you. 09:41:03	
And was it the variable-head camera that 09:41:03	
was unaffordable? 09:41:06 MR. TATE: Objection. Lack of personal 09:41:07	
MR. TATE: Objection. Lack of personal 09:41:07 knowledge, mischaracterizes the witness's previous 09:41:09	
testimony. 09:41:12	
A. At the particular time that we sent out these 09:41:13	
RFPs, there was nothing unaffordable to us. 09:41:16	
Q. Is that because you didn't impose any 09:41:19	
financial limitations on the RFPs at the time? 09:41:21	
A. At that time. 09:41:24	
Q. Okay. Fair enough. 09:41:25	
There came a point, I take it, when the 09:41:26	
variable camera was unaffordable then 09:41:28	
MR. TATE: Objection. 09:41:30	
Q. (BY MR. CHESNEY) is that correct? 09:41:31	
MR. TATE: Mischaracterizes the witness's 09:41:32	
testimony, assumes facts not in evidence, lack of 09:41:33	
personal knowledge, beyond the scope of direct 09:41:36	
examination. It's not relevant. 09:41:37	
A. Once we received all three packages from all 09:41:40	
three vendors that we RFP'd, we looked at those 09:41:43	
packages and made the decision to go with particular 09:41:48	
pieces of equipment. We had we asked for inclusive 09:41:53	
products, a mammo be included. Some could, some 09:41:58	

802770.1 5/21/04 -29-

couldn't provide that. Looked at the PACS as well, 09:42:01 who could provide that, who couldn't provide that. 09:42:08 So it was a total comprehensive package 09:42:10 that we were looking for, but the cost had to be 09:42:12 within a certain margin as well. We had no financial 09:42:14 constraints at the time, but we knew it would be 09:42:18 imposed with those financial constraints. 09:42:21 Q. Okay. So is it fair to say you began by 09:42:23 looking for equipment by giving the proposed vendors a 09:42:26 wish list of what you would like to have in the 09:42:29 facility? 09:42:31 MR. TATE: Objection. Mischaracterizes the 09:42:32 witness's previous testimony. He did not testify that 09:42:33 way. 09:42:35 A. I guess it could be classified as a wish list. 09:42:40 But these were pretty much the prerequisites for 09:42:42 building a center to have success in that center. 09:42:46 Q. Okay. But, for example, it wasn't a 09:42:49 prerequisite that you have a variable-head camera as 09:42:54 opposed to a single-head camera, I take it? 09:42:56 MR. TATE: Objection. Lack of personal 09:42:58 knowledge. It's a hypothetical. Mischaracterizes the 09:42:59 witness's previous testimony, assumes facts not in 09:43:02 evidence, asking the witness to speculate. 09:43:04 A. At that time we -- we specified none of the 09:43:07 above. We wanted to see what the proposals were. 09:43:11 Q. Okay. And eventually the first proposal you 09:43:13

accepted, subject to getting the financing arranged, 09:43:18 was Philips, was it not? 09:43:21

MR. TATE: Objection. Assuming facts not 09:43:23 in evidence, mischaracterizes any testimony that's 09:43:26 been given in this particular case, and lack of 09:43:28 personal knowledge. 09:43:30

A. Philips Medical was a vendor of choice once we 09:43:33 went through the process. 09:43:37

Q. And am I not correct, sir, that the nuclear 09:43:37 medicine camera that Philips proposed and that was 09:43:41 going to be part of the package you intended to buy 09:43:43 from Philips was a single-head nuclear camera? 09:43:46

MR. TATE: Objection. Assumes facts not in 09:43:49 evidence, lack of personal knowledge, mischaracterizes 09:43:51 the witness's previous testimony. 09:43:53

A. I'm not sure that's correct. 09:43:54

Q. You don't recall whether it was or wasn't? 09:43:56

A. I don't recall. 09:43:58
Q. Okay. Fair enough. 09:43:59

802770.1 5/21/04 -30-

	T		
		With regard to the R & F room, what did GE 09:44:01	
		propose? 09:44:09	
		MR. TATE: Objection. It's irrelevant, 09:44:09	
		it's beyond the scope of direct, assumes facts not in 09:44:10	
		evidence. 09:44:14	
		A. GE proposed a Legacy with a 12-inch II. I, 09:44:16	
		letter I. 09:44:30	
		Q. E-Y-E? 09:44:35	
		A. No. I. And an overhead tube and crane with 09:44:37	
		an upright bucket. 09:44:40	
		Q. Was that a different or similar configuration 09:44:48	
		to the one that you eventually got from Toshiba? 09:44:50	
		MR. TATE: Objection. Asking for 09:44:53	
		speculation, assuming facts not in evidence. 09:44:55	
		A. They all the vendors had the same 09:45:04	
		prerequisite as far as specifications went. The II 09:45:09	
		was important to get 12 or 14. I believe Toshiba 09:45:11	
		supplied a 14. And Philips was supplying a 14 or a 09:45:16	
		15. 09:45:19	
		Q. Okay. And is a 14 somewhat better than a 12? 09:45:20	
		MR. TATE: Objection. Mischaracterize the 09:45:23	
		witness's previous testimony. He did not testify in 09:45:25	
		that manner. 09:45:27	
		A. A 14 is not better. A 14 just covers more 09:45:29	
		area. 09:45:31	
327	16	Q. (BY MR. CHESNEY) What was the reason you went 09:54:40	Misleading.
to	10	with Philips? 09:54:42	Wilsicualing.
329	12	A. We asked for a full-line package. And GE and 09:54:42	
32)	12	Philips were the only two that can supply us with a 09:54:49	
		full line. When I say full line, that was 09:54:51	
		mammography, the CTs, the nuke, the MRI, the x-ray, 09:54:56	
		and also also the PAC systems. They had their own 09:55:00	
		PACS as well as and GE as well did. So both had 09:55:04	
		full line. Toshiba, the third vendor, didn't have 09:55:08	
		full line. And they had to go and and partner with 09:55:12	
		a PACS company and then partner with a mammo 09:55:15	
		mammography company. 09:55:20	
		Q. And AGFA was the PACS company you're referring 09:55:21	
		to that Toshiba worked with; is that correct? 09:55:25	
		A. That's correct. 09:55:26	
		Q. Okay. Very good. 09:55:28	
		So GE and Philips provided you with 09:55:28	
		full-line proposals, correct? 09:55:32	
		A. That's correct. 09:55:33	
		Q. Why did you choose Philips rather than GE? 09:55:33	
		A. I've had extensive experience with Philips. 09:55:36	

802770.1 5/21/04 -31-

		I've bought them in the past, been very happy with 09:55:40	
		their service, been very happy with the product. I 09:55:42	
		replaced \$2 1/2 million worth of GE equipment with 09:55:47	
		Philips equipment in the facility I'm at today. I did 09:55:50	
		that in '94, '95, '96, and '97. 09:55:54	
		Q. Now, I think you said that originally when you 09:56:17	
		contacted the potential vendors you didn't put any 09:56:22	
		financial limitation on how they should structure 09:56:26	
		their response, is that fair to say? 09:56:29	
		A. That's correct. 09:56:30	
		Q. I think you also said that you did realize 09:56:32	
		that at some point there would be financial 09:56:34	
		limitations on what you could purchase though, is that 09:56:37	
		also true? 09:56:39	
		MR. TATE: Objection. Mischaracterizes the 09:56:39	
		witness's previous testimony. 09:56:40	
		A. The entrepreneurs that I was working for at 09:56:43	
		that time gave me no limitations. We put the package 09:56:47	
		together. And it's easier to start from the top and 09:56:50	
		come down than it is to start from the bottom and go 09:56:52	
		1	
		And is that how you approached the 09:56:58 purchase of equipment, starting from the top that is 09:57:00	
		and going down, as might be necessary with regard to 09:57:03	
		financial limitations? 09:57:06	
330	22	Q. (BY MR. CHESNEY) After going through the RFP 09:59:00	Misleading. Lack of
	22		personal knowledge.
to 333	25	process, you selected Philips as your proposed vendor? 09:59:03 "You" being DeSoto. Is that correct? 09:59:06	personal knowledge.
333	23	MR. TATE: Objection, as to the RFP process 09:59:08	
		A. We called our prospective vendors to let them 09:59:14	
		know that let them know that we were going to the 09:59:19	
		RSNA and that we wanted to look at their equipment 09:59:25	
		again, and two weeks after we returned from the RSNA, 09:59:27	
		we would be making a selection; that they needed to 09:59:31	
		have their proposals in order, and we would need to 09:59:34	
		see some equipment while we were visiting. 09:59:39	
		Q. Okay. Fair enough. 09:59:44	
		And did you then go to the RSNA? 09:59:45	
		A. We did. 09:59:47	
		Q. Who all went to the RSNA? 09:59:48	
		A. Dr. Carvel, Randon Carvel, myself, and my 09:59:50	
		wife. 09:59:57	
		Q. Okay. And did you view the equipment of each 10:00:00	
		vendor at the RSNA? 10:00:03	

802770.1 5/21/04 -32-

A. We we viewed several pieces of equipment 10:00:05
not on our RFP list. 10:00:10
Q. When you say your "RFP list," could you 10:00:14
explain what you mean by that? 10:00:17
A. We only had three that we initially issued the 10:00:18
RFP to. But vendors are like hawks, and they hear you 10:00:21
putting a request out and they come rolling in the 10:00:24
door. So we had one or two that came in the door late 10:00:26
that had packages they wanted to put together and show 10:00:29
us as well. 10:00:32
Q. Okay. I'm following you now. 10:00:33
My question really was that when you went 10:00:35
to the RSNA, did you look at the equipment that you 10:00:37
were thinking about that had been proposed by the 10:00:39
three vendors you had spoken to? 10:00:42
A. We looked at two of the three vendors. 10:00:44
Q. Which two? 10:00:46
A. Philips and GE. 10:00:46
Q. You didn't look at Toshiba? 10:00:47
A. We went we looked at the Toshiba magnet. 10:00:49
Q. Okay. 10:01:04
MR. TATE: Just to clarify, when you say 10:01:04
"we" I'm not sure who "we" is. 10:01:06
THE WITNESS: Dr. Carvel and I looked at 10:01:09 the Toshiba magnet. 10:01:10
the Toshiba magnet. 10:01:10 MR. CHESNEY: Okay. That's fine. 10:01:11
THE WITNESS: I don't know. Randon might 10:01:13
have been there too, because we got to listen to the 10:01:15
quietness of the magnet. Toshiba at that time didn't 10:01:17
have one of two things, enough service personnel to go 10:01:24
around, enough sales personnel to go around to be 10:01:27
shared among us and 10:01:30
Q. (BY MR. CHESNEY) Is this at the RSNA you're 10:01:31
talking 10:01:33
A. This is at the RSNA. 10:01:33
So we kind of got put back on the back 10:01:35
burner and sat down in a chair and waited a little 10:01:38
while before 10:01:40
Q. All right.
I'm sorry. I'm sorry. Go ahead. 10:01:41
A. We waited on vendors to those those 10:01:41
vendors to come to us. 10:01:44
Q. Isn't it true that actually Dave Steiff made a 10:01:46
special appointment for DeSoto to attend the Toshiba 10:01:49
heath before the DCNIA shows at the send that 10.01.55

802770.1 5/21/04 -33-

you were unable to make that appointment?

booth before the RSNA show got very active and that

10:01:55

10:01:59

		A. That is correct. 10:02:00	
		Q. And is that one of the reasons you had to then 10:02:02	
		sit around, as you put it? 10:02:05	
		MR. TATE: Objection. Speculation. 10:02:06	
		MR. CHESNEY: Fair enough. I'll withdraw 10:02:10	
		that question. 10:02:12	
		<u> </u>	
		Q. (BY MR. CHESNEY) After the RSNA, did DeSoto 10:02:23	
		select a vendor? 10:02:27	
		A. We selected the only vendor that felt 10:02:28	
		comfortable enough to have confidence in us to build 10:02:34	
		this project. 10:02:37	
		Q. And who was that? 10:02:39	
		A. Philips Medical System. 10:02:40	
334	23	Q. Okay. Now, you say GE submitted astronomical 10:03:42	Relevance under FRE
to		quotes? 10:03:45	401, 402, & 403.
335	11	A. Yes. 10:03:46	
		Q. Could you just expand on what you mean by 10:03:46	
		"astronomical"? 10:03:53	
		A. Over any of the quotes that we had, they were 10:03:53	
		probably \$500,000 more. 10:03:53	
		Q. In total? 10:03:56	
		A. In total. 10:03:56	
		Q. Okay. For the equivalent modalities 10:03:57	
		A. Yes. 10:03:59	
227	1	A. Yes.	Dalaman and La EDE
337	4	337	Relevance under FRE
to		4 Q. Fair enough. 10:05:28	401, 402, & 403.
340	23	5 All right. Okay. 10:05:31	
		6 So Toshiba and Philips after the RSNA made 10:05:43	
		7 timely quotes 10:05:49	
		8 A. That's correct. 10:05:50	
		9 Q correct? 10:05:50	
		10 And GE did not make a timely quote? 10:05:51	
		11 A. That is correct. 10:05:54	
		12 Q. And when it did, it was a quote that you 10:05:54	
		13 viewed as astronomical, correct? 10:05:56	
		14 A. That is correct. 10:05:59	
		15 Q. Okay. After Toshiba and Philips made their 10:06:01	
		16 quotes, you then selected Philips as the vendors, 10:06:03	
		17 correct? 10:06:06	
		18 MR. TATE: Objection. Mischaracterizes the 10:06:07	
		19 witness's previous testimony. 10:06:09	
		20 MR. CHESNEY: Okay. I'll rephrase it. 10:06:10	
		21 Q. (BY MR. CHESNEY) After Toshiba and Philips 10:06:14	
		121 Q. (DI WIK. CILESTALI) After Tosmoa and Finips 10.00.14	

802770.1 5/21/04 -34-

22 submitted their timely quotes after the RSNA, did you 10:06:15
23 select a vendor? 10:06:19
A. We selected on the total package concept, and 10:06:20
25 Philips was the only one of those two that had a total 10:06:24
338
1 package. 10:06:26
Q. So who did you select? 10:06:27
3 A. Philips Medical System. 10:06:28
4 Q. Okay. Then what happened in your dealings 10:06:30
5 with Philips? 10:06:32
6 A. We started to tune that package with with 10:06:33
7 our equipment needs. We started looking at those 10:06:39
8 really, really closely to make sure that those were 10:06:44
9 things that we had been promised were in that quote. 10:06:47
10 And later, Randon started arranging the financing 10:06:54
11 side. We had several meetings with them concerning 10:07:02
12 concerning the finance side. I wasn't involved in 10:07:05
13 that portion of it too much. Not enough to to give 10:07:14
14 you any any idea that I knew what was going on on 10:07:17
15 the finance. I didn't understand it. 10:07:22
16 Q. Okay. You say, however, that you were 10:07:25
17 involved in the equipment side, is that fair? 10:07:27
18 A. That's correct. That is correct. 10:07:29
19 Q. And I think you said tuning the equipment or 10:07:31
20 tuning the equipment needs. I wasn't quite clear. 10:07:33
21 One or the other. 10:07:36
22 A. Tuning the list of of accessories, the 10:07:37
23 applications of the piece of equipment, what we needed 10:07:40
24 to see, and the habitus of a particular area, can it 10:07:42
25 penetrate that, and those type questions had to be 10:07:46
339
1 answered then. 10:07:48
2 Q. Now, you talked about the habitus. Just so 10:07:55 3 the record is clear, by "habitus" do you basically 10:07:58
3 the record is clear, by "habitus" do you basically 10:07:58 4 mean patient size? 10:08:02
5 A. The patient size in north Mississippi is 10:08:03
6 larger than up North or out West or out East. For our 10:08:08
7 class of folks, we're ranging from two to 350 in 10:08:13
8 weight class. 10:08:17
9 Q. Okay. And does that affect the ease with 10:08:26
10 which such people can be scanned in various 10:08:32
11 modalities? 10:08:34
MR. TATE: Objection. Mischaracterizes the 10:08:34
13 witness's previous testimony. 10:08:36
· · · · · · · · · · · · · · · · · · ·

802770.1 5/21/04 -35-

		14 MR. CHESNEY: I'm just asking. 10:08:37	
		MR. TATE: Assumes facts not in evidence. 10:08:38	
		16 MR. CHESNEY: Fine. 10:08:39	
		17 Q. (BY MR. CHESNEY) I'm just asking you a 10:08:40	
		18 question. 10:08:42	
		19 A. Yes, it does. 10:08:42	
		20 Q. Okay. How does it affect that? 10:08:43	
		A. It affects it simply because the penetration 10:08:48	
		22 of a product is designed to only go so deep. 10:08:53	
		23 Sonographywise, if you don't have the additional band 10:09:05	
		24 width to to go to depths of 3 or 4 inches into the 10:09:08	
		25 organ base, you can't very well identify the shadows 10:09:11	
		340	
		1 or the organ itself. The fat obliterates. Size of 10:09:15	
		2 the patient looking at particular organs obliterates. 10:09:22	
		3 If you're doing a CT, your heat units 10:09:26	
		4 absorbed by the fat, because it takes more to get to 10:09:30	
		5 penetrate. X-ray is the same way, it takes more to 10:09:33	
		6 penetrate. And any time you're giving more radiation, 10:09:37	
		7 you're that's simply what you're doing, you're 10:09:41	
		8 radiating the body with more radiation. 10:09:44	
		9 MR is the same way. You know, you larger 10:09:45	
		10 folks have a tendency to ground out the system by 10:09:51	
		11 touching the edges of the bore. The crispness, the 10:09:54	
		12 clarity of the image on all aspects of imaging with 10:10:11	
		13 larger patients is real critical because of their size 10:10:11	
		14 and the amount of fat and dense muscle and large bone 10:10:11	
		15 that they may carry. 10:10:14	
		16 Q. Okay. So that's basically what you mean by 10:10:21	
		17 patient habitus? 10:10:23	
		18 A. That's correct. 10:10:24	
		19 Q. I got you. Okay. 10:10:25	
		20 Back to Philips. 10:10:27	
		21 A. Okay. 10:10:28	
		Q. Philips was the initial selection as DeSoto's 10:10:29	
		23 vendor, correct?	
341	4	341	Lack of personal
to		4 Q. (BY MR. CHESNEY) After you selected Philips 10:10:42	knowledge. FRE 106
344	25	5 as a proposed vendor, it's fair to say, is it not, 10:10:43	competence.
		6 that Philips did not end up supplying DeSoto with the 10:10:50	
		7 equipment? 10:10:56	
		8 A. That is correct. 10:10:56	
		9 Q. Give me your best understanding as to how that 10:10:58	
		10 came about. 10:11:00	
		11 MR. TATE: Objection. Speculation, lack of 10:11:01	

802770.1 5/21/04 -36-

12	personal knowledge, beyond the scope of the direct 10:11:03	
13	examination. 10:11:05	
14		
15		
16	J	
17	1 7 1	
	vendor to acquire a CON for the state of Mississippi 10:11:20	
19 20	,	
21	1	
22		
23	=	
	finance company put those restraints on us, we elected 10:11:45	
	not to deal with them at at that point. 10:11:49	
	•	
	342	
1	Q. Okay. Were there other restrictions that the 10:11:51	
2	finance company was imposing, to your understanding, 10:11:54	
3	that made them unacceptable? 10:11:57	
4	A. I have no idea. 10:11:58	
5	Q. Isn't it true that the Philips financing was, 10:12:01	
6 7	in fact, asking Dr. Carvel to guarantee Philips a 10:12:04 larger share of DeSoto's initial revenues than 10:12:10	
8	Dr. Carvel was agreeable with? 10:12:13	
9	MR. TATE: Objection. Absolutely 10:12:15	
10	·	
11		
12	<u>.</u>	
13	wasn't involved in. My package was the technologist 10:12:26	
14	1 1	
15		
16	3	
17	$\mathcal{E}$	
18	, , ,	
19 20		
21	ultimately did not take delivery of Philips equipment? 10:12:50	
22		
23		
24	,	
25	•	
	343	
1	and and the timeline is that we wanted to be open 10:13:09	
2	by the end of that year. 10:13:16	
3	Q. Was that February of 2000? 10:13:20	

802770.1 5/21/04 -37-

4 A. It was February of 2000. 10:13:22 5 Q. And DeSoto wanted to be open by the end of 10:13:29 6 2000? 10:13:32 7 A. That's correct. 10:13:32 8 Q. Okay. After the deal with proposed deal 10:13:36 9 with Philips broke down, what happened next in terms 10:13:40 10 of DeSoto's efforts to get equipment? 10:13:42 11 A. The the absolute breakdown occurred with 10:13:44 12 Philips is when we lost our sales guy and his boss, 10:13:47 13 who was the salesperson spearheading that decision. 10:13:53 14 And once those two people fell out, we had nobody to 10:13:57 15 take care of us with Philips. 10:13:59 16 Then the finance side kind of went sour 10:14:05 18 lived with one if we would have had the other two 10:14:05 18 lived with one if we would have had the other two 10:14:13 20 salespeople, our primary and and his boss, both had 10:14:17 21 left the service, which kind of left us out in the 10:14:20 22 lurch. 10:14:25 23 So with that happening, we decided to call 10:14:25 24 our second choice, which was Toshiba, even after we 10:14:38  344 1 general medical public about our project being a flop 10:14:45 3 succeed. 344 1 general medical public about our project being a flop 10:14:45 3 succeed. 10:14:45 5 Philips for is because they believed that our project 10:14:55 believe it would succeed. And Toshiba had its doubts 10:14:55 believe it would succeed. Toshiba, GE GE absolutely didn't 10:14:55 believe it would succeed. And Toshiba had its doubts 10:14:59 as well. 10:15:01 9 Q. Toshiba did make you a proposal, correct? 10:15:03 10 A. They did make a proposal, yes. 10:15:05 11 Q. And Toshiba actually financed the project for 10:15:07 12 you, correct? 10:15:13 15 that we had we had already purchased a lot, we had 10:15:18 15 that we had we had already purchased a lot, we had 10:15:18 16 already applied for our CON, we had already met with a 10:15:18 17 builder, this project was going forward. And I think 10:15:29 10 play a little bit. 10:15:32 12 Even GE Camb back at that point and wanted 10:15:33			
6 2000? 10:13:32 7 A. That's correct. 10:13:32 8 Q. Okay. After the deal with proposed deal 10:13:36 9 with Philips broke down, what happened next in terms 10:13:40 10 of DeSoto's efforts to get equipment? 10:13:44 11 A. The the absolute breakdown occurred with 10:13:44 12 Philips is when we lost our sales guy and his boss, 10:13:47 13 who was the salesperson spearheading that decision. 10:13:53 14 And once those two people fell out, we had nobody to 10:13:57 15 take care of us with Philips. 10:13:59 16 Then the finance side kind of went sour 10:14:03 17 because of the CON constraints. I think we could have 10:14:05 18 lived with one if we would have had the other two 10:14:08 19 pieces of their operation in place. But our two 10:14:13 20 salespeople, our primary and and his boss, both had 10:14:17 21 left the service, which kind of left us out in the 10:14:20 22 lurch. 10:14:25 23 So with that happening, we decided to call 10:14:25 24 our second choice, which was Toshiba, even after we 10:14:38  344 2 general medical public about our project being a flop 10:14:40 2 and it was just a pipe dream and we would never 10:14:45 3 succeed. 10:14:48 4 That was the other decision we went with 10:14:51 Philips for is because they believed that our project 10:14:53 6 would succeed. Toshiba, GE GE absolutely didn't 10:14:55 believe it would succeed. And Toshiba had its doubts 10:14:59 as well. 10:15:01 9 Q. Toshiba did make you a proposal, correct? 10:15:03 10 A. They did make a proposal, yes. 10:15:07 11 you, correct? 10:15:07 12 you, correct? 10:15:09 13 A. I think once they saw that they had a second 10:15:09 14 opportunity, they came back to play. And they knew 10:15:13 15 that we had we had already purchased a lot, we had 10:15:18 15 builder, this project was going forward. And I think 10:15:22 18 the they recognized at that point that these guys 10:15:26 19 play a little bit. 10:15:52	4	A. It was February of 2000. 10:13:22	
7 A. That's correct. 10:13:32 8 Q. Okay. After the deal with proposed deal 10:13:36 9 with Philips broke down, what happened next in terms 10:13:40 10 of DeSoto's efforts to get equipment? 10:13:42 11 A. The the absolute breakdown occurred with 10:13:44 12 Philips is when we lost our sales guy and his boss, 10:13:47 13 who was the salesperson spearheading that decision. 10:13:53 14 And once those two people fell out, we had nobody to 10:13:57 15 take care of us with Philips. 10:13:59 16 Then the finance side kind of went sour 10:14:03 17 because of the CON constraints. I think we could have 10:14:05 18 lived with one if we would have had the other two 10:14:08 19 pieces of their operation in place. But our two 10:14:13 20 salespeople, our primary and and his boss, both had 10:14:17 21 left the service, which kind of left us out in the 10:14:20 22 lurch. 10:14:25 23 So with that happening, we decided to call 10:14:25 24 our second choice, which was Toshiba, even after we 10:14:38 25 had heard the comments that he had made out in the 10:14:38 26 and it was just a pipe dream and we would never 10:14:45 27 and it was just a pipe dream and we would never 10:14:45 28 succeed. 10:14:48 29 and it was just a pipe dream and we would never 10:14:45 29 believe it would succeed. And Toshiba had its doubts 10:14:55 20 believe it would succeed. And Toshiba had its doubts 10:14:59 20 as well. 10:15:01 20 Q. Toshiba did make you a proposal, correct? 10:15:03 21 Q. And Toshiba actually financed the project for 10:15:07 22 you, correct? 10:15:09 23 A. T brink once they saw that they had a second 10:15:09 24 opportunity, they came back to play. And they knew 10:15:13 25 that we had we had already purchased a lot, we had 10:15:18 26 builder, this project was going forward. And I think 10:15:29 27 play a little bit. 10:15:29	5	Q. And DeSoto wanted to be open by the end of 10:13:29	
8 Q. Okay. After the deal with — proposed deal 10:13:36 9 with Philips broke down, what happened next in terms 10:13:40 10 of DeSoto's efforts to get equipment? 10:13:42 11 A. The — the absolute breakdown occurred with 10:13:44 12 Philips is when we lost our sales guy and his boss, 10:13:47 13 who was the salesperson spearheading that decision. 10:13:53 14 And once those two people fell out, we had nobody to 10:13:57 15 take care of us with Philips. 10:13:59 16 Then the finance side kind of went sour 10:14:03 17 because of the CON constraints. I think we could have 10:14:05 18 lived with one if we would have had the other two 10:14:08 19 pieces of their operation in place. But our two 10:14:13 20 salespeople, our primary and — and his boss, both had 10:14:17 21 left the service, which kind of left us out in the 10:14:25 22 our second choice, which was Toshiba, even after we 10:14:32 23 So with that happening, we decided to call 10:14:25 24 our second choice, which was Toshiba, even after we 10:14:38  344 1 general medical public about our project being a flop 10:14:40 2 and it was just a pipe dream and we would never 10:14:45 3 succeed. 10:14:48 4 That was the other decision we went with 10:14:51 5 Philips for is because they believed that our project 10:14:53 6 would succeed. Toshiba, GE — GE absolutely didn't 10:14:55 believe it would succeed. And Toshiba had its doubts 10:14:59 as well. 10:15:01 9 Q. Toshiba did make you a proposal, correct? 10:15:03 10 A. They did make a proposal, yes. 10:15:05 11 Q. And Toshiba had that that they had a second 10:15:09 13 A. I think once they saw that they had a second 10:15:09 14 opportunity, they came back to play. And they knew 10:15:13 15 that we had — we had already purchased a lot, we had 10:15:15 16 already applied for our CON, we had already met with a 10:15:22 18 the — they recognized at that point that these guys 10:15:26 19 are for real and — and that that time they wanted to 10:15:29	6	5 2000? 10:13:32	
9 with Philips broke down, what happened next in terms 10:13:40 10 of DeSoto's efforts to get equipment? 10:13:44 11 A. The the absolute breakdown occurred with 10:13:44 12 Philips is when we lost our sales guy and his boss, 10:13:47 13 who was the salesperson spearheading that decision. 10:13:53 14 And once those two people fell out, we had nobody to 10:13:57 15 take care of us with Philips. 10:13:59 16 Then the finance side kind of went sour 10:14:03 17 because of the CON constraints. I think we could have 10:14:05 18 lived with one if we would have had the other two 10:14:08 19 pieces of their operation in place. But our two 10:14:13 20 salespeople, our primary and and his boss, both had 10:14:17 21 left the service, which kind of left us out in the 10:14:25 22 lurch. 10:14:25 23 So with that happening, we decided to call 10:14:25 24 our second choice, which was Toshiba, even after we 10:14:38 25 had heard the comments that he had made out in the 10:14:38 26 would succeed. 10:14:48 27 That was the other decision we went with 10:14:51 28 Philips for is because they believed that our project 10:14:53 29 would succeed. And Toshiba had its doubts 10:14:55 20 believe it would succeed. And Toshiba had its doubts 10:14:59 21 as well. 10:15:01 22 Q. Toshiba did make you a proposal, correct? 10:15:03 23 A. They did make a proposal, yes. 10:15:05 24 Q. And Toshiba actually financed the project for 10:15:15 25 poportunity, they came back to play. And they knew 10:15:13 26 that we had we had already purchased a lot, we had 10:15:18 27 builder, this project was going forward. And I think 10:15:22 28 the they recognized at that point that these guys 10:15:26 29 play a little bit. 10:15:32	7	A. That's correct. 10:13:32	
10 of DeSoto's efforts to get equipment?  11 A. Thethe absolute breakdown occurred with 10:13:44  12 Philips is when we lost our sales guy and his boss. 10:13:47  who was the salesperson spearheading that decision. 10:13:53  14 And once those two people fell out, we had nobody to 10:13:57  15 take care of us with Philips. 10:13:59  16 Then the finance side kind of went sour 10:14:03  17 because of the CON constraints. I think we could have 10:14:05  18 lived with one if we would have had the other two 10:14:08  19 pieces of their operation in place. But our two 10:14:13  20 salespeople, our primary and and his boss, both had 10:14:17  21 left the service, which kind of left us out in the 10:14:20  22 lurch. 10:14:25  23 So with that happening, we decided to call 10:14:25  24 our second choice, which was Toshiba, even after we 10:14:38  344  1 general medical public about our project being a flop 10:14:40  2 and it was just a pipe dream and we would never 10:14:45  3 succeed. 10:14:48  4 That was the other decision we went with 10:14:51  Philips for is because they believed that our project 10:14:53  6 would succeed. Toshiba, GE GE absolutely didn't 10:14:59  8 as well. 10:15:09  9 Q. Toshiba did make you a proposal, correct? 10:15:03  10 A. They did make a proposal, yes. 10:15:05  11 Q. And Toshiba actually financed the project for 10:15:19  12 you, correct? 10:15:09  13 A. I think once they saw that they had a second 10:15:19  14 opportunity, they came back to play. And they knew 10:15:18  15 builder, this project was going forward. And I think 10:15:22  18 the they recognized at that point that these guys 10:15:26  19 que for real and and that that time they wanted to 10:15:29  20 play a little bit. 10:15:29	8	Q. Okay. After the deal with proposed deal 10:13:36	
11 A. The — the absolute breakdown occurred with 10:13:344 12 Philips is when we lost our sales guy and his boss, 10:13:47 13 who was the salesperson spearheading that decision. 10:13:53 14 And once those two people fell out, we had nobody to 10:13:57 15 take care of us with Philips. 10:13:59 16 Then the finance side kind of went sour 10:14:03 17 because of the CON constraints. I think we could have 10:14:05 18 lived with one if we would have had the other two 10:14:08 19 pieces of their operation in place. But our two 10:14:13 20 salespeople, our primary and — and his boss, both had 10:14:17 21 left the service, which kind of left us out in the 10:14:20 22 lurch. 30 23 So with that happening, we decided to call 10:14:25 24 our second choice, which was Toshiba, even after we 10:14:38 25 had heard the comments that he had made out in the 10:14:38 26 and it was just a pipe dream and we would never 10:14:45 27 succeed. 10:14:48 28 That was the other decision we went with 10:14:51 29 Philips for is because they believed that our project 10:14:53 20 would succeed. Toshiba, GE — GE absolutely didn't 10:14:55 21 believe it would succeed. And Toshiba had its doubts 10:14:59 22 as well. 10:15:01 23 Q. Toshiba did make you a proposal, correct? 10:15:03 24 A. They did make a proposal, yes. 10:15:05 25 D. And Toshiba actually financed the project for 10:15:15 26 A. It think once they saw that they had a second 10:15:15 27 that we had — we had already purchased a lot, we had 10:15:18 28 that we had — we had already purchased a lot, we had 10:15:18 29 that we had — we had already purchased a lot, we had 10:15:29 20 play a little bit. 10:15:29 20 play a little bit. 10:15:29	9	with Philips broke down, what happened next in terms 10:13:40	
Philips is when we lost our sales guy and his boss, 10:13:47 who was the salesperson spearheading that decision. 10:13:53 And once those two people fell out, we had nobody to 10:13:57 take care of us with Philips. 10:13:59 Then the finance side kind of went sour 10:14:03 because of the CON constraints. I think we could have 10:14:05 lived with one if we would have had the other two 10:14:08 pieces of their operation in place. But our two 10:14:13 salespeople, our primary and and his boss, both had 10:14:17 left the service, which kind of left us out in the 10:14:20 lurch. 10:14:25 So with that happening, we decided to call 10:14:25 our second choice, which was Toshiba, even after we 10:14:38  344 general medical public about our project being a flop 10:14:48 general medical public about our project being a flop 10:14:45 succeed. 10:14:48 That was the other decision we went with 10:14:51 Philips for is because they believed that our project 10:14:53 would succeed. Toshiba, GE GE absolutely didn't 10:14:55 believe it would succeed. And Toshiba had its doubts 10:14:59 as well. 10:15:01 Q. Toshiba did make you a proposal, correct? 10:15:03 A. They did make a proposal, yes. 10:15:05 Q. And Toshiba actually financed the project for 10:15:07 you, correct? 10:15:09 A. I think once they saw that they had a second 10:15:15 that we had we had already purchased a lot, we had 10:15:15 that we had we had already purchased a lot, we had 10:15:15 that we had we had already purchased a lot, we had 10:15:15 that we had we had already purchased a lot, we had 10:15:15 builder, this project was going forward. And I think 10:15:22 the they recognized at that point that these guys 10:15:26 play a little bit. 10:15:32	10	0 of DeSoto's efforts to get equipment? 10:13:42	
13 who was the salesperson spearheading that decision. 10:13:53 14 And once those two people fell out, we had nobody to 10:13:57 15 take care of us with Philips. 10:13:59 16 Then the finance side kind of went sour 10:14:03 17 because of the CON constraints. I think we could have 10:14:05 18 lived with one if we would have had the other two 10:14:08 19 pieces of their operation in place. But our two 10:14:13 20 salespeople, our primary and and his boss, both had 10:14:17 21 left the service, which kind of left us out in the 10:14:20 22 lurch. 10:14:25 23 So with that happening, we decided to call 10:14:25 24 our second choice, which was Toshiba, even after we 10:14:32 25 had heard the comments that he had made out in the 10:14:38  344 1 general medical public about our project being a flop 10:14:40 2 and it was just a pipe dream and we would never 10:14:45 3 succeed. 10:14:48 4 That was the other decision we went with 10:14:51 5 Philips for is because they believed that our project 10:14:53 6 would succeed. Toshiba, GE GE absolutely didn't 10:14:55 7 believe it would succeed. And Toshiba had its doubts 10:14:59 8 as well. 10:15:01 9 Q. Toshiba did make you a proposal, correct? 10:15:03 10 A. They did make a proposal, yes. 10:15:05 11 Q. And Toshiba actually financed the project for 10:15:07 12 you, correct? 10:15:09 13 A. I think once they saw that they had a second 10:15:09 14 opportunity, they came back to play. And they knew 10:15:15 15 already applied for our CON, we had already met with a 10:15:18 16 builder, this project was going forward. And I think 10:15:22 18 the they recognized at that point that these guys 10:15:26 19 play a little bit. 10:15:03	1	A. The the absolute breakdown occurred with 10:13:44	
13 who was the salesperson spearheading that decision. 10:13:53 14 And once those two people fell out, we had nobody to 10:13:57 15 take care of us with Philips. 10:13:59 16 Then the finance side kind of went sour 10:14:03 17 because of the CON constraints. I think we could have 10:14:05 18 lived with one if we would have had the other two 10:14:08 19 pieces of their operation in place. But our two 10:14:13 20 salespeople, our primary and and his boss, both had 10:14:17 21 left the service, which kind of left us out in the 10:14:20 22 lurch. 10:14:25 23 So with that happening, we decided to call 10:14:25 24 our second choice, which was Toshiba, even after we 10:14:32 25 had heard the comments that he had made out in the 10:14:38  344 1 general medical public about our project being a flop 10:14:40 2 and it was just a pipe dream and we would never 10:14:45 3 succeed. 10:14:48 4 That was the other decision we went with 10:14:51 5 Philips for is because they believed that our project 10:14:53 6 would succeed. Toshiba, GE GE absolutely didn't 10:14:55 7 believe it would succeed. And Toshiba had its doubts 10:14:59 8 as well. 10:15:01 9 Q. Toshiba did make you a proposal, correct? 10:15:03 10 A. They did make a proposal, yes. 10:15:05 11 Q. And Toshiba actually financed the project for 10:15:07 12 you, correct? 10:15:09 13 A. I think once they saw that they had a second 10:15:09 14 opportunity, they came back to play. And they knew 10:15:15 15 already applied for our CON, we had already met with a 10:15:18 16 builder, this project was going forward. And I think 10:15:22 18 the they recognized at that point that these guys 10:15:26 19 play a little bit. 10:15:03	12	2 Philips is when we lost our sales guy and his boss, 10:13:47	
15 take care of us with Philips. 10:13:59 16 Then the finance side kind of went sour 10:14:03 17 because of the CON constraints. I think we could have 10:14:05 18 lived with one if we would have had the other two 10:14:08 19 pieces of their operation in place. But our two 10:14:13 20 salespeople, our primary and – and his boss, both had 10:14:17 21 left the service, which kind of left us out in the 10:14:20 22 lurch. 10:14:25 23 So with that happening, we decided to call 10:14:25 24 our second choice, which was Toshiba, even after we 10:14:32 25 had heard the comments that he had made out in the 10:14:38  344 1 general medical public about our project being a flop 10:14:45 3 succeed. 10:14:48 4 That was the other decision we went with 10:14:51 5 Philips for is because they believed that our project 10:14:53 6 would succeed. Toshiba, GE – GE absolutely didn't 10:14:55 7 believe it would succeed. And Toshiba had its doubts 10:14:59 8 as well. 10:15:01 9 Q. Toshiba did make you a proposal, correct? 10:15:03 10 A. They did make a proposal, yes. 10:15:05 11 Q. And Toshiba actually financed the project for 10:15:07 12 you, correct? 10:15:09 13 A. I think once they saw that they had a second 10:15:19 14 opportunity, they came back to play. And they knew 10:15:13 15 that we had we had already purchased a lot, we had 10:15:18 16 builder, this project was going forward. And I think 10:15:22 18 the they recognized at that point that these guys 10:15:26 19 rare for real and and that that time they wanted to 10:15:29 10 play a little bit. 10:15:25	1.		
Then the finance side kind of went sour 10:14:03  The because of the CON constraints. I think we could have 10:14:05  lived with one if we would have had the other two 10:14:08  pieces of their operation in place. But our two 10:14:13  salespeople, our primary and and his boss, both had 10:14:17  left the service, which kind of left us out in the 10:14:20  lurch. 10:14:25  So with that happening, we decided to call 10:14:25  aur second choice, which was Toshiba, even after we 10:14:32  had heard the comments that he had made out in the 10:14:38   344  general medical public about our project being a flop 10:14:40  and it was just a pipe dream and we would never 10:14:45  succeed. 10:14:48  That was the other decision we went with 10:14:51  Philips for is because they believed that our project 10:14:53  would succeed. Toshiba, GE GE absolutely didn't 10:14:59  as well. 10:15:01  Q. Toshiba did make you a proposal, correct? 10:15:03  A. They did make a proposal, yes. 10:15:05  Q. And Toshiba actually financed the project for 10:15:07  you, correct? 10:15:09  A. I think once they saw that they had a second 10:15:09  opportunity, they came back to play. And they knew 10:15:13  that we had we had already purchased a lot, we had 10:15:18  builder, this project was going forward. And I think 10:15:22  the they recognized at that point that these guys 10:15:26  play a little bit. 10:15:29  play a little bit. 10:15:29	14	4 And once those two people fell out, we had nobody to 10:13:57	
17 because of the CON constraints. I think we could have 10:14:05 18 lived with one if we would have had the other two 10:14:08 19 pieces of their operation in place. But our two 10:14:13 20 salespeople, our primary and and his boss, both had 10:14:17 21 left the service, which kind of left us out in the 10:14:20 22 lurch. 10:14:25 23 So with that happening, we decided to call 10:14:25 24 our second choice, which was Toshiba, even after we 10:14:32 25 had heard the comments that he had made out in the 10:14:38  344  1 general medical public about our project being a flop 10:14:40 2 and it was just a pipe dream and we would never 10:14:45 3 succeed. 10:14:48  4 That was the other decision we went with 10:14:51 5 Philips for is because they believed that our project 10:14:53 6 would succeed. Toshiba, GE GE absolutely didn't 10:14:55 7 believe it would succeed. And Toshiba had its doubts 10:14:59 8 as well. 10:15:01 9 Q. Toshiba did make you a proposal, correct? 10:15:03 10 A. They did make a proposal, yes. 10:15:05 11 Q. And Toshiba actually financed the project for 10:15:07 12 you, correct? 10:15:09 13 A. I think once they saw that they had a second 10:15:19 14 opportunity, they came back to play. And they knew 10:15:13 15 that we had we had already purchased a lot, we had 10:15:15 16 already applied for our CON, we had already met with a 10:15:26 19 are for real and and that that time they wanted to 10:15:29 10 play a little bit. 10:15:32	1:	5 take care of us with Philips. 10:13:59	
lived with one if we would have had the other two 10:14:08 pieces of their operation in place. But our two 10:14:13 salespeople, our primary and and his boss, both had 10:14:17 left the service, which kind of left us out in the 10:14:20 lurch. 10:14:25 So with that happening, we decided to call 10:14:25 aur second choice, which was Toshiba, even after we 10:14:32 had heard the comments that he had made out in the 10:14:38  344 general medical public about our project being a flop 10:14:40 and it was just a pipe dream and we would never 10:14:45 succeed. 10:14:48 That was the other decision we went with 10:14:51 Philips for is because they believed that our project 10:14:53 would succeed. Toshiba, GE GE absolutely didn't 10:14:55 believe it would succeed. And Toshiba had its doubts 10:14:59 as well. 0.:15:01 Q. Toshiba did make you a proposal, correct? 10:15:03 A. They did make a proposal, yes. 10:15:05 Q. And Toshiba actually financed the project for 10:15:07 you, correct? 10:15:09 A. I think once they saw that they had a second 10:15:15 diready applied for our CON, we had already met with a 10:15:18 builder, this project was going forward. And I think 10:15:22 the they recognized at that point that these guys 10:15:26 praga Time Total and and that that time they wanted to 10:15:29 play a little bit. 10:15:32	10	Then the finance side kind of went sour 10:14:03	
19 pieces of their operation in place. But our two 10:14:13 20 salespeople, our primary and and his boss, both had 10:14:17 21 left the service, which kind of left us out in the 10:14:20 22 lurch. 10:14:25 23 So with that happening, we decided to call 10:14:25 24 our second choice, which was Toshiba, even after we 10:14:32 25 had heard the comments that he had made out in the 10:14:38  344  1 general medical public about our project being a flop 10:14:40 2 and it was just a pipe dream and we would never 10:14:45 3 succeed. 10:14:45  5 Philips for is because they believed that our project 10:14:53 6 would succeed. Toshiba, GE GE absolutely didn't 10:14:55 7 believe it would succeed. And Toshiba had its doubts 10:14:59 8 as well. 10:15:01 9 Q. Toshiba did make you a proposal, correct? 10:15:03 10 A. They did make a proposal, yes. 10:15:05 11 Q. And Toshiba actually financed the project for 10:15:07 12 you, correct? 10:15:09 13 A. I think once they saw that they had a second 10:15:13 15 that we had we had already purchased a lot, we had 10:15:15 16 already applied for our CON, we had already met with a 10:15:22 18 the they recognized at that point that these guys 10:15:26 19 are for real and and that that time they wanted to 10:15:29 20 play a little bit. 10:15:32	1'	because of the CON constraints. I think we could have 10:14:05	
20 salespeople, our primary and and his boss, both had 10:14:17 21 left the service, which kind of left us out in the 10:14:20 22 lurch. 10:14:25 23 So with that happening, we decided to call 10:14:25 24 our second choice, which was Toshiba, even after we 10:14:32 25 had heard the comments that he had made out in the 10:14:38  344  1 general medical public about our project being a flop 10:14:40 2 and it was just a pipe dream and we would never 10:14:45 3 succeed. 10:14:48  4 That was the other decision we went with 10:14:51 5 Philips for is because they believed that our project 10:14:53 6 would succeed. Toshiba, GE GE absolutely didn't 10:14:59 8 as well. 10:15:01 9 Q. Toshiba did make you a proposal, correct? 10:15:03 10 A. They did make a proposal, yes. 10:15:05 11 Q. And Toshiba actually financed the project for 10:15:07 12 you, correct? 10:15:09 13 A. I think once they saw that they had a second 10:15:13 15 that we had we had already purchased a lot, we had 10:15:15 16 already applied for our CON, we had already met with a 10:15:18 17 builder, this project was going forward. And I think 10:15:22 18 the they recognized at that point that these guys 10:15:26 19 are for real and and that that time they wanted to 10:15:29 20 play a little bit. 10:15:32	13	8 lived with one if we would have had the other two 10:14:08	
21 left the service, which kind of left us out in the 10:14:20 22 lurch. 10:14:25 23 So with that happening, we decided to call 10:14:25 24 our second choice, which was Toshiba, even after we 10:14:32 25 had heard the comments that he had made out in the 10:14:38  344  1 general medical public about our project being a flop 10:14:40 2 and it was just a pipe dream and we would never 10:14:45 3 succeed. 10:14:48  4 That was the other decision we went with 10:14:51 5 Philips for is because they believed that our project 10:14:53 6 would succeed. Toshiba, GE GE absolutely didn't 10:14:59 8 as well. 10:15:01 9 Q. Toshiba did make you a proposal, correct? 10:15:03 10 A. They did make a proposal, correct? 10:15:05 11 Q. And Toshiba actually financed the project for 10:15:07 12 you, correct? 10:15:09 13 A. I think once they saw that they had a second 10:15:13 15 that we had we had already purchased a lot, we had 10:15:15 16 already applied for our CON, we had already met with a 10:15:18 17 builder, this project was going forward. And I think 10:15:22 18 the they recognized at that point that these guys 10:15:29 10 play a little bit. 10:15:32	19	9 pieces of their operation in place. But our two 10:14:13	
22 lurch.  10:14:25  23 So with that happening, we decided to call 10:14:25  24 our second choice, which was Toshiba, even after we 10:14:32  25 had heard the comments that he had made out in the 10:14:38  344  1 general medical public about our project being a flop 10:14:40  2 and it was just a pipe dream and we would never 10:14:45  3 succeed. 10:14:48  4 That was the other decision we went with 10:14:51  5 Philips for is because they believed that our project 10:14:53  6 would succeed. Toshiba, GE GE absolutely didn't 10:14:59  8 as well. 10:15:01  9 Q. Toshiba did make you a proposal, correct? 10:15:03  10 A. They did make a proposal, yes. 10:15:05  11 Q. And Toshiba actually financed the project for 10:15:07  12 you, correct? 10:15:09  13 A. I think once they saw that they had a second 10:15:13  15 that we had we had already purchased a lot, we had 10:15:15  16 already applied for our CON, we had already met with a 10:15:18  17 builder, this project was going forward. And I think 10:15:22  18 the they recognized at that point that these guys 10:15:26  19 are for real and and that that time they wanted to 10:15:29  20 play a little bit. 10:15:32	20	0 salespeople, our primary and and his boss, both had 10:14:17	
So with that happening, we decided to call 10:14:25  24 our second choice, which was Toshiba, even after we 10:14:32  25 had heard the comments that he had made out in the 10:14:38  344  1 general medical public about our project being a flop 10:14:40  2 and it was just a pipe dream and we would never 10:14:45  3 succeed. 10:14:48  4 That was the other decision we went with 10:14:51  5 Philips for is because they believed that our project 10:14:53  6 would succeed. Toshiba, GE GE absolutely didn't 10:14:55  7 believe it would succeed. And Toshiba had its doubts 10:14:59  8 as well. 10:15:01  9 Q. Toshiba did make you a proposal, correct? 10:15:03  10 A. They did make a proposal, yes. 10:15:05  11 Q. And Toshiba actually financed the project for 10:15:07  12 you, correct? 10:15:09  13 A. I think once they saw that they had a second 10:15:09  14 opportunity, they came back to play. And they knew 10:15:13  15 that we had we had already purchased a lot, we had 10:15:15  16 already applied for our CON, we had already met with a 10:15:18  17 builder, this project was going forward. And I think 10:15:22  18 the they recognized at that point that these guys 10:15:26  19 are for real and and that that time they wanted to 10:15:29  20 play a little bit. 10:15:32	2	l left the service, which kind of left us out in the 10:14:20	
24 our second choice, which was Toshiba, even after we 25 had heard the comments that he had made out in the  344  1 general medical public about our project being a flop 10:14:40 2 and it was just a pipe dream and we would never 10:14:45 3 succeed. 10:14:48  4 That was the other decision we went with 10:14:51 5 Philips for is because they believed that our project 10:14:53 6 would succeed. Toshiba, GE GE absolutely didn't 10:14:55 7 believe it would succeed. And Toshiba had its doubts 10:14:59 8 as well. 10:15:01 9 Q. Toshiba did make you a proposal, correct? 10:15:03 10 A. They did make a proposal, yes. 10:15:05 11 Q. And Toshiba actually financed the project for 10:15:07 12 you, correct? 10:15:09 13 A. I think once they saw that they had a second 10:15:13 15 that we had we had already purchased a lot, we had 10:15:15 16 already applied for our CON, we had already met with a 10:15:18 17 builder, this project was going forward. And I think 10:15:22 18 the they recognized at that point that these guys 10:15:26 19 are for real and and that that time they wanted to 10:15:29 20 play a little bit. 10:15:32	2	2 lurch. 10:14:25	
25 had heard the comments that he had made out in the 10:14:38  344  1 general medical public about our project being a flop 10:14:40  2 and it was just a pipe dream and we would never 10:14:45  3 succeed. 10:14:48  4 That was the other decision we went with 10:14:51  5 Philips for is because they believed that our project 10:14:53  6 would succeed. Toshiba, GE GE absolutely didn't 10:14:55  7 believe it would succeed. And Toshiba had its doubts 10:14:59  8 as well. 10:15:01  9 Q. Toshiba did make you a proposal, correct? 10:15:03  10 A. They did make a proposal, yes. 10:15:05  11 Q. And Toshiba actually financed the project for 10:15:07  12 you, correct? 10:15:09  13 A. I think once they saw that they had a second 10:15:19  14 opportunity, they came back to play. And they knew 10:15:13  15 that we had we had already purchased a lot, we had 10:15:15  16 already applied for our CON, we had already met with a 10:15:18  17 builder, this project was going forward. And I think 10:15:22  18 the they recognized at that point that these guys 10:15:26  19 are for real and and that that time they wanted to 10:15:29  20 play a little bit. 10:15:32	2.	So with that happening, we decided to call 10:14:25	
1 general medical public about our project being a flop 10:14:40 2 and it was just a pipe dream and we would never 10:14:45 3 succeed. 10:14:48 4 That was the other decision we went with 10:14:51 5 Philips for is because they believed that our project 10:14:53 6 would succeed. Toshiba, GE GE absolutely didn't 10:14:55 7 believe it would succeed. And Toshiba had its doubts 10:14:59 8 as well. 10:15:01 9 Q. Toshiba did make you a proposal, correct? 10:15:03 10 A. They did make a proposal, yes. 10:15:05 11 Q. And Toshiba actually financed the project for 10:15:07 12 you, correct? 10:15:09 13 A. I think once they saw that they had a second 10:15:09 14 opportunity, they came back to play. And they knew 10:15:13 15 that we had we had already purchased a lot, we had 10:15:18 16 already applied for our CON, we had already met with a 10:15:18 17 builder, this project was going forward. And I think 10:15:22 18 the they recognized at that point that these guys 10:15:26 19 are for real and and that that time they wanted to 10:15:29 20 play a little bit. 10:15:32	2	4 our second choice, which was Toshiba, even after we 10:14:32	
1 general medical public about our project being a flop 10:14:40 2 and it was just a pipe dream and we would never 10:14:45 3 succeed. 10:14:48 4 That was the other decision we went with 10:14:51 5 Philips for is because they believed that our project 10:14:53 6 would succeed. Toshiba, GE GE absolutely didn't 10:14:55 7 believe it would succeed. And Toshiba had its doubts 10:14:59 8 as well. 10:15:01 9 Q. Toshiba did make you a proposal, correct? 10:15:03 10 A. They did make a proposal, yes. 10:15:05 11 Q. And Toshiba actually financed the project for 10:15:07 12 you, correct? 10:15:09 13 A. I think once they saw that they had a second 10:15:19 14 opportunity, they came back to play. And they knew 10:15:13 15 that we had we had already purchased a lot, we had 10:15:15 16 already applied for our CON, we had already met with a 10:15:18 17 builder, this project was going forward. And I think 10:15:22 18 the they recognized at that point that these guys 10:15:26 19 are for real and and that that time they wanted to 10:15:29 20 play a little bit. 10:15:32	2:	5 had heard the comments that he had made out in the 10:14:38	
1 general medical public about our project being a flop 10:14:40 2 and it was just a pipe dream and we would never 10:14:45 3 succeed. 10:14:48 4 That was the other decision we went with 10:14:51 5 Philips for is because they believed that our project 10:14:53 6 would succeed. Toshiba, GE GE absolutely didn't 10:14:55 7 believe it would succeed. And Toshiba had its doubts 10:14:59 8 as well. 10:15:01 9 Q. Toshiba did make you a proposal, correct? 10:15:03 10 A. They did make a proposal, yes. 10:15:05 11 Q. And Toshiba actually financed the project for 10:15:07 12 you, correct? 10:15:09 13 A. I think once they saw that they had a second 10:15:19 14 opportunity, they came back to play. And they knew 10:15:13 15 that we had we had already purchased a lot, we had 10:15:15 16 already applied for our CON, we had already met with a 10:15:18 17 builder, this project was going forward. And I think 10:15:22 18 the they recognized at that point that these guys 10:15:26 19 are for real and and that that time they wanted to 10:15:29 20 play a little bit. 10:15:32			
2 and it was just a pipe dream and we would never 3 succeed. 10:14:48 4 That was the other decision we went with 10:14:51 5 Philips for is because they believed that our project 10:14:53 6 would succeed. Toshiba, GE GE absolutely didn't 10:14:55 7 believe it would succeed. And Toshiba had its doubts 10:14:59 8 as well. 10:15:01 9 Q. Toshiba did make you a proposal, correct? 10:15:03 10 A. They did make a proposal, yes. 10:15:05 11 Q. And Toshiba actually financed the project for 10:15:07 12 you, correct? 10:15:09 13 A. I think once they saw that they had a second 10:15:09 14 opportunity, they came back to play. And they knew 10:15:13 15 that we had we had already purchased a lot, we had 10:15:15 16 already applied for our CON, we had already met with a 10:15:18 17 builder, this project was going forward. And I think 10:15:22 18 the they recognized at that point that these guys 10:15:26 19 are for real and and that that time they wanted to 10:15:29 20 play a little bit. 10:15:32			
3 succeed. 10:14:48  4 That was the other decision we went with 10:14:51  5 Philips for is because they believed that our project 10:14:53  6 would succeed. Toshiba, GE GE absolutely didn't 10:14:55  7 believe it would succeed. And Toshiba had its doubts 10:14:59  8 as well. 10:15:01  9 Q. Toshiba did make you a proposal, correct? 10:15:03  10 A. They did make a proposal, yes. 10:15:05  11 Q. And Toshiba actually financed the project for 10:15:07  12 you, correct? 10:15:09  13 A. I think once they saw that they had a second 10:15:13  15 that we had we had already purchased a lot, we had 10:15:15  16 already applied for our CON, we had already met with a 10:15:18  17 builder, this project was going forward. And I think 10:15:22  18 the they recognized at that point that these guys 10:15:26  19 are for real and and that that time they wanted to 10:15:29  20 play a little bit. 10:15:32	_		
That was the other decision we went with 10:14:51  Philips for is because they believed that our project 10:14:53  would succeed. Toshiba, GE GE absolutely didn't 10:14:55  believe it would succeed. And Toshiba had its doubts 10:14:59  as well. 10:15:01  Q. Toshiba did make you a proposal, correct? 10:15:03  A. They did make a proposal, yes. 10:15:05  Q. And Toshiba actually financed the project for 10:15:07  you, correct? 10:15:09  A. I think once they saw that they had a second 10:15:13  that we had we had already purchased a lot, we had 10:15:15  already applied for our CON, we had already met with a 10:15:18  builder, this project was going forward. And I think 10:15:22  the they recognized at that point that these guys 10:15:26  are for real and and that that time they wanted to 10:15:29  play a little bit. 10:15:32			
5 Philips for is because they believed that our project 10:14:53 6 would succeed. Toshiba, GE GE absolutely didn't 10:14:55 7 believe it would succeed. And Toshiba had its doubts 10:14:59 8 as well. 10:15:01 9 Q. Toshiba did make you a proposal, correct? 10:15:03 10 A. They did make a proposal, yes. 10:15:05 11 Q. And Toshiba actually financed the project for 10:15:07 12 you, correct? 10:15:09 13 A. I think once they saw that they had a second 10:15:09 14 opportunity, they came back to play. And they knew 10:15:13 15 that we had we had already purchased a lot, we had 10:15:15 16 already applied for our CON, we had already met with a 10:15:18 17 builder, this project was going forward. And I think 10:15:22 18 the they recognized at that point that these guys 10:15:26 19 are for real and and that that time they wanted to 10:15:29 20 play a little bit. 10:15:32			
6 would succeed. Toshiba, GE GE absolutely didn't 10:14:55 7 believe it would succeed. And Toshiba had its doubts 10:14:59 8 as well. 10:15:01 9 Q. Toshiba did make you a proposal, correct? 10:15:03 10 A. They did make a proposal, yes. 10:15:05 11 Q. And Toshiba actually financed the project for 10:15:07 12 you, correct? 10:15:09 13 A. I think once they saw that they had a second 10:15:09 14 opportunity, they came back to play. And they knew 10:15:13 15 that we had we had already purchased a lot, we had 10:15:15 16 already applied for our CON, we had already met with a 10:15:18 17 builder, this project was going forward. And I think 10:15:22 18 the they recognized at that point that these guys 10:15:26 19 are for real and and that that time they wanted to 10:15:29 20 play a little bit. 10:15:32			
7 believe it would succeed. And Toshiba had its doubts 10:14:59 8 as well. 10:15:01 9 Q. Toshiba did make you a proposal, correct? 10:15:03 10 A. They did make a proposal, yes. 10:15:05 11 Q. And Toshiba actually financed the project for 10:15:07 12 you, correct? 10:15:09 13 A. I think once they saw that they had a second 10:15:09 14 opportunity, they came back to play. And they knew 10:15:13 15 that we had we had already purchased a lot, we had 10:15:15 16 already applied for our CON, we had already met with a 10:15:18 17 builder, this project was going forward. And I think 10:15:22 18 the they recognized at that point that these guys 10:15:26 19 are for real and and that that time they wanted to 10:15:29 20 play a little bit. 10:15:32		1 0	
8 as well. 10:15:01 9 Q. Toshiba did make you a proposal, correct? 10:15:03 10 A. They did make a proposal, yes. 10:15:05 11 Q. And Toshiba actually financed the project for 10:15:07 12 you, correct? 10:15:09 13 A. I think once they saw that they had a second 10:15:09 14 opportunity, they came back to play. And they knew 10:15:13 15 that we had we had already purchased a lot, we had 10:15:15 16 already applied for our CON, we had already met with a 10:15:18 17 builder, this project was going forward. And I think 10:15:22 18 the they recognized at that point that these guys 10:15:26 19 are for real and and that that time they wanted to 10:15:29 20 play a little bit. 10:15:32		· · · · · · · · · · · · · · · · · · ·	
Q. Toshiba did make you a proposal, correct? 10:15:03  10 A. They did make a proposal, yes. 10:15:05  11 Q. And Toshiba actually financed the project for 10:15:07  12 you, correct? 10:15:09  13 A. I think once they saw that they had a second 10:15:09  14 opportunity, they came back to play. And they knew 10:15:13  15 that we had we had already purchased a lot, we had 10:15:15  16 already applied for our CON, we had already met with a 10:15:18  17 builder, this project was going forward. And I think 10:15:22  18 the they recognized at that point that these guys 10:15:26  19 are for real and and that that time they wanted to 10:15:29  20 play a little bit. 10:15:32			
10 A. They did make a proposal, yes. 10:15:05 11 Q. And Toshiba actually financed the project for 10:15:07 12 you, correct? 10:15:09 13 A. I think once they saw that they had a second 10:15:09 14 opportunity, they came back to play. And they knew 10:15:13 15 that we had we had already purchased a lot, we had 10:15:15 16 already applied for our CON, we had already met with a 10:15:18 17 builder, this project was going forward. And I think 10:15:22 18 the they recognized at that point that these guys 10:15:26 19 are for real and and that that time they wanted to 10:15:29 20 play a little bit. 10:15:32			
Q. And Toshiba actually financed the project for 10:15:07  you, correct? 10:15:09  A. I think once they saw that they had a second 10:15:09  opportunity, they came back to play. And they knew 10:15:13  that we had we had already purchased a lot, we had 10:15:15  already applied for our CON, we had already met with a 10:15:18  builder, this project was going forward. And I think 10:15:22  the they recognized at that point that these guys 10:15:26  are for real and and that that time they wanted to 10:15:29  play a little bit. 10:15:32			
12 you, correct? 10:15:09 13 A. I think once they saw that they had a second 10:15:09 14 opportunity, they came back to play. And they knew 10:15:13 15 that we had we had already purchased a lot, we had 10:15:15 16 already applied for our CON, we had already met with a 10:15:18 17 builder, this project was going forward. And I think 10:15:22 18 the they recognized at that point that these guys 10:15:26 19 are for real and and that that time they wanted to 10:15:29 20 play a little bit.			
A. I think once they saw that they had a second 10:15:09 14 opportunity, they came back to play. And they knew 10:15:13 15 that we had we had already purchased a lot, we had 10:15:15 16 already applied for our CON, we had already met with a 10:15:18 17 builder, this project was going forward. And I think 10:15:22 18 the they recognized at that point that these guys 10:15:26 19 are for real and and that that time they wanted to 10:15:29 20 play a little bit. 10:15:32		- · · · · · · · · · · · · · · · · · · ·	
opportunity, they came back to play. And they knew 10:15:13 that we had we had already purchased a lot, we had 10:15:15 already applied for our CON, we had already met with a 10:15:18 builder, this project was going forward. And I think 10:15:22 the they recognized at that point that these guys 10:15:26 are for real and and that that time they wanted to 10:15:29 play a little bit. 10:15:32		• /	
15 that we had we had already purchased a lot, we had 10:15:15 16 already applied for our CON, we had already met with a 10:15:18 17 builder, this project was going forward. And I think 10:15:22 18 the they recognized at that point that these guys 10:15:26 19 are for real and and that that time they wanted to 10:15:29 20 play a little bit. 10:15:32		j j	
16 already applied for our CON, we had already met with a 10:15:18 17 builder, this project was going forward. And I think 10:15:22 18 the they recognized at that point that these guys 10:15:26 19 are for real and and that that time they wanted to 10:15:29 20 play a little bit. 10:15:32			
17 builder, this project was going forward. And I think 10:15:22 18 the they recognized at that point that these guys 10:15:26 19 are for real and and that that time they wanted to 10:15:29 20 play a little bit. 10:15:32		* =	
18 the they recognized at that point that these guys 10:15:26 19 are for real and and that that time they wanted to 10:15:29 20 play a little bit. 10:15:32		* **	
19 are for real and and that that time they wanted to 10:15:29 20 play a little bit. 10:15:32			
20 play a little bit. 10:15:32			
		· · · · · · · · · · · · · · · · · · ·	
		± •	
22 to play a little bit, but we wouldn't play with them. 10:15:35		<u> </u>	

802770.1 5/21/04 -38-

	1	
		Q. Well, this was all a pretty fast turnaround 10:15:39
		24 between the RSNA show and the point where you started 10:15:44
		25 to get Toshiba back in the picture; is that right? 10:15:48
348	18	348
to		18 Q. (BY MR. CHESNEY) Do you have a recollection 10:19:52
350	8	19 as to when you told Toshiba that they would have an 10:19:54
		20 opportunity to sell the equipment despite the fact 10:20:00
		21 that you had originally decided to go with Philips? 10:20:03
		MR. TATE: Objection. Lack of personal 10:20:05
		23 knowledge, goes beyond the scope of direct. 10:20:08
		A. I don't have the exact time frame, but I know 10:20:10
		25 that Lynn and I had talked and she was upset that we 10:20:13
		349
		1 couldn't we couldn't go with this vendor of choice. 10:20:17
		2 And she asked my opinion, and I told her that's the 10:20:20
		3 reason I put together those three vendors, and that 10:20:22
		4 was GE, Philips, and Toshiba. And Toshiba certainly 10:20:25
		5 came in there with their with a good quote. And if 10:20:28
		6 they could supply the PAC side of that, I think we 10:20:31
		7 need to go with them. 10:20:34
		8 Q. And subsequently to that discussion with 10:20:38
		9 Dr. Carvel, did you then go back to Toshiba and tell 10:20:41
		10 them that they would have an opportunity to sell the 10:20:44
		11 equipment? 10:20:46
		12 A. Within a very short time frame, I called Dave 10:20:47
		13 Steiff up and I told him that I had heard that he had 10:20:49
		14 been out talking about us, bad-mouthing us at other 10:20:52
		15 facilities. And he kind of stammered a little bit and 10:20:56
		16 fell over his own feet with with some kind of 10:21:02
		17 rhetoric comment. But this was from reputable people 10:21:05
		18 in my respect. But I told him that he had a chance to 10:21:09
		19 come back in here at this point and put this bed back 10:21:12
		20 together, this quote back together, and resubmit 10:21:15
		20 together, this quote back together, and resubilit 10.21.13 21 another package to us. 10:21:16
		23 Mr. Steiff, did he in fact put together another 10:21:20
		24 package for you? 10:21:23
		25 A. He put together another package. 10:21:24
		350
		1 Q. Right. 10:21:26
		The record won't show this, but you appear 10:21:28
		3 to be emphasizing "another"? 10:21:30
		4 A. Another, yes. 10:21:31
		5 Q. And that's because it was a different package 10:21:34
L	1	1

802770.1 5/21/04 -39-

		6 than the original package? 10:21:36	
		7 A. In my opinion, it was. 10:21:37	
		8 Q. Okay. Well, tell us why that was your 10:21:39	
353	7	353	Lack of personal
to		7 Q. With regard to the nuclear cameras, what did 10:25:23	knowledge.
354	16	8 you look at at Pensacola? 10:25:25	
		9 A. We looked at all three cameras. They were all 10:25:27	
		10 in the room. Talked to the techs and got their 10:25:30	
		11 impression of of the scanning of those the 10:25:33	
		12 scanning techniques and the type of exams that those 10:25:35	
		13 could do. 10:25:38	
		Q. When you say "all three cameras," do you mean 10:25:39	
		15 single-head, fixed dual-head, variable head? 10:25:42	
		16 A. That's correct. 10:25:44	
		17 Q. Okay. Okay. 10:25:47	
		18 Are you dry? 10:25:48	
		19 A. No. Go ahead. 10:25:50	
		23 Q. Okay. I forgot to ask you, was Mr. Carvel 10:25:57	
		24 there or not, do you recall? 10:26:00	
		25 A. He was. 10:26:01	
		254	
		354	
		1 Q. Okay. Just to save time down the road, is it 10:26:01	
		2 fair to say that DeSoto was not looking to Mr. Carvel 10:26:06	
		3 to make any technical judgments about the equipment 10:26:10	
		4 they were going to be using at the facility? 10:26:13	
		5 A. Randon was the finance guy. So if it 10:26:18	
		6 concerned finance, yes, he had the he he had the 10:26:22	
		7 decision there. 10:26:25	
		8 Q. Fair enough. 10:26:26	
		9 But in terms of technical characteristics 10:26:27	
		10 and performance characteristics of the equipment, that 10:26:29	
		11 wasn't something Mr. Carvel was involved? 10:26:32	
		12 A. No. 10:26:34	
		13 Q. Okay. Okay. 10:26:36	
		So you went to Pensacola and you looked at 10:26:36	
		15 these three cameras. Was one of them the 7200? 10:26:39	
		16 A. Yes, it was. 10:26:43	
361	9	361	Speculation. Lack of
to		9 I think you said that the techs there told 10:49:10	personal knowledge.
366	25	10 you that the 7200 could only do hearts by using a 10:49:12	FRE 106 competence.
		11 single-head; is that correct? 10:49:17	
	<u>L</u>	12 A. That's correct. 10:49:18	

802770.1 5/21/04 -40-

Q. Okay. Did they tell you how long that took, 10:49:19
14 roughly? 10:49:21
15 A. They did not. 10:49:21
16 Q. Did anyone tell you that it took about 18 to 10:49:22
17 20 minutes? 10:49:25
18 A. I don't recall anyone telling me that. 10:49:26
19 Q. You don't recall anybody telling you that 10:49:28
20 A. I don't recall that. 10:49:30
21 Q when you were at Pensacola? 10:49:31
22 A. Yeah. 10:49:33
MR. TATE: And we're talking about the 10:49:33
24 Pensacola employees; is that correct? 10:49:35
25 MR. CHESNEY: That is correct. 10:49:36
362
1 Q. (BY MR. CHESNEY) They just told you that they 10:49:38
2 avoided doing it because it could only be acquired in 10:49:41
3 one head? 10:49:44
4 A. No. They they had a specified regimen for 10:49:46
5 doing exams and the all the hearts were done on the 10:49:50
6 variable angle, and the bones were done on the 10:49:53
7 dual-head, and some of the long and other specs were 10:49:58
8 done on the single-head. They had a pretty set 10:50:02
9 protocol for doing things. 10:50:05
10 Q. All right. Did they tell you how long it took 10:50:06
11 to do hearts on the variable-head camera? 10:50:08
12 A. I don't recall them telling me that either. 10:50:13
13 Q. Okay. Okay. 10:50:28
Let us return to the process again by 10:50:36
15 which DeSoto was acquiring equipment for its new 10:50:42
16 facility. 10:50:46
17 A. Okay. 10:50:46
18 Q. You had said that Mr. Steiff, after you 10:50:48
19 recontacted him and told him that he had an 10:50:51
20 opportunity again to provide a quote, provided you 10:50:54
21 with a different proposal than the first one; is that 10:50:59
22 correct? 10:51:01
A. In my opinion, it was a different one. It was 10:51:02
24 another one altogether. 10:51:05
25 Q. Okay. Can you tell us how it differed from 10:51:08
363
1 the first one, as best you can? 10:51:09
Well, let me ask you. I think did it 10:51:12
3 differ in price? 10:51:14
4 MR. TATE: Objection. Lack of personal 10:51:20

802770.1 5/21/04 -41-

5	knowledge. 10:51:22	
6	MR. CHESNEY: Let's do it the easy way. 10:51:24	
7	Q. (BY MR. CHESNEY) Just tell us, as best you 10:51:27	
8	can, how it differed from the original proposal that 10:51:28	
9	was made by Toshiba. 10:51:30	
10	A. I can't remember if it differed in price. All 10:51:31	
11	of them differed in price. That was what the 10:51:33	
12	fine-tuning process was all about. 10:51:36	
13	Q. Fair enough. 10:51:41	
14	Tell us the best you can about how it did 10:51:42	
15	differ from the original proposal. 10:51:44	
16	A. The guidelines that we set on the original 10:51:49	
17	proposal were that we would we had issued the 10:51:51	
18	workless management, which was in on the first quote. 10:51:56	
	We had issued the habitus statement, which was the 10:52:00	
20	large patient statement. We had issued the 10:52:04	
21	integration between the PACS and the imaging 10:52:09	
22	equipment. And price was certainly a constraint as 10:52:16	
23		
24		
25	MR. TATE: Objection. Asks for 10:52:38	
	264	
1	speculation, mischaracterizes the witness's previous 10:52:39	
1 2	speculation, mischaracterizes the witness's previous 10:52:39 testimony. 10:52:42	
3	A. The pricing was not my arena of concern. 10:52:44	
4	Q. That wasn't my question. 10:52:52	
5	You had said that pricing was a 10:52:54	
6	constraint. Presumably you, therefore, at some point 10:52:56	
7	came to know that pricing was a constraint, correct? 10:52:58	
8	MR. TATE: Objection. Mischaracterizes the 10:53:00	
9	witness's previous testimony, asked and answered. 10:53:02	
10	A. When the I don't recall exactly how this 10:53:07	
11	happened. But the two entrepreneurs told me that at 10:53:12	
12	one point along the way, once we received our 10:53:18	
13	packages, that we had limited amount of monies that we 10:53:21	
14	needed to try to stay within, but if the financing arm 10:53:24	
15	of any of those companies could make this happen, then 10:53:28	
16	we could we could utilize their quotes. 10:53:32	
17	Q. If the financing arm of the company you were 10:53:37	
18	dealing with could make a deal happen within the 10:53:40	
19	amount you wanted to stay within, you could use their 10:53:44	
20	quotes; is that correct? 10:53:47	
21	MR. TATE: Objection. Mischaracterizes the 10:53:47	
22	witness's previous testimony. 10:53:49	
23	A. It's my understanding. 10:53:50	

802770.1 5/21/04 -42-

24		
25 equipment?  1 A. I thought the amount was 2.9 million, myself. 10:54:01 2 So I again, I the finance side of that was not a 10:54:05 3 great concern of mine. I was putting together a 10:54:09 4 package. 10:54:13 5 Q. Okay. Did 2.9 include all modalities? 10:54:14 6 A. My understanding, 2.9 was our our bottom 10:54:20 7 line, that we couldn't go any more over 2.9. 10:54:23 8 Q. Was that for everything? 10:54:26 9 A. That was for everything. 10:54:27 10 Q. Would that include mammo? 10:54:29 11 A. Mammo. 10:54:29 12 Q. Did that include PACS? 10:54:31 13 A. PACS. 10:54:31 14 Q. Was it all ancillary equipment that you 10:54:31 15 needed? 10:54:41 16 MR. TATE: Objection. Lack of personal 10:54:41 17 knowledge. 10:54:42 18 A. I don't know what ancillary equipment that you 10:54:44 19 would be referring to, because each one of the 10:54:45 20 modalities came with the ancillary equipment necessary 10:54:50 21 to operate that equipment. 10:54:55 22 modality specified what components would come with 10:55:02 24 that modality; is that correct? 10:55:07 25 A. That means that yes, that's correct. 10:55:27 366 1 Q. Okay. Fair enough. 10:55:15 2 Now, I'm sorry, but I'm still trying to 10:55:28 3 Toshiba was, in your opinion, different from the 10:55:28 4 Toshiba was, in your opinion, different from the 10:55:28 5 A. The second quote didn't include workless 10:55:37 10 seamless integration to the PACS environment, the 10:55:46 11 timport-export mechanism. Vascular package that was on 10:55:46 12 the first quote that was one of the prerequisites 10:55:59 14 again that we could do CTAS. We bought a vitreal 10:56:02	Q. Okay. And was that amount \$2.5 million for 10:53:51	
1 A. I thought the amount was 2.9 million, myself. 10:54:01 2 So I - again, I the finance side of that was not a 10:54:05 3 great concern of mine. I was putting together a 10:54:09 4 package. 10:54:13 5 Q. Okay. Did 2.9 include all modalities? 10:54:14 6 A. My understanding, 2.9 was our our bottom 10:54:20 7 line, that we couldn't go any more over 2.9. 10:54:23 8 Q. Was that for everything? 10:54:26 9 A. That was for everything. 10:54:27 10 Q. Would that include mammo? 10:54:28 11 A. Mammo. 10:54:29 12 Q. Did that include PACS? 10:54:31 13 A. PACS. 10:54:31 14 Q. Was it all ancillary equipment that you 10:54:33 15 needed? 10:54:41 16 MR. TATE: Objection. Lack of personal 10:54:41 17 knowledge. 10:54:42 18 A. I don't know what ancillary equipment that you 10:54:44 19 would be referring to, because each one of the 10:54:47 10 modalities came with the ancillary equipment necessary 10:54:50 21 to operate that equipment. 10:54:55 22 Q. You mean on the quote you received, each 10:54:58 10 modality specified what components would come with 10:55:02 23 that modality; is that correct? 10:55:04 24 Toshiba was, in your opinion, different from the 10:55:24 25 Toshiba was, in your opinion, different from the 10:55:25 26 A. That means that yes, that's correct. 10:55:29 27 management, as we looked at it at a later date. 10:55:29 28 management, as we looked at it at a later date. 10:55:29 29 management, as we looked at it at a later date. 10:55:29 20 Now, Prasorry, but I'm still trying to 10:55:24 21 import-export mechanism. Vascular package that was on 10:55:46 22 the first quote that we we understood it to be on 10:55:45 23 the first quote that we we understood it to be on 10:55:59 34 again that we could do CTAS. We bought a vitreal 10:56:02		
1 A. I thought the amount was 2.9 million, myself. 10:54:01 2 So I - again, I the finance side of that was not a 10:54:05 3 great concern of mine. I was putting together a 10:54:09 4 package. 10:54:13 5 Q. Okay. Did 2.9 include all modalities? 10:54:14 6 A. My understanding, 2.9 was our our bottom 10:54:20 7 line, that we couldn't go any more over 2.9. 10:54:23 8 Q. Was that for everything? 10:54:26 9 A. That was for everything. 10:54:27 10 Q. Would that include mammo? 10:54:28 11 A. Mammo. 10:54:29 12 Q. Did that include PACS? 10:54:31 13 A. PACS. 10:54:31 14 Q. Was it all ancillary equipment that you 10:54:33 15 needed? 10:54:41 16 MR. TATE: Objection. Lack of personal 10:54:41 17 knowledge. 10:54:42 18 A. I don't know what ancillary equipment that you 10:54:44 19 would be referring to, because each one of the 10:54:47 10 modalities came with the ancillary equipment necessary 10:54:50 21 to operate that equipment. 10:54:55 22 Q. You mean on the quote you received, each 10:54:58 10 modality specified what components would come with 10:55:02 23 that modality; is that correct? 10:55:04 24 Toshiba was, in your opinion, different from the 10:55:24 25 Toshiba was, in your opinion, different from the 10:55:25 26 A. That means that yes, that's correct. 10:55:29 27 management, as we looked at it at a later date. 10:55:29 28 management, as we looked at it at a later date. 10:55:29 29 management, as we looked at it at a later date. 10:55:29 20 Now, Prasorry, but I'm still trying to 10:55:24 21 import-export mechanism. Vascular package that was on 10:55:46 22 the first quote that we we understood it to be on 10:55:45 23 the first quote that we we understood it to be on 10:55:59 34 again that we could do CTAS. We bought a vitreal 10:56:02		
2 So I again, I the finance side of that was not a 10:54:05 3 great concern of mine. I was putting together a 10:54:09 4 package. 10:54:13 5 Q. Okay. Did 2.9 include all modalities? 10:54:14 6 A. My understanding, 2.9 was our our bottom 10:54:20 7 line, that we couldn't go any more over 2.9. 10:54:23 8 Q. Was that for everything? 10:54:26 9 A. That was for everything. 10:54:26 10 Q. Would that include mammo? 10:54:29 11 A. Mammo. 10:54:29 12 Q. Did that include PACS? 10:54:30 13 A. PACS. 10:54:31 14 Q. Was it all ancillary equipment that you 10:54:33 15 needed? 10:54:41 16 MR. TATE: Objection. Lack of personal 10:54:41 17 knowledge. 10:54:42 18 A. I don't know what ancillary equipment that you 10:54:44 19 would be referring to, because each one of the 10:54:47 20 modalities came with the ancillary equipment necessary 10:54:50 21 to operate that equipment. 10:54:58 22 Q. You mean on the quote you received, each 10:54:58 23 modality specified what components would come with 10:55:02 24 that modality; is that correct? 10:55:07  366 1 Q. Okay. Fair enough. 10:55:15 2 Now, I'm sorry, but I'm still trying to 10:55:20 4 Toshiba was, in your opinion, different from the original quote was made by Toshiba. 10:55:28 7 management, as we looked at it at a later date. 10:55:37 8 management, as we looked at it at a later date. 10:55:37 10 seamless integration to the PACS environment, the 10:55:41 11 import-export mechanism. Vascular package that was on 10:55:54 12 the first quote that we we understood it to be on 10:55:55 14 the first quote that we so ne of the prerequisites 10:55:59 14 again that we could do CTAs. We bought a virteal 10:56:02	365	
3 great concern of mine. I was putting together a 10:54:09 4 package. 10:54:13 5 Q. Okay. Did 2.9 include all modalities? 10:54:14 6 A. My understanding, 2.9 was our — our bottom 10:54:20 7 line, that we couldn't go any more over 2.9. 10:54:23 8 Q. Was that for everything? 10:54:26 9 A. That was for everything. 10:54:27 10 Q. Would that include mammo? 10:54:28 11 A. Mammo. 10:54:29 12 Q. Did that include PACS? 10:54:30 13 A. PACS. 10:54:31 14 Q. Was it all ancillary equipment that you 10:54:33 15 needed? 10:54:41 16 MR. TATE: Objection. Lack of personal 10:54:41 17 knowledge. 10:54:42 18 A. I don't know what ancillary equipment that you 10:54:44 19 would be referring to, because each one of the 10:54:47 20 modalities came with the ancillary equipment necessary 10:54:50 21 to operate that equipment. 10:54:55 22 Q. You mean on the quote you received, each 10:54:58 23 modality specified what components would come with 10:55:02 24 that modality; is that correct? 10:55:04 25 A. That means that — yes, that's correct. 10:55:07  366 1 Q. Okay. Fair enough. 10:55:17 3 figure out how the second quote that was made by 10:55:29 4 Toshiba was, in your opinion, different from the 10:55:29 5 Toshiba was, in your opinion, different from the 10:55:29 5 Toshiba was, in your opinion, different from the 10:55:36 6 A. The second quote didn't include workless 10:55:29 7 management, as we looked at it at a later date. 10:55:37 8 Q. Okay. Anything else? 10:55:36 9 A. Workless management was one. Integration — 10:55:46 11 timport-export mechanism. Vascular package that was on 10:55:46 12 the first quote that we — we understood it to be on 10:55:59 14 again that we could do CTAs. We bought a vitreal 10:55:02	1 A. I thought the amount was 2.9 million, myself. 10:54:01	
4 package. 5 Q. Okay. Did 2.9 include all modalities? 10:54:14 6 A. My understanding. 2.9 was our - our bottom 10:54:20 7 line, that we couldn't go any more over 2.9. 10:54:23 8 Q. Was that for everything? 10:54:27 10 Q. Would that include mammo? 10:54:27 11 A. Mammo. 10:54:29 12 Q. Did that include PACS? 10:54:30 13 A. PACS. 10:54:31 14 Q. Was it all ancillary equipment that you 10:54:33 15 needed? 10:54:41 16 MR. TATE: Objection. Lack of personal 10:54:41 17 knowledge. 10:54:42 18 A. I don't know what ancillary equipment that you 10:54:44 19 would be referring to, because each one of the 10:54:47 20 modalities came with the ancillary equipment necessary 10:54:50 21 to operate that equipment. 10:54:55 22 Q. You mean on the quote you received, each 10:54:58 23 modality specified what components would come with 10:55:02 24 that modality; is that correct? 10:55:07 25 A. That means that yes, that's correct. 10:55:07 26 Toshiba was, in your opinion, different from the original quote was made by Toshiba. 10:55:29 28 management, as we looked at it at a later date. 10:55:37 29 management, as we looked at it at a later date. 10:55:37 30 scamless integration to the PACS environment, the 10:55:37 31 import-export mechanism. Vascular package that was on 10:55:46 32 the first quote that was one of the prerequisites 10:55:59 33 the first quote that was one of the prerequisites 10:55:59 34 the first quote that we we understood it to be on 10:55:59 34 again that we could do CTAs. We bought a virteal 10:55:02	2 So I again, I the finance side of that was not a 10:54:05	
5 Q. Okay. Did 2.9 include all modalities? 10:54:14 6 A. My understanding, 2.9 was our our bottom 10:54:20 7 line, that we couldn't go any more over 2.9. 10:54:23 8 Q. Was that for everything? 10:54:26 9 A. That was for everything. 10:54:27 10 Q. Would that include mammo? 10:54:28 11 A. Mammo. 10:54:29 12 Q. Did that include PACS? 10:54:30 13 A. PACS. 10:54:31 14 Q. Was it all ancillary equipment that you 10:54:33 15 needed? 10:54:41 16 MR. TATE: Objection. Lack of personal 10:54:41 17 knowledge. 10:54:42 18 A. I don't know what ancillary equipment that you 10:54:44 19 would be referring to, because each one of the 10:54:47 20 modalities came with the ancillary equipment necessary 10:54:50 21 to operate that equipment. 10:54:55 22 Q. You mean on the quote you received, each 10:54:58 23 modality specified what components would come with 10:55:02 24 that modality; is that correct? 10:55:04 25 A. That means that yes, that's correct. 10:55:07  366 1 Q. Okay. Fair enough. 10:55:15 2 Now, I'm sorry, but I'm still trying to 10:55:17 3 figure out how the second quote that was made by 10:55:29 4 Toshiba was, in your opinion, different from the 10:55:29 5 management, as we looked at it at a later date. 10:55:32 8 Q. Okay. Anything else? 10:55:36 9 A. Workless management was one. Integration 10:55:37 10 seamless integration to the PACS environment, the 10:55:55 11 the first quote that we we understood it to be on 10:55:55 14 again that we could do CTAs. We bought a vitreal 10:56:02	3 great concern of mine. I was putting together a 10:54:09	
6 A. My understanding, 2.9 was our our bottom 10:54:20 7 line, that we couldn't go any more over 2.9. 10:54:23 8 Q. Was that for everything? 10:54:26 9 A. That was for everything. 10:54:27 10 Q. Would that include mammo? 10:54:28 11 A. Mammo. 10:54:29 12 Q. Did that include PACS? 10:54:30 13 A. PACS. 10:54:31 14 Q. Was it all ancillary equipment that you 10:54:33 15 needed? 10:54:41 16 MR. TATE: Objection. Lack of personal 10:54:41 17 knowledge. 10:54:42 18 A. I don't know what ancillary equipment that you 10:54:44 19 would be referring to, because each one of the 10:54:47 20 modalities came with the ancillary equipment necessary 10:54:50 21 to operate that equipment. 10:54:55 22 Q. You mean on the quote you received, each 10:54:58 23 modality specified what components would come with 10:55:02 24 that modality; is that correct? 10:55:04 25 A. That means that yes, that's correct. 10:55:07  366 1 Q. Okay. Fair enough. 10:55:17 3 figure out how the second quote that was made by 10:55:28 4 Toshiba was, in your opinion, different from the 10:55:28 5 original quote was made by Toshiba. 10:55:29 7 management, as we looked at it at a later date. 10:55:32 8 Q. Okay. Anything else? 10:55:36 9 A. Workless management was one. Integration 10:55:41 11 import-export mechanism. Vascular package that was on 10:55:46 12 the first quote that we we understood it to be on 10:55:55 13 the first quote that we we understood it to be on 10:55:59 14 again that we could do CTAs. We bought a vitreal 10:56:02	4 package. 10:54:13	
7 line, that we couldn't go any more over 2.9. 10:54:23 8 Q. Was that for everything? 10:54:26 9 A. That was for everything. 10:54:27 10 Q. Would that include mammo? 10:54:28 11 A. Mammo. 10:54:29 12 Q. Did that include PACS? 10:54:30 13 A. PACS. 10:54:31 14 Q. Was it all ancillary equipment that you 10:54:33 15 needed? 10:54:41 16 MR. TATE: Objection. Lack of personal 10:54:41 17 knowledge. 10:54:42 18 A. I don't know what ancillary equipment that you 10:54:47 19 would be referring to, because each one of the 10:54:47 10 modalities came with the ancillary equipment necessary 10:54:50 21 to operate that equipment. 10:54:55 22 Q. You mean on the quote you received, each 10:54:58 23 modality specified what components would come with 10:55:02 24 that modality; is that correct? 10:55:04 25 A. That means that yes, that's correct. 10:55:07  366 1 Q. Okay. Fair enough. 10:55:17 3 figure out how the second quote that was made by 10:55:24 5 original quote was made by Toshiba. 10:55:28 6 A. The second quote didn't include workless 10:55:29 7 management, as we looked at it at a later date. 10:55:32 8 Q. Okay. Anything else? 10:55:36 9 A. Workless management was one. Integration 10:55:41 11 import-export mechanism. Vascular package that was on 10:55:55 13 the first quote that we we understood it to be on 10:55:55 14 again that we could do CTAs. We bought a vitreal 10:56:02	5 Q. Okay. Did 2.9 include all modalities? 10:54:14	
8 Q. Was that for everything? 10:54:26 9 A. That was for everything. 10:54:27 10 Q. Would that include mammo? 10:54:28 11 A. Mammo. 10:54:29 12 Q. Did that include PACS? 10:54:30 13 A. PACS. 10:54:31 14 Q. Was it all ancillary equipment that you 10:54:33 15 needed? 10:54:41 16 MR. TATE: Objection. Lack of personal 10:54:41 17 knowledge. 10:54:41 18 A. I don't know what ancillary equipment that you 10:54:42 19 would be referring to, because each one of the 10:54:47 20 modalities came with the ancillary equipment necessary 10:54:50 21 to operate that equipment. 10:54:55 22 Q. You mean on the quote you received, each 10:54:58 23 modality specified what components would come with 10:55:02 24 that modality; is that correct? 10:55:04 25 A. That means that yes, that's correct. 10:55:07  366 1 Q. Okay. Fair enough. 10:55:15 2 Now, I'm sorry, but I'm still trying to 10:55:20 4 Toshiba was, in your opinion, different from the 10:55:28 6 A. The second quote didn't include workless 10:55:29 7 management, as we looked at it at a later date. 10:55:32 8 Q. Okay. Anything else? 10:55:36 9 A. Workless management was one. Integration 10:55:41 11 import-export mechanism. Vascular package that was on 10:55:46 12 the first quote that we we understood it to be on 10:55:59 14 again that we could do CTAs. We bought a vitreal 10:56:02	6 A. My understanding, 2.9 was our our bottom 10:54:20	
9 A. That was for everything. 10:54:27 10 Q. Would that include mammo? 10:54:28 11 A. Mammo. 10:54:29 12 Q. Did that include PACS? 10:54:30 13 A. PACS. 10:54:31 14 Q. Was it all ancillary equipment that you 10:54:33 15 needed? 10:54:41 16 MR. TATE: Objection. Lack of personal 10:54:41 17 knowledge. 10:54:42 18 A. I don't know what ancillary equipment that you 10:54:44 19 would be referring to, because each one of the 10:54:47 20 modalities came with the ancillary equipment necessary 10:54:50 21 to operate that equipment. 10:54:55 22 Q. You mean on the quote you received, each 10:54:58 23 modality specified what components would come with 10:55:02 24 that modality; is that correct? 10:55:04 25 A. That means that yes, that's correct. 10:55:07  366 1 Q. Okay. Fair enough. 10:55:17 3 figure out how the second quote that was made by 10:55:20 4 Toshiba was, in your opinion, different from the 10:55:24 5 original quote was made by Toshiba. 10:55:28 6 A. The second quote didn't include workless 10:55:36 9 A. Workless management was one. Integration 10:55:37 10 seamless integration to the PACS environment, the 10:55:46 11 import-export mechanism. Vascular package that was on 10:55:46 12 the first quote that we we understood it to be on 10:55:59 14 again that we could do CTAs. We bought a vitreal 10:56:02	7 line, that we couldn't go any more over 2.9. 10:54:23	
10 Q. Would that include mammo? 10:54:28 11 A. Mammo. 10:54:29 12 Q. Did that include PACS? 10:54:30 13 A. PACS. 10:54:31 14 Q. Was it all ancillary equipment that you 10:54:33 15 needed? 10:54:41 16 MR. TATE: Objection. Lack of personal 10:54:41 17 knowledge. 10:54:42 18 A. I don't know what ancillary equipment that you 10:54:44 19 would be referring to, because each one of the 10:54:47 20 modalities came with the ancillary equipment necessary 10:54:50 21 to operate that equipment. 10:54:55 22 Q. You mean on the quote you received, each 10:54:58 23 modality specified what components would come with 10:55:02 24 that modality; is that correct? 10:55:04 25 A. That means that yes, that's correct. 10:55:07  366 1 Q. Okay. Fair enough. 10:55:15 2 Now, I'm sorry, but I'm still trying to 10:55:20 4 Toshiba was, in your opinion, different from the 10:55:24 5 original quote was made by Toshiba. 10:55:28 6 A. The second quote didn't include workless 10:55:29 7 management, as we looked at it at a later date. 10:55:32 8 Q. Okay. Anything else? 10:55:36 9 A. Workless management was one. Integration 10:55:41 11 import-export mechanism. Vascular package that was on 10:55:55 13 the first quote, that was one of the prerequisites 10:55:59 14 again that we could do CTAs. We bought a vitreal 10:56:02	8 Q. Was that for everything? 10:54:26	
11 A. Mammo. 10:54:29 12 Q. Did that include PACS? 10:54:30 13 A. PACS. 10:54:31 14 Q. Was it all ancillary equipment that you 10:54:33 15 needed? 10:54:41 16 MR. TATE: Objection. Lack of personal 10:54:41 17 knowledge. 10:54:42 18 A. I don't know what ancillary equipment that you 10:54:44 19 would be referring to, because each one of the 10:54:47 20 modalities came with the ancillary equipment necessary 10:54:50 21 to operate that equipment. 10:54:55 22 Q. You mean on the quote you received, each 10:54:58 23 modality specified what components would come with 10:55:02 24 that modality; is that correct? 10:55:04 25 A. That means that yes, that's correct. 10:55:07  366 1 Q. Okay. Fair enough. 10:55:15 2 Now, I'm sorry, but I'm still trying to 10:55:17 3 figure out how the second quote that was made by 10:55:24 5 original quote was made by Toshiba. 10:55:28 6 A. The second quote didn't include workless 7 management, as we looked at it at a later date. 10:55:32 8 Q. Okay. Anything else? 9 A. Workless management was one. Integration 10:55:37 10 seamless integration to the PACS environment, the 10:55:46 11 the first quote, that was one of the prerequisites 10:55:59 14 again that we could do CTAs. We bought a vitreal 10:56:02	9 A. That was for everything. 10:54:27	
12 Q. Did that include PACS? 10:54:30 13 A. PACS. 10:54:31 14 Q. Was it all ancillary equipment that you 10:54:33 15 needed? 10:54:41 16 MR. TATE: Objection. Lack of personal 10:54:41 17 knowledge. 10:54:42 18 A. I don't know what ancillary equipment that you 10:54:44 19 would be referring to, because each one of the 10:54:47 20 modalities came with the ancillary equipment necessary 10:54:50 21 to operate that equipment. 10:54:55 22 Q. You mean on the quote you received, each 10:54:58 23 modality specified what components would come with 10:55:02 24 that modality; is that correct? 10:55:04 25 A. That means that yes, that's correct. 10:55:07  366 1 Q. Okay. Fair enough. 10:55:15 2 Now, I'm sorry, but I'm still trying to 10:55:17 3 figure out how the second quote that was made by 10:55:24 5 original quote was made by Toshiba. 10:55:28 6 A. The second quote didn't include workless 10:55:29 7 management, as we looked at it at a later date. 10:55:32 8 Q. Okay. Anything else? 10:55:36 9 A. Workless management was one. Integration 10:55:41 11 import-export mechanism. Vascular package that was on 10:55:55 13 the first quote that was one of the prerequisites 10:55:59 14 again that we could do CTAs. We bought a vitreal 10:56:02	10 Q. Would that include mammo? 10:54:28	
A. PACS.  10:54:31  14 Q. Was it all ancillary equipment that you 10:54:33  15 needed? 10:54:41  16 MR. TATE: Objection. Lack of personal 10:54:41  17 knowledge. 10:54:42  18 A. I don't know what ancillary equipment that you 10:54:44  19 would be referring to, because each one of the 10:54:47  20 modalities came with the ancillary equipment necessary 10:54:50  21 to operate that equipment. 10:54:55  22 Q. You mean on the quote you received, each 10:54:58  23 modality specified what components would come with 10:55:02  24 that modality; is that correct? 10:55:04  25 A. That means that yes, that's correct. 10:55:07  366  1 Q. Okay. Fair enough. 10:55:15  2 Now, I'm sorry, but I'm still trying to 10:55:20  4 Toshiba was, in your opinion, different from the 10:55:24  5 original quote was made by Toshiba. 10:55:28  6 A. The second quote didn't include workless 10:55:32  7 management, as we looked at it at a later date. 10:55:32  8 Q. Okay. Anything else? 10:55:37  10 seamless integration to the PACS environment, the 10:55:46  11 timport-export mechanism. Vascular package that was on 10:55:55  13 the first quote, that was one of the percequisites 10:55:59  14 again that we could do CTAs. We bought a vitreal 10:56:02	11 A. Mammo. 10:54:29	
14 Q. Was it all ancillary equipment that you 10:54:33 15 needed? 10:54:41 16 MR. TATE: Objection. Lack of personal 10:54:41 17 knowledge. 10:54:42 18 A. I don't know what ancillary equipment that you 10:54:44 19 would be referring to, because each one of the 10:54:47 20 modalities came with the ancillary equipment necessary 10:54:50 21 to operate that equipment. 10:54:55 22 Q. You mean on the quote you received, each 10:54:58 23 modality specified what components would come with 10:55:02 24 that modality; is that correct? 10:55:04 25 A. That means that yes, that's correct. 10:55:17 26 gigure out how the second quote that was made by 10:55:24 27 original quote was made by Toshiba. 10:55:28 28 A. The second quote didn't include workless 10:55:29 29 management, as we looked at it at a later date. 10:55:37 30 seamless integration to the PACS environment, the 10:55:41 31 import-export mechanism. Vascular package that was on 10:55:59 31 the first quote, that was one of the prerequisites 10:55:59 31 again that we could do CTAs. We bought a vitreal 10:56:02	12 Q. Did that include PACS? 10:54:30	
15 needed?  10:54:41  16 MR. TATE: Objection. Lack of personal 10:54:41  17 knowledge. 10:54:42  18 A. I don't know what ancillary equipment that you 10:54:44  19 would be referring to, because each one of the 10:54:47  20 modalities came with the ancillary equipment necessary 10:54:50  21 to operate that equipment. 10:54:55  22 Q. You mean on the quote you received, each 10:54:58  23 modality specified what components would come with 10:55:02  24 that modality; is that correct? 10:55:04  25 A. That means that yes, that's correct. 10:55:17  3 figure out how the second quote that was made by 10:55:24  4 Toshiba was, in your opinion, different from the 10:55:24  5 original quote was made by Toshiba. 10:55:28  6 A. The second quote didn't include workless 10:55:29  7 management, as we looked at it at a later date. 10:55:37  8 Q. Okay. Anything else? 10:55:36  9 A. Workless management was one. Integration 10:55:41  10 import-export mechanism. Vascular package that was on 10:55:46  10 the first quote, that was one of the prerequisites 10:55:59  14 again that we could do CTAs. We bought a vitreal 10:56:02	13 A. PACS. 10:54:31	
16 MR. TATE: Objection. Lack of personal 10:54:41 17 knowledge. 10:54:42 18 A. I don't know what ancillary equipment that you 10:54:44 19 would be referring to, because each one of the 10:54:47 20 modalities came with the ancillary equipment necessary 10:54:50 21 to operate that equipment. 10:54:55 22 Q. You mean on the quote you received, each 10:54:58 23 modality specified what components would come with 10:55:02 24 that modality; is that correct? 10:55:04 25 A. That means that yes, that's correct. 10:55:07  366 1 Q. Okay. Fair enough. 10:55:15 2 Now, I'm sorry, but I'm still trying to 10:55:17 3 figure out how the second quote that was made by 10:55:24 5 original quote was made by Toshiba. 10:55:24 5 original quote was made by Toshiba. 10:55:29 7 management, as we looked at it at a later date. 10:55:32 8 Q. Okay. Anything else? 10:55:36 9 A. Workless management was one. Integration 10:55:41 11 import-export mechanism. Vascular package that was on 10:55:46 12 the first quote that we we understood it to be on 10:55:59 14 again that we could do CTAs. We bought a vitreal 10:56:02		
17 knowledge.  18 A. I don't know what ancillary equipment that you 10:54:44  19 would be referring to, because each one of the 10:54:47  20 modalities came with the ancillary equipment necessary 10:54:50  21 to operate that equipment. 10:54:55  22 Q. You mean on the quote you received, each 10:54:58  23 modality specified what components would come with 10:55:02  24 that modality; is that correct? 10:55:04  25 A. That means that yes, that's correct. 10:55:07  366  1 Q. Okay. Fair enough. 10:55:15  2 Now, I'm sorry, but I'm still trying to 10:55:17  3 figure out how the second quote that was made by 10:55:20  4 Toshiba was, in your opinion, different from the 10:55:24  5 original quote was made by Toshiba. 10:55:28  6 A. The second quote didn't include workless 10:55:29  7 management, as we looked at it at a later date. 10:55:36  9 A. Workless management was one. Integration 10:55:37  10 seamless integration to the PACS environment, the 10:55:46  11 timport-export mechanism. Vascular package that was on 10:55:59  12 te first quote that we we understood it to be on 10:55:59  13 the first quote, that was one of the prerequisites 10:55:59  14 again that we could do CTAs. We bought a vitreal 10:56:02		
18 A. I don't know what ancillary equipment that you 10:54:44  19 would be referring to, because each one of the 10:54:47  20 modalities came with the ancillary equipment necessary 10:54:50  21 to operate that equipment. 10:54:55  22 Q. You mean on the quote you received, each 10:54:58  23 modality specified what components would come with 10:55:02  24 that modality; is that correct? 10:55:04  25 A. That means that yes, that's correct. 10:55:07  366  1 Q. Okay. Fair enough. 10:55:15  2 Now, I'm sorry, but I'm still trying to 10:55:17  3 figure out how the second quote that was made by 10:55:20  4 Toshiba was, in your opinion, different from the 10:55:24  5 original quote was made by Toshiba. 10:55:28  6 A. The second quote didn't include workless 10:55:32  8 Q. Okay. Anything else? 10:55:36  9 A. Workless management was one. Integration 10:55:41  10 import-export mechanism. Vascular package that was on 10:55:55  13 the first quote, that was one of the prerequisites 10:55:59  14 again that we could do CTAs. We bought a vitreal 10:56:02	J I	
would be referring to, because each one of the modalities came with the ancillary equipment necessary 10:54:50 to operate that equipment. 10:54:55 22 Q. You mean on the quote you received, each 10:54:58 modality specified what components would come with 10:55:02 that modality; is that correct? 10:55:04 25 A. That means that yes, that's correct. 10:55:07  366 1 Q. Okay. Fair enough. 10:55:15 2 Now, I'm sorry, but I'm still trying to 10:55:17 3 figure out how the second quote that was made by 10:55:20 4 Toshiba was, in your opinion, different from the 10:55:24 5 original quote was made by Toshiba. 10:55:28 6 A. The second quote didn't include workless 10:55:29 7 management, as we looked at it at a later date. 10:55:32 Q. Okay. Anything else? 10:55:36 9 A. Workless management was one. Integration 10:55:37 10 seamless integration to the PACS environment, the 10:55:41 11 import-export mechanism. Vascular package that was on 10:55:55 13 the first quote that was one of the prerequisites 10:55:59 14 again that we could do CTAs. We bought a vitreal 10:56:02	1	
20 modalities came with the ancillary equipment necessary 10:54:50 21 to operate that equipment. 10:54:55 22 Q. You mean on the quote you received, each 10:54:58 23 modality specified what components would come with 10:55:02 24 that modality; is that correct? 10:55:04 25 A. That means that yes, that's correct. 10:55:07  366 1 Q. Okay. Fair enough. 10:55:15 2 Now, I'm sorry, but I'm still trying to 10:55:17 3 figure out how the second quote that was made by 10:55:20 4 Toshiba was, in your opinion, different from the 10:55:24 5 original quote was made by Toshiba. 10:55:28 6 A. The second quote didn't include workless 10:55:29 7 management, as we looked at it at a later date. 10:55:32 8 Q. Okay. Anything else? 10:55:36 9 A. Workless management was one. Integration 10:55:37 10 seamless integration to the PACS environment, the 10:55:41 11 import-export mechanism. Vascular package that was on 10:55:55 13 the first quote that was one of the prerequisites 10:55:59 14 again that we could do CTAs. We bought a vitreal 10:56:02		
21 to operate that equipment.  22 Q. You mean on the quote you received, each 10:54:58 23 modality specified what components would come with 10:55:02 24 that modality; is that correct? 10:55:04 25 A. That means that yes, that's correct. 10:55:07  366  1 Q. Okay. Fair enough. 10:55:15 2 Now, I'm sorry, but I'm still trying to 10:55:17 3 figure out how the second quote that was made by 10:55:20 4 Toshiba was, in your opinion, different from the 10:55:24 5 original quote was made by Toshiba. 10:55:28 6 A. The second quote didn't include workless 10:55:29 7 management, as we looked at it at a later date. 10:55:32 8 Q. Okay. Anything else? 10:55:36 9 A. Workless management was one. Integration 10:55:37 10 seamless integration to the PACS environment, the 10:55:41 11 import-export mechanism. Vascular package that was on 10:55:55 13 the first quote that we we understood it to be on 10:55:59 14 again that we could do CTAs. We bought a vitreal 10:56:02		
Q. You mean on the quote you received, each 10:54:58 modality specified what components would come with 10:55:02 that modality; is that correct? 10:55:04  A. That means that yes, that's correct. 10:55:07  366 Q. Okay. Fair enough. 10:55:15 Now, I'm sorry, but I'm still trying to 10:55:17 figure out how the second quote that was made by 10:55:20 Toshiba was, in your opinion, different from the 10:55:24 original quote was made by Toshiba. 10:55:28 A. The second quote didn't include workless 10:55:29 management, as we looked at it at a later date. 10:55:32 Q. Okay. Anything else? 10:55:36 A. Workless management was one. Integration 10:55:41 import-export mechanism. Vascular package that was on 10:55:46 the first quote that we we understood it to be on 10:55:59 the first quote, that was one of the prerequisites 10:55:59 again that we could do CTAs. We bought a vitreal 10:56:02	· · · · · · · · · · · · · · · · · · ·	
modality specified what components would come with 10:55:02 that modality; is that correct? 10:55:04  A. That means that yes, that's correct. 10:55:07  366  Q. Okay. Fair enough. 10:55:15 Now, I'm sorry, but I'm still trying to 10:55:17 figure out how the second quote that was made by 10:55:20 Toshiba was, in your opinion, different from the 10:55:24 original quote was made by Toshiba. 10:55:28 A. The second quote didn't include workless 10:55:29 management, as we looked at it at a later date. 10:55:32 Q. Okay. Anything else? 10:55:36  A. Workless management was one. Integration 10:55:41 import-export mechanism. Vascular package that was on 10:55:46 the first quote that we we understood it to be on 10:55:59 the first quote, that was one of the prerequisites 10:55:59 again that we could do CTAs. We bought a vitreal 10:56:02		
that modality; is that correct?  A. That means that yes, that's correct.  10:55:07  366  1 Q. Okay. Fair enough.  10:55:15  2 Now, I'm sorry, but I'm still trying to 10:55:17  3 figure out how the second quote that was made by 10:55:20  4 Toshiba was, in your opinion, different from the 10:55:24  5 original quote was made by Toshiba.  10:55:28  6 A. The second quote didn't include workless 10:55:29  7 management, as we looked at it at a later date. 10:55:32  8 Q. Okay. Anything else?  10:55:36  9 A. Workless management was one. Integration 10:55:37  10 seamless integration to the PACS environment, the 10:55:41  11 import-export mechanism. Vascular package that was on 10:55:55  13 the first quote that we we understood it to be on 10:55:59  14 again that we could do CTAs. We bought a vitreal 10:56:02		
366  1 Q. Okay. Fair enough. 10:55:15 2 Now, I'm sorry, but I'm still trying to 10:55:17 3 figure out how the second quote that was made by 10:55:20 4 Toshiba was, in your opinion, different from the 10:55:24 5 original quote was made by Toshiba. 10:55:28 6 A. The second quote didn't include workless 10:55:29 7 management, as we looked at it at a later date. 10:55:32 8 Q. Okay. Anything else? 10:55:36 9 A. Workless management was one. Integration 10:55:41 11 import-export mechanism. Vascular package that was on 10:55:55 13 the first quote that we we understood it to be on 10:55:59 14 again that we could do CTAs. We bought a vitreal 10:56:02	· · · · · · · · · · · · · · · · · · ·	
366  1 Q. Okay. Fair enough. 10:55:15 2 Now, I'm sorry, but I'm still trying to 10:55:17 3 figure out how the second quote that was made by 10:55:20 4 Toshiba was, in your opinion, different from the 10:55:24 5 original quote was made by Toshiba. 10:55:28 6 A. The second quote didn't include workless 10:55:29 7 management, as we looked at it at a later date. 10:55:32 8 Q. Okay. Anything else? 10:55:36 9 A. Workless management was one. Integration 10:55:37 10 seamless integration to the PACS environment, the 10:55:41 11 import-export mechanism. Vascular package that was on 10:55:55 13 the first quote that we we understood it to be on 10:55:59 14 again that we could do CTAs. We bought a vitreal 10:56:02	· ·	
1 Q. Okay. Fair enough. 10:55:15 2 Now, I'm sorry, but I'm still trying to 10:55:17 3 figure out how the second quote that was made by 10:55:20 4 Toshiba was, in your opinion, different from the 10:55:24 5 original quote was made by Toshiba. 10:55:28 6 A. The second quote didn't include workless 10:55:29 7 management, as we looked at it at a later date. 10:55:32 8 Q. Okay. Anything else? 10:55:36 9 A. Workless management was one. Integration 10:55:37 10 seamless integration to the PACS environment, the 10:55:41 11 import-export mechanism. Vascular package that was on 10:55:46 12 the first quote that we we understood it to be on 10:55:55 13 the first quote, that was one of the prerequisites 10:55:59 14 again that we could do CTAs. We bought a vitreal 10:56:02	25 A. That means that yes, that's correct. 10:55:07	
1 Q. Okay. Fair enough. 10:55:15 2 Now, I'm sorry, but I'm still trying to 10:55:17 3 figure out how the second quote that was made by 10:55:20 4 Toshiba was, in your opinion, different from the 10:55:24 5 original quote was made by Toshiba. 10:55:28 6 A. The second quote didn't include workless 10:55:29 7 management, as we looked at it at a later date. 10:55:32 8 Q. Okay. Anything else? 10:55:36 9 A. Workless management was one. Integration 10:55:37 10 seamless integration to the PACS environment, the 10:55:41 11 import-export mechanism. Vascular package that was on 10:55:46 12 the first quote that we we understood it to be on 10:55:55 13 the first quote, that was one of the prerequisites 10:55:59 14 again that we could do CTAs. We bought a vitreal 10:56:02	266	
Now, I'm sorry, but I'm still trying to 10:55:17  3 figure out how the second quote that was made by 10:55:20  4 Toshiba was, in your opinion, different from the 10:55:24  5 original quote was made by Toshiba. 10:55:28  6 A. The second quote didn't include workless 10:55:29  7 management, as we looked at it at a later date. 10:55:32  8 Q. Okay. Anything else? 10:55:36  9 A. Workless management was one. Integration 10:55:37  10 seamless integration to the PACS environment, the 10:55:41  11 import-export mechanism. Vascular package that was on 10:55:46  12 the first quote that we we understood it to be on 10:55:59  14 again that we could do CTAs. We bought a vitreal 10:56:02		
3 figure out how the second quote that was made by 10:55:20 4 Toshiba was, in your opinion, different from the 10:55:24 5 original quote was made by Toshiba. 10:55:28 6 A. The second quote didn't include workless 10:55:29 7 management, as we looked at it at a later date. 10:55:32 8 Q. Okay. Anything else? 10:55:36 9 A. Workless management was one. Integration 10:55:37 10 seamless integration to the PACS environment, the 10:55:41 11 import-export mechanism. Vascular package that was on 10:55:55 13 the first quote that we we understood it to be on 10:55:59 14 again that we could do CTAs. We bought a vitreal 10:56:02		
4 Toshiba was, in your opinion, different from the 10:55:24 5 original quote was made by Toshiba. 10:55:28 6 A. The second quote didn't include workless 10:55:29 7 management, as we looked at it at a later date. 10:55:32 8 Q. Okay. Anything else? 10:55:36 9 A. Workless management was one. Integration 10:55:37 10 seamless integration to the PACS environment, the 10:55:41 11 import-export mechanism. Vascular package that was on 10:55:46 12 the first quote that we we understood it to be on 10:55:55 13 the first quote, that was one of the prerequisites 10:55:59 14 again that we could do CTAs. We bought a vitreal 10:56:02	• • •	
5 original quote was made by Toshiba. 6 A. The second quote didn't include workless 10:55:29 7 management, as we looked at it at a later date. 10:55:32 8 Q. Okay. Anything else? 10:55:36 9 A. Workless management was one. Integration 10:55:37 10 seamless integration to the PACS environment, the 10:55:41 11 import-export mechanism. Vascular package that was on 10:55:46 12 the first quote that we we understood it to be on 10:55:55 13 the first quote, that was one of the prerequisites 10:55:59 14 again that we could do CTAs. We bought a vitreal 10:56:02		
A. The second quote didn't include workless 10:55:29  7 management, as we looked at it at a later date. 10:55:32  8 Q. Okay. Anything else? 10:55:36  9 A. Workless management was one. Integration 10:55:37  10 seamless integration to the PACS environment, the 10:55:41  11 import-export mechanism. Vascular package that was on 10:55:46  12 the first quote that we we understood it to be on 10:55:55  13 the first quote, that was one of the prerequisites 10:55:59  14 again that we could do CTAs. We bought a vitreal 10:56:02		
7 management, as we looked at it at a later date. 10:55:32 8 Q. Okay. Anything else? 10:55:36 9 A. Workless management was one. Integration 10:55:37 10 seamless integration to the PACS environment, the 10:55:41 11 import-export mechanism. Vascular package that was on 10:55:46 12 the first quote that we we understood it to be on 10:55:55 13 the first quote, that was one of the prerequisites 10:55:59 14 again that we could do CTAs. We bought a vitreal 10:56:02	,	
8 Q. Okay. Anything else? 10:55:36 9 A. Workless management was one. Integration 10:55:37 10 seamless integration to the PACS environment, the 10:55:41 11 import-export mechanism. Vascular package that was on 10:55:46 12 the first quote that we we understood it to be on 10:55:55 13 the first quote, that was one of the prerequisites 10:55:59 14 again that we could do CTAs. We bought a vitreal 10:56:02	<u> </u>	
9 A. Workless management was one. Integration 10:55:37 10 seamless integration to the PACS environment, the 10:55:41 11 import-export mechanism. Vascular package that was on 10:55:46 12 the first quote that we we understood it to be on 10:55:55 13 the first quote, that was one of the prerequisites 10:55:59 14 again that we could do CTAs. We bought a vitreal 10:56:02		
10 seamless integration to the PACS environment, the 10:55:41 11 import-export mechanism. Vascular package that was on 10:55:46 12 the first quote that we we understood it to be on 10:55:55 13 the first quote, that was one of the prerequisites 10:55:59 14 again that we could do CTAs. We bought a vitreal 10:56:02		
11 import-export mechanism. Vascular package that was on 10:55:46 12 the first quote that we we understood it to be on 10:55:55 13 the first quote, that was one of the prerequisites 10:55:59 14 again that we could do CTAs. We bought a vitreal 10:56:02		
12 the first quote that we we understood it to be on 10:55:55 13 the first quote, that was one of the prerequisites 10:55:59 14 again that we could do CTAs. We bought a vitreal 10:56:02		
13 the first quote, that was one of the prerequisites 10:55:59 14 again that we could do CTAs. We bought a vitreal 10:56:02		
14 again that we could do CTAs. We bought a vitreal 10:56:02	•	
g g		

802770.1 5/21/04 -43-

		16 It wasn't for the magnet, that was for the CT side. 10:56:12
		17 These are things that we had requested from all three 10:56:20
		18 vendors on the front end. 10:56:24
		We within the first quote, we 10:56:26
		20 recognized that these prerequisites were met. And 10:56:33
		21 then we subsequently chose Philips. And then, of 10:56:38
		22 course, when we elected to go with another vendor 10:56:41
		23 other than Philips, Toshiba was brought back to the 10:56:45
		24 table. And what we were originally requesting wasn't 10:56:51
260	2	25 in that package. 10:56:56 369
369	2	
to	20	2 Q. (BY MR. CHESNEY) I believe you said yesterday 10:59:35
370	20	3 that you wanted to make sure that DeSoto's techs would 10:59:37
		4 make every legitimate call that they could to the 10:59:41
		5 Toshiba service people; is that correct? 10:59:45
		6 A. That is correct. 10:59:47
		7 Q. And was one of those reasons was one of the 10:59:48
		8 reasons for that, if I remember you correctly and 10:59:51
		9 if I don't, please tell me that you wanted to make 10:59:54
		10 sure the service people understood that they needed to 10:59:56
		11 be responsive to DeSoto's needs? 10:59:58
		12 A. That was one of the reasons, yes. 11:00:01
		Q. And was that, in part, because historically 11:00:03
		14 you have felt that you have to do that to make sure 11:00:08
		15 service people do what you need them to do? 11:00:10
		16 A. Yes, I did. 11:00:13
		17 Q. And is it fair to say that that was a 11:00:14
		18 perception you had not particularly about Toshiba 11:00:16
		19 service people but service people in the industry in 11:00:18
		20 general? 11:00:20
		21 A. Service people in general. 11:00:21
		22 Q. Okay. Now, you were asked a number of 11:00:24
		23 questions by Mr. Tate yesterday relating to specific 11:00:26
		24 service calls that were made, do you recall 11:00:29 25 A. Yes. 11:00:31
		23 A. 1es.
		370
		1 Q some of those questions? 11:00:31
		2 And I think with regard to some of them 11:00:34
		3 you said that you thought they were equipment issues, 11:00:36
		4 correct? 11:00:39
		5 A. Yes. 11:00:39
		6 Q. And I think you said some of them you thought 11:00:39
		7 could be operator issues? 11:00:42
		8 A. Yes. 11:00:43
		9 Q. Is it fair to say that you felt that your 11:00:44
		2. Is truit to say that you left that your 11.00.77

802770.1 5/21/04 -44-

		10 techs should call in an issue when they had a problem, 11:00:48	
		11 whether or not they knew if it was an operator or an 11:00:52	
		12 equipment issue? 11:00:57	
		13 A. Yes. 11:00:58	
		MR. TATE: Again, I want to make an 11:00:58	
		15 objection. That would assume facts in evidence, lack 11:01:01	
		16 of personal knowledge, and goes beyond the scope of 11:01:03	
		17 direct. 11:01:05	
		18 Q. (BY MR. CHESNEY) And did you, in fact, tell 11:01:06	
		19 them to do that? 11:01:08	
		20 A. I did. 11:01:11	
371	23	371	Hearsay. Lack of
to		23 Q. Okay. And did there come a point at which you 11:02:58	personal knowledge.
373	5	24 understood that Mr. Begy or whoever was perhaps his 11:03:01	Misleading.
		25 superior had placed a financing limitation on how much 11:03:07	ivasiouumg.
		372	
		1 equipment could be financed? 11:03:14	
		2 MR. TATE: Objection. Lack of personal 11:03:16	
		3 knowledge. 11:03:17	
		4 A. The only knowledge I would have would have 11:03:22	
		5 had of that would have been from Randon or Lynn. 11:03:25	
		6 Q. Okay. That's fine. 11:03:28	
		7 What did they tell you? 11:03:29	
		8 A. That we did have a limitation as far as our 11:03:31	
		9 overall structure went and this was my 11:03:34	
		10 understanding was \$2.9 million for total equipment. 11:03:38	
		Q. And did they also tell you that there was a 11:03:42	
		12 \$2.5 million financing limit that TAMC was able to 11:03:46	
		13 provide? 11:03:52	
		14 A. No, sir, they did not. 11:03:52	
		Q. Did they ever tell you that one reason it was 11:04:00	
		16 important to have the DeSoto facility up and 11:04:05	
		17 operational by the end of 2000 was to avoid any 11:04:08	
		18 potential increased cost in financing the equipment? 11:04:12	
		19 A. Yes, they did. 11:04:15	
		Q. Okay. Tell us what you can recall about that. 11:04:18	
		21 Forgive me. 11:04:22	
		First they, by the way, I mean Dr. Carvel 11:04:22	
		23 or Mr. Carvel. Did you understand that? 11:04:24	
		24 A. I did understand it. 11:04:26	
		25 Q. Okay. 11:04:28	
		272	
		373	
		1 A. The only conversations that I can remember, 11:04:28	
		2 again, the financial portion was not mine to handle, 11:04:30	

802770.1 5/21/04 -45-

	1		
		3 was that if we got it up and we were operational by 11:04:33	
		4 the end of the year, then we would have a cumulative 11:04:36	
5		5 savings over the life of the project. 11:04:42	
$372^{5}$	15	372	Hearsay. Lack of
	to	15 Q. Did they ever tell you that one reason it was 11:04:00	personal knowledge.
	25	16 important to have the DeSoto facility up and 11:04:05	Misleading.
		17 operational by the end of 2000 was to avoid any 11:04:08	
		18 potential increased cost in financing the equipment? 11:04:12	
		19 A. Yes, they did. 11:04:15	
		Q. Okay. Tell us what you can recall about that. 11:04:18	
		21 Forgive me. 11:04:22	
		First they, by the way, I mean Dr. Carvel 11:04:22	
		23 or Mr. Carvel. Did you understand that? 11:04:24	
		24 A. I did understand it. 11:04:26	
		25 Q. Okay. 11:04:28	
373	21	373	
to		21 Q. Okay. Prior to October 31st, had any Toshiba 11:05:49	
374	15	22 equipment begun to be installed at DeSoto, to your 11:05:55	
		23 knowledge? 11:05:58	
		24 A. I remember seeing the nuke cameras come 11:06:02	
		25 through the windows, that we had to insert them 11:06:06	
		374	
		1 through the window at the time before we could board 11:06:09	
		2 it up. But installation either hadn't begun or was 11:06:11	
		3 just in its preliminary state of setting foundation 11:06:18	
		4 and things. 11:06:21	
		5 Q. Okay. And was there still construction going 11:06:23	
		6 on to the facility while this was happening? 11:06:25	
		7 A. Yes, there was. 11:06:27	
		8 Q. And who was doing that construction? 11:06:28	
		9 A. H & H Building. 11:06:31	
		10 Q. And what was H & H Building doing at the time 11:06:34	
		11 when you up until the time you had your heart 11:06:38	
		12 attack? 11:06:40	
		13 A. They were finishing up internal projects, 11:06:42	
		14 mudding walls, painting, laying flooring, putting in 11:06:50	
		15 doorjambs. 11:06:57	
375	9	375	Lack of personal
to		9 Q. Okay. In connection with putting this 11:08:01	knowledge.
376	16	10 facility together, was it necessary to put in 11:08:04	Speculation.
		11 shielding for the MR room? 11:08:07	Misleading.
		12 A. That is correct. 11:08:08	
		13 Q. Okay. Do you know who put the shielding in? 11:08:09	

\_

802770.1 5/21/04 -46-

 $<sup>^{\</sup>rm 5}$  This is duplicative to the section designated preceding it.

			<u> </u>
		14 A. Lindgren Shielding Company. 11:08:12	
		15 Q. Okay. Did you well, in terms of when you 11:08:23	
		16 were able to be on site, were you able to observe any 11:08:27	
		17 of the shielding work going on? 11:08:29	
		18 A. The shielding work had already just about 11:08:35	
		19 completed when I got to come into the facility. 11:08:39	
		20 Q. And just for the record, can you explain why 11:08:48	
		21 shielding is necessary in an MR facility? 11:08:52	
		22 A. The MR equipment itself operates on radio 11:08:56	
		23 frequencies. And we elect to introduce our own radio 11:09:01	
		24 frequencies to excite the hydrogen atoms and collect 11:09:04	
		· · · · · · · · · · · · · · · · · · ·	
		25 that energy back. The shielding prevents radio 11:09:08	
		376	
		1 frequency waves from entering into the room, not 11:09:12	
		2 entering it or exiting the room. But entering into 11:09:15	
		3 the room and you get a lot of these frequencies from 11:09:18	
		4 CB radios, RF towers, FM stations sometimes can go 11:09:21	
		5 down on that band width, very unlikely, because they 11:09:27	
		6 operate at such a high pitch. 11:09:30	
		7 The shielding itself prevented that from 11:09:31	
		8 happening in any cracks or any holes, and that 11:09:35	
		9 shielding can give you a little bit of a problem. 11:09:37	
		10 Should be identified as well. 11:09:39	
		11 Q. What kind of problems can result if the 11:09:44	
		12 shielding isn't what it should be? 11:09:47	
		13 A. If you have integrity loss of the shielding, 11:09:50	
		14 you can have you can have artifact problems on the 11:09:53	
		15 image quality, some tuning problems can occur. 11:10:00	
		16 That's that's pretty much it with the shielding. 11:10:12	
376	25	376	Relevance under FRE
	23		
to 378	20	Now, after the Toshiba MR was removed from 11:10:43	401, 402, & 403.
378	20	377	Hearsay. Speculation.
		1 7 9	FRE 106 competence.
		2 A. Yes. 11:10:50	
		3 Q did Lindgren come in to do any additional 11:10:51	
		4 work? 11:10:54	
		5 A. They did. 11:10:54	
		6 Q. What did they come in to do? 11:10:55	
		7 A. Each magnet had its own standard for a room 11:10:57	
		8 size and consideration. We had to lift the roof in 11:11:05	
		9 one portion, had to run new cabling where Toshiba ran 11:11:08	
		10 underground, we ran overhead when the next magnet came 11:11:13	
		11 in. We also ran a chiller, which is a water-chilled 11:11:16	
		12 device, into that room as well. 11:11:19	

802770.1 5/21/04 -47-

	So they they made sure the integrity of 11:11:20
	14 the room was solid. They made sure that the cabling 11:11:24
	15 that ran in their raceways was adequate and not 11:11:29
	16 touching, which would cause some kind of arcing 11:11:35
	17 problem, if you if you had some. Made sure that 11:11:38
	18 the wall structure and the ceiling structure were 11:11:42
	19 of of their prerequisite for their shielding and 11:11:46
	20 their room. And then, of course, the material used 11:11:50
	21 was copper and make sure the copper was of their 11:11:53
	22 grade. 11:11:57
	Q. At that point did Lindgren Lindgren 11:11:58
	24 discover that there was actually a hole in the 11:12:01
	25 shielding that had been at DeSoto? 11:12:04
	378
	1 A. Yes, they did. 11:12:06
	2 Q. And did they inform you of that? 11:12:07
	3 A. Yes, they did. 11:12:08
	4 Q. Did you look at the hole? 11:12:10
	5 A. I did. 11:12:12
	6 Q. What size was it? 11:12:13
	7 A. The size of a softball. 11:12:15
	8 Q. Did they offer you any thoughts as to how that 11:12:22
	9 hole got there? 11:12:25
	10 A. The gentleman I talked to suggested it looked 11:12:31
	11 like maybe a two-by-four went through it. 11:12:34
	12 Q. And where exactly was this hole in the 11:12:44
	13 shielding? 11:12:47
	14 A. Above the door entrance to the window side, 11:12:52
	15 between the window and the door in that crawlspace 11:12:57
	16 there. 11:13:00
	17 Q. Is that on the outer wall of the building, or 11:13:02
	18 the outer wall? 11:13:05
	19 A. Inner wall. 11:13:06
	20 Q. Inner wall of the building, okay. 11:13:07
386   25	386
to	25 Q. Okay. But if I understand you correctly 11:27:20
388 3	
	387
	1 well, tell me, is it correct that this issue of the 11:27:21
	2 bucky, as you put it I think, getting in the way can 11:27:25
	3 be dealt with by having the operator manipulate the 11:27:29
	4 equipment? 11:27:32
	5 A. That is correct. 11:27:32
	6 Q. Okay. You also talked with Mr. Tate yesterday 11:27:37
	7 about some battery failures that occurred with regard 11:27:40

802770.1 5/21/04 -48-

		8 to the R & F equipment. Do you recall that? 11:27:42	
		9 A. Yes, sir. 11:27:46	
		10 Q. And I think well, let me ask you, do you 11:27:46	
		11 know specifically how those batteries work and are 11:27:50	
		12 powered? 11:27:54	
		13 A. No, sir. That was the first encounter I ever 11:27:55	
		14 had with a battery of that size, which is a little 11:27:58	
		15 watch-type battery, a Lithium battery, maintaining 11:28:02	
		16 some kind of software load or procedural load in in 11:28:06	
		17 a system that already has a surge protector on it, 11:28:12	
		18 already already has a battery backup. I've never 11:28:16	
		19 encountered a little battery going out like that in 11:28:19	
		20 any other piece of equipment. 11:28:21	
		Q. So you don't know why that happened in this 11:28:24	
		22 instance? 11:28:26	
		23 A. I have no earthly idea. 11:28:27	
		Q. Is it correct that when these batteries 11:28:28	
		25 failed, Toshiba replaced them for you? 11:28:31	
		388	
		1 A. That is correct. 11:28:33	
		2 Q. Did they did they do that without charge? 11:28:35	
		3 A. They did. 11:28:37	
389	4	389	
	to	4 Q. And the the tomo unit you bought from 11:29:48	
	10	5 Toshiba I think had to be attached and unattached if 11:29:51	
		6 it was being used or not used? 11:29:53	
		7 A. That is correct. 11:29:55	
		8 Q. Okay. And is it fair to say that you were 11:30:03	
		9 aware of that when you purchased the R & F unit? 11:30:04	
		10 A. We were. 11:30:07	
390	7	390	Speculation.
to		7 Q. Do you recall an incident in which the nuclear 11:38:25	
392	18	8 camera, some portion of it, came in contact with a 11:38:31	
		9 patient and bruised a patient's arm? 11:38:33	
		10 A. Yes, I do. 11:38:35	
		11 Q. Okay. Do you know who the operator of the 11:38:37	
		12 equipment was at that time? 11:38:39	
		13 A. May Vokaty. 11:38:42	
		14 Q. Now, were you there when that happened on 11:38:43	
		15 site? 11:38:45	
		16 A. I was on site. 11:38:45	
		17 Q. Okay. Do you have an opinion as to how that 11:38:52	
		18 incident occurred? 11:38:55	
		19 MR. TATE: Objection. Speculation, lack of 11:38:56	
	1	20 personal knowledge. I believe the witness testified 11:38:57	

802770.1 5/21/04 -49-

21 that he was on site. He did not testify that he was 11:38:59 22 present when the incident occurred. So it would be 11:39:02 23 mischaracterizing his testimony. 11:39:05 24 A. May was not an experienced nuclear med tech, 11:39:11
25 and I think the maybe the lack of attendance at the 11:39:14
391
1 time might have been a factor. 11:39:23
2 Q. When you say "lack of attendance," what do you 11:39:34
3 mean? 11:39:35 4 MR. TATE: Objection. Speculation. 11:39:38
5 A. This piece of equipment rotates around the 11:39:42
6 body. And indeed there was a robo contour center 11:39:44
7 switch that gave you a sense a false sense of 11:39:50
8 security that it would stop once it contacted the 11:39:53
9 body. But with that false sense, personal attendance 11:39:55 10 by the camera might could have prevented it and might 11:40:03
11 not have prevented it, simply because the camera was 11:40:08
12 in contact with the body and it was somewhere in the 11:40:10
13 range of the robo contour center switch. 11:40:14
The presence of a senior nuclear medicine 11:40:20
15 tech or a trained individual I would in my opinion, 11:40:24
16 quite possibly could have prevented it. But I can't 11:40:29 17 be 100 percent certain that that would have occurred 11:40:32
18 as well. 11:40:36
19 Q. When this event did occur, did you take some 11:40:36
20 steps to try to find out how it happened? 11:40:39
21 A. Yes, we did. 11:40:41
Q. Okay. Did you, among other things, take any 11:40:42
23 steps to try to find out whether the patient had been 11:40:45 24 in any way restrained or positioned so as to prevent 11:40:48
25 contact with the camera? 11:40:51
25 Contact With the cumera.
392
1 A. Yes, I did. 11:40:52
2 Q. What did you find out? 11:40:53 3 MR. TATE: Objection. Calls for hearsay, 11:40:58
4 lack of personal knowledge. 11:40:59
5 A. Found out that the patient was placed in a 11:41:02
6 supine position, which is a face-up position, and the 11:41:06
7 hands were put behind the head in a relaxed manner. 11:41:10
8 This particular patient had an arthritic, frozen-type 11:41:16
9 shoulder on the left side, was unable to put her hands 11:41:21 10 completely up behind her head. We try not to use 11:41:25
11 restraints in any form or fashion. This particular 11:41:31
12 patient did not have a restraint, nor a support 11:41:35

802770.1 5/21/04 -50-

		13 mechanism placed there for her comfort or convenience, 11:41:38	
		14 which allowed her arm to be in in some type of 11:41:43	
		15 position for contact. But, again, the robo contour 11:41:47	
		16 was was on and the center switch was activated on a 11:41:51	
		17 very sensitive measure, that if it touched, the 11:41:56	
		18 scanner stopped itself. 11:42:00	
393	21	393	Lack of personal
to		21 Q. (BY MR. CHESNEY) Mr. King 11:42:39	knowledge.
397	17	22 A. Yes, sir. 11:42:41	Speculation.
371	17	23 Q at the time of this incident, you were the 11:42:41	Speculation.
		24 administrator of DeSoto; is that correct? 11:42:43	
		25 A. That is correct. 11:42:44	
		20.4	
		394	
		1 Q. And did you believe it was part of your duty 11:42:44	
		2 to look into this incident to try to determine what 11:42:47	
		3 had happened? 11:42:49	
		4 A. Yes, I did. 11:42:50	
		5 Q. And did you do that as part of your duties at 11:42:50	
		6 DeSoto? 11:42:52	
		7 A. Yes, I did. 11:42:53	
		8 Q. And did you speak with May Vokaty who was the 11:42:53	
		9 tech in charge of the equipment at the time? 11:42:57	
		10 A. Yes, I did. 11:42:58	
		11 Q. Okay. And did you obtain from her the 11:42:59	
		12 information that you just recited to us as to the 11:43:02	
		13 patient positioning and restraint? 11:43:04	
		14 A. Yes, I did. 11:43:06	
		15 Q. Okay. Very good. 11:43:08	
		You say that this patient had a frozen 11:43:10	
		17 shoulder on the left side; is that right? 11:43:14	
		18 A. That's a loose term. But arthritic shoulder, 11:43:18	
		19 frozen shoulder, unable to lift it above her head in 11:43:22	
		20 any nonrestrictive manner. 11:43:24	
		21 Q. And was it the left arm of the patient that 11:43:26	
		22 came in contact with the camera? 11:43:28	
		23 A. I believe it was. 11:43:30	
		Q. Okay. Now, you said that the robo contour was 11:43:34	
		25 on; is that right? 11:43:37	
		25 on, is that right:	
		395	
		1 A. I'm not sure. 11:43:40	
		Q. Again though, that's what you learned from 11:43:41	
		3 your investigation? 11:43:43	
		4 A. My understanding is that the robo contour was 11:43:44	
		5 on. 11:43:47	
	•		•

802770.1 5/21/04 -51-

6 Q. Okay. And are you aware that the robo contour 11:43:48	
7 is designed so that there's a certain distance at each 11:43:52	
8 end where it is not sensitive in order to allow scans 11:43:57	
9 to be conducted properly? 11:44:02	
10 A. Not until that incident occurred. 11:44:03	
11 Q. You didn't know that until then? 11:44:05	
12 A. No, sir. 11:44:06	
13 Q. Okay. And, again, is it fair to say you're 11:44:08	
14 not a nuclear medicine expert? 11:44:10	
15 A. Absolutely. 11:44:12	
16 Q. And was Dr. Carvel a nuclear medicine expert 11:44:13	
17 when you bought the nuclear camera? 11:44:16	
18 A. No, sir. 11:44:17	
19 Q. How do you know that? 11:44:17	
MR. TATE: Objection, as to what expert 11:44:23	
21 means in the context of the question. 11:44:24	
22 A. I don't know for a fact that she was not an 11:44:28	
23 expert, other than the fact that neither one of us 11:44:30	
24 seemed to have any great knowledge about nuke. 11:44:33	
25 Q. Now, Ms. Vokaty was operating the camera at 11:44:37	
206	
1 the time of this incident, correct? 11:44:40	
1 the time of this incident, correct? 11:44:40 2 A. Yes, she was. 11:44:41	
3 Q. And do you recall that this incident was in 11:44:42	
4 maybe about the third week in July? 11:44:45	
5 A. I don't recall the time frame. 11:44:49	
6 Q. Okay. If I told you it was in the latter part 11:44:52	
7 of July, would you have July 2001, would you have 11:44:54	
8 any reason to doubt that? 11:44:59	
9 A. If I 11:45:01	
MR. TATE: Objection. Lack of personal 11:45:02	
11 knowledge, asked and answered. 11:45:03	
12 A. My answer in the report reflects that, yes, I 11:45:05	
13 would agree. 11:45:08	
14 Q. Okay. And are you aware that Ms. Vokaty 11:45:09	
15 didn't begin to be trained on the nuclear camera until 11:45:12	
16 earlier in July? 11:45:16	
17 A. Yes, I am. 11:45:18	
18 Q. Okay. And do you know who attempted to train 11:45:19	
19 her? 11:45:22	
20 MR. TATE: Objection. As far as the 11:45:23	
21 characterization of the question attempted, I think 11:45:25	
22 that's inappropriate. 11:45:27	
23 A. Dr. Carvel was in in attendance for that 11:45:31	
24 training session. 11:45:35	

802770.1 5/21/04 -52-

	1		
		Q. You say she was in attendance. Was she 11:45:36	
		207	
		397	
		1 training? 11:45:39	
		2 A. She was training, yes. 11:45:39	
		3 Q. Okay. And you say "that training session." 11:45:42	
		4 What do you mean by "that training session"? 11:45:44	
		5 A. There were several May just wasn't thrown 11:45:49 6 in there and trained one day. She was trained on 11:45:53	
		7 several days of scanning. 11:45:57 8 Q. How was she trained? 11:45:59	
		9 A. Again, by Dr. Carvel and with some support by 11:46:01	
		10 online applications, and eventually by if I I 11:46:10	
		11 can't recall these dates, but we have a contract 11:46:16	
		12 employee that would come in and do some contract apps 11:46:20	
		13 for us. 11:46:23	
		14 Q. And if Ms. Vokaty testified that her training 11:46:24	
		15 took place through July and August, would you disagree 11:46:28	
		16 with that? 11:46:30	
		17 A. I would not disagree. 11:46:32	
398	4	398	Speculation. Hearsay.
to		4 Q. (BY MR. CHESNEY) Is it correct from your 11:46:52	
401	14	5 recollection, Mr. King, that Ms. Vokaty had not been 11:46:53	
		6 fully trained on the nuclear camera at the time of the 11:46:56	
		7 incident we've been talking about? 11:47:00	
		8 MR. TATE: Objection, as as far as the 11:47:02	
		9 meaning of "fully trained." I think it's 11:47:04	
		10 inappropriate. 11:47:06	
		11 A. I don't believe she had adequate training at 11:47:10	
		12 that time. 11:47:13	
		13 Q. Fair enough. 11:47:14	
		Did you ever have any experience 11:47:19	
		15 personally with Dr. Carvel's operation of the nuclear 11:47:21	
		16 camera? 11:47:23	
		17 A. Other than her troubleshooting it, no. 11:47:30	
		18 Q. Did she ever try to do any scan of you on the 11:47:33 19 nuclear camera? 11:47:36	
		20 A. No, she did not. 11:47:39	
		21 Q. Is scan an appropriate term, by the way? 11:47:42	
		22 A. That is. 11:47:44	
		23 Q. Did she ever try to perform a procedure on you 11:47:46	
		24 on the nuclear camera? 11:47:50	
		25 A. She gave the order for the technologist to 11:47:51	
		399	
		1 perform that procedure on me. 11:47:53	

802770.1 5/21/04 -53-

Q. Okay. Which technologist? Was it May Vokaty? 11:47:56	
3 A. I don't I don't believe it may have been 11:48:03	
4 May, but we had a couple other folks we were training 11:48:05	
5 in that area at the time. Pam Curry and I don't 11:48:08	
6 know. Cindy Holmes might have been there at that 11:48:16	
7 time. 11:48:21	
8 Q. Okay. And was Dr. Carvel instructing these 11:48:25	
9 people as to how to perform the procedure on you? 11:48:29	
MR. TATE: Objection, as far as the term of 11:48:33	
11 "instructing" and the meaning of instructing. 11:48:35	
MR. CHESNEY: Fair enough. I'll withdraw 11:48:38	
13 it. 11:48:40	
14 Q. (BY MR. CHESNEY) What was Dr. Carvel's 11:48:40	
15 participation in this procedure? 11:48:41	
16 A. She gave the type of procedure to be performed 11:48:46	
17 on me. She gave that order for that type of 11:48:58	
18 procedure. 11:49:01	
19 Q. Did she show the tech anything about how to 11:49:01	
20 position you on the table or to position you for the 11:49:03	
21 procedure or anything like that? 11:49:06	
A. Second phase of it, yes. There are two 11:49:07	
23 phases. 11:49:11	
Q. Okay. And is it correct that that second 11:49:11	
25 phase of the procedure did not turn out properly? 11:49:15	
400	
1 MR. TATE: Objection. Assuming facts not 11:49:18	
2 in evidence. 11:49:20	
3 A. Each radiologist has their own parameter of 11:49:23	
4 what's appropriate for them to do an interpretation 11:49:26	
5 off of. My limited amount of information or knowledge 11:49:28	
6 of nuke med led me to believe from other nuke techs 11:49:38	
7 that that was was an inappropriate exam, that I 11:49:44	
8 should have been in the same position for both exams. 11:49:50	
9 Q. So in speaking with knowledgeable nuclear 11:49:51	
10 medicine technologists, you were led to understand 11:49:54	
11 that you had been improperly positioned for one part 11:49:57	
12 of the exam; is that correct? 11:49:59	
13 A. I was led to believe that some radiologists 11:50:01	
14 have a different method of interpretation, if they're 11:50:05	
15 comfortable with that, that's their prerogative to use 11:50:12	
16 that method. 11:50:14	
17 Q. And that was different from the one that 11:50:14	
18 Dr. Carvel for that instructed the tech to use for 11:50:17	
19 you, correct? 11:50:20	
20 A. Yes, it was. 11:50:21	

802770.1 5/21/04 -54-

	1		
		Q. Okay. And these were experienced nuclear 11:50:22	
		22 medicine techs who were telling you about this 11:50:24	
		23 different 11:50:27	
		24 A. Yes, it was. 11:50:27	
		25 Q position? Okay. 11:50:28	
		401	
		1 Let's talk a bit about the Excelart 11:50:29	
		2 A. Okay. 11:50:55	
		3 Q MR. 11:50:56	
		4 As I recall your testimony when you were 11:51:01	
		5 speaking with Mr. Tate yesterday, I think you said 11:51:04	
		6 that other than some focused items, I think that was 11:51:09	
		7 the term that you used, Toshiba was able to resolve 11:51:12	
		8 issues that arose concerning the Excelart? 11:51:16	
		9 MR. TATE: Objection. That 11:51:18	
		10 mischaracterizes the witness's previous testimony. 11:51:19	
		11 Q. (BY MR. CHESNEY) Is that a fair statement of 11:51:21	
		12 your view of things as it related to the Excelart? 11:51:23	
		1 7	
410	22	14 problems, yes. 11:51:31 410	Consequence I and a f
410	22		Speculation. Lack of
to	0	22 Q. Okay. So if I understand you, there were one 12:02:12	personal knowledge.
411	8	23 or two issues where there were white dots in head 12:02:14	
		24 studies, but that you believe was relating to the 12:02:18	
		25 positioning of the patient? 12:02:21	
		411	
		411	
		1 A. I think that was positioning of the patient, 12:02:21	
		2 yes. 12:02:23	
		3 Q. Fair enough. 12:02:24	
		4 So the ones that you couldn't fully 12:02:24	
		5 attribute or couldn't attribute necessarily to the 12:02:27	
		6 position of the patient were all lumbar spine studies; 12:02:27	
		7 is that right? 12:02:30	
	1.0	8 A. They were all spine studies. 12:02:30	
414	10	414	FRE 106 competence.
to		10 Q. Are you saying you opened up the field of view 12:06:15	
415	2	11 to larger than the spine, in part, in order to make 12:06:17	
		12 sure that you maintained good image quality? 12:06:21	
		13 A. That's correct. 12:06:23	
		14 Q. Okay. Is it also correct that the white dot 12:06:24	
		15 artifact didn't appear in the image on the spine? 12:06:27	
		16 MR. TATE: Objection. Mischaracterization 12:06:31	
		17 of his testimony. 12:06:33	
		18 A. That is correct. It would not appear in the 12:06:34	

802770.1 5/21/04 -55-

		19 actual bony structure itself, unless the patient was 12:06:36	
		20 malpositioned. If a patient was positioned off 12:06:39	
		21 center, which we use the belly button as a center 12:06:44	
		22 point and the xyphoid tip as the center point, if the 12:06:47	
		23 center line didn't strike those two points, which is 12:06:50	
		24 the center of your breast plate and your belly button, 12:06:52	
		· · · · · · · · · · · · · · · · · · ·	
		25 and they for some reason it scooted over, at that 12:06:55	
		415	
		1 point it was in jeopardy of having a white dot 12:06:59	
		2 artifact occur. 12:07:01	
417	25	417	Vague. FRE 106
	23	25 Q. Okay. Now, my question really relates to who 12:10:21	
to	22	25 Q. Okay. Now, my question really relates to who 12.10.21	competence.
418	23	410	
		418	
		1 it was, if you recall, who told you that you weren't 12:10:26	
		2 seeing it and can you recall 12:10:29	
		3 A. I don't recall 12:10:31	
		4 Q who that was? 12:10:32	
		5 A who that was. 12:10:33	
		6 Q. Okay. Is it not fair to say, Mr. King, that 12:10:34	
		7 actually what you were told by Toshiba applications 12:10:37	
		8 people was that they were not able to replicate it and 12:10:40	
		9 see it for themselves? 12:10:44	
		10 A. That is correct. 12:10:46	
		12 some images that you believed contained this white dot 12:10:51	
		13 artifact? 12:10:54	
		14 A. I didn't send those. The FE pulled those down 12:10:55	
		15 on MOD and sent them. 12:10:58	
	1	16 Q. The "FE" meaning the field engineer? 12:10:59	
		17 A. Field engineer. 12:11:02	
		18 Q. And who was that? 12:11:02	
		19 A. I can't recall who that was. 12:11:03	
		Q. Okay. And was Toshiba then able to see what 12:11:05	
		21 it was that you were talking about? 12:11:08	
		22 A. They saw it on my images. 12:11:12	
		23 Q. Right. 12:11:13	
410	20	25 Q. Right. 12.11.15 419	
419	20	1 - 2	
to	1.0	Q. Am I correct also that there was a point at 12:12:05	
420	13	21 which you say there was a good fix to the white dot 12:12:09	
		22 artifact involving a change of the coil that you 12:12:13	
		23 used 12:12:14	
		MR. TATE: Objection. Mischaracterizes 12:12:14	
		25 Q. (BY MR. CHESNEY) do you recall that? 12:12:16	

802770.1 5/21/04 -56-

		420	
		1 MR. TATE: the witness's testimony. 12:12:16	
		2 A. That is correct. 12:12:18	
		3 Q. And what was the change of the coil? 12:12:19	
		4 A. The coil was to put in what they called a QD 12:12:23	
		5 coil. QD coil's only purpose for that QD coil was 12:12:27	
		6 the lumbars and thoracics. The reason we had the CTL 12:12:33	
		7 coil is because the patient never had to be moved from 12:12:37	
		8 that coil, they could have their cervical, thoracic, 12:12:39	
		9 and lumbar scanned. When we got the QD coil put in 12:12:43	
		10 place, when we had a lumbar and/or a thoracic and a 12:12:46	
		11 cervical, we had to get the patient completely up off 12:12:50	
		12 the table, put them back down, and do the cervical on 12:12:53	
		13 a different coil altogether. 12:12:56	
430	8	430	FRE 106 competence.
to		8 Q. And just to kind of orient us and the 13:09:51	
431	25	9 transcript, could you tell us just briefly again what 13:09:54	
		10 exactly is a prescan failure, as simply as you could 13:09:57	
		11 describe it for somebody like me who doesn't know? 13:10:00	
		12 A. Prescan failure is like turning a crank 13:10:03	
		13 trying to crank up your car and it turns over and over 13:10:05	
		14 and over and never actually cranks up, so the engine 13:10:08	
		15 is never running. 13:10:13	
		16 Q. And in the context of an MR machine, what 13:10:19	
		17 exactly happens and, equally importantly, what doesn't 13:10:24	
		18 happen that you want to happen? 13:10:29	
		19 A. In the MR bore itself, the patient is 13:10:30	
		20 inserted. Once the patient is inserted, their 13:10:35	
		21 demographic information is put into the computer, the 13:10:37	
		22 weight of the patient, which is has to be very, 13:10:40	
		23 very precise, and then the system is asked to start 13:10:45	
		24 its prescan. Prescanning is the exactation of the 13:10:50	
		25 atoms within that isocenter field and asking to 13:10:53	
		431	
		1 receive back a certain amount of information before it 13:10:57	
		2 can go forward and start to scan. 13:11:02	
		3 Q. What kind of information is the machine 13:11:04	
		4 seeking? 13:11:06	
		5 A. It's seeking hydrogen atom information, 13:11:08	
		6 precessing atoms in large volumes. 13:11:13	
		7 Q. You say precessing or processing? 13:11:18	
		8 A. Precessing. 13:11:20	
		9 Q. Precessing? 13:11:21	
		10 A. Spinning around. 13:11:22	
		11 Q. And you had said yesterday, I believe, that 13:11:34	

802770.1 5/21/04 -57-

		12 you think it's important for MR techs to be trained in 13:11:36
		13 doing manual scans as opposed to always relying on 13:11:39
		14 auto scanning auto prescanning; is that correct? 13:11:43
		15 A. That is correct. 13:11:46
		16 Q. And why do you believe that's important? 13:11:47
		A. With the auto prescan cycle, you can have a 13:11:49
		18 patient say, for instance, who is is dehydrated, 13:11:53
		19 the hydrogen atom content is probably looser than 13:11:58
		20 normal, not as many there. Out of the billions that 13:12:04
		21 you have, maybe it's only one billion of those, and it 13:12:08
		22 just has got no signal coming back. At that point, 13:12:11
		23 once once you start to procedure and the the 13:12:15
		24 auto prescan doesn't scan itself, you can go into 13:12:18
		25 manual and try to adjust for that body habitus. 13:12:22
435	9	435
to	)	9 Q. Okay. Now, I think you answered this question 13:16:41
438	8	10 yesterday, but I just want to make sure it's on the 13:16:43
436	0	11 record, and so I'm going to try to point to what I 13:16:46
		12 think you said and correct me if it's wrong. 13:16:48
		13 A. Okay. 13:16:51
		15 four minutes to do a manual scan if the automatic 13:16:54
		16 prescan failed? 13:16:58
		17 A. Approximately about three to four minutes, 13:16:58 18 yes. 13:17:00
		19 Q. Okay. Now, you talked about some of the 13:17:05
		20 things that could cause a prescan failure being 13:17:07
		21 patient habitus and so forth? 13:17:11
		22 A. Right. 13:17:12
		Q. Could bad coil connections also do that? 13:17:13
		24 A. They can. They could. 13:17:15
		Q. Would having a drift in your center frequency 13:17:18
		Jan 19 Ja
		436
		1 do that? 13:17:21
		2 A. That's what the manual prescan's all about, to 13:17:22
		3 pull that frequency back in line. 13:17:26
		4 Q. Okay. And do you have any sense, to the 13:17:29
		5 extent DeSoto experienced prescan failures, as to the 13:17:37
		6 number of those prescan failures total? 13:17:43
		7 A. I can't tell you how many there were. I know 13:17:48
		8 there were numerous scan failures. 13:17:50
		9 Q. I take it they would have been reported to 13:17:54
		10 Toshiba? 13:17:56
		11 A. Yes, they would have been. 13:17:56
		12 Q. Okay. Do you have any would you have any 13:18:00

802770.1 5/21/04 -58-

13		
14	failures? 13:18:09	
15	MR. TATE: Objection. 13:18:10	
16	Q. (BY MR. CHESNEY) For example, the total 13:18:10	
17	number of failures you had would be a hundred percent. 13:18:12	
18	3 Could you assign percentages to those failures for any 13:18:16	
19	particular cause? 13:18:21	
20	MR. TATE: Objection. Calls for an expert 13:18:22	
21	opinion. 13:18:24	
22	Q. (BY MR. CHESNEY) Yeah. If you can, that's 13:18:25	
23	3 fine. I'm not asking you for stuff you can't do. 13:18:26	
24	A. There's only one real defined reason that we 13:18:29	
25	were given by some of the engineers, and that was in 13:18:32	
1	437	
1	Toshiba's coil configuration the adapter tail or the 13:18:36	
3	in it. And pins are just the like on the back of your 13:18:46	
4		
5	1 1	
6		
7	8	
8	6 6	
9	1	
10	1 ,	
11	1 7 1	
12	1	
13		
14	1	
	5 replaced? 13:19:28 5 A. Once it was identified as that. I had a 13:19:29	
16		
	tendency myself of showing the techs they could go in 13:19:31	
18 19		
20	· · · · · · · · · · · · · · · · · · ·	
	÷ •	
21 22	± '	
23		
	$\mathcal{E}'$	
24 25	1	
25	destroyed at that point, that you had to really do a 15:19:54	
	438	
1	hard physical connection. And if they did that 13:19:56	
2	physical connection appropriately, they could usually 13:20:00	
3	scan. But it was it was more exertion in 13:20:02	
4		
Т	100tpoints than needed for the office piece of 13.20.07	

802770.1 5/21/04 -59-

	T	10.00.10	
		5 equipment. Very brittle. 13:20:10	
		6 Q. And so the pins, I take it, were replaced? 13:20:12	
		7 A. The pins were replaced and so were the 13:20:14	
		8 receiver connectors. 13:20:17	
439	22	439	Lack of personal
to		22 Q. Is it true that if there is variation in the 13:22:22	knowledge.
441	6	23 power that's coming into a facility from the power 13:22:27	Speculation. Lack of
		24 company that could cause RM errors? 13:22:29	foundation. Hearsay.
		25 A. Power can can certainly be an enhancer of 13:22:31	
		440	
		440	
		1 that RM error. 13:22:34	
		2 Q. And is it fair to say that the power supply in 13:22:35	
		3 Olive Branch was not good? 13:22:39	
		4 MR. TATE: Objection. Asking the witness 13:22:40	
		5 to speculate, lack of personal knowledge, assumes 13:22:43	
		6 facts not in evidence. 13:22:45	
		7 A. My experience with the electrical company 13:22:47	
		8 there was that the population had outgrown their 13:22:51	
		9 ability to supply pure power. 13:22:55	
		10 Q. And, in fact, you had some discussions with 13:22:57	
		11 that electrical company concerning that, did you not? 13:22:59	
		12 A. Yes, we did. 13:23:02	
		13 Q. And was that because of some concerns that 13:23:03	
		14 DeSoto had about the power that was being supplied to 13:23:05	
		15 the facility? 13:23:07	
		16 A. Yes, it was. 13:23:08	
		Q. Okay. Is it also true, Mr. King, that the RM 13:23:08	
		18 errors tended to appear most frequently at particular 13:23:11	
		19 times of the day? 13:23:13	
		A. It was a real sporadic occurrence of the RM 13:23:19	
		21 error, but they did seem to present themselves about 3 13:23:23	
		22 or 4 o'clock in the evening more than than the 13:23:29	
		23 morning hours. 13:23:31	
		Q. Okay. And was that coincident with any peak 13:23:33	
		25 usage in the area of the power, as you understood it? 13:23:37	
		441	
		1 MR. TATE: Objection. Lack of personal 13:23:40	
		2 knowledge, asking the witness to speculate. 13:23:42	
		3 A. It's my understanding from the power company 13:23:43	
		4 that they felt like they had a high usage factor 13:23:46	
		5 around that time, due to the population in that 13:23:49	
		6 service area. 13:23:55	
443	12	443	Speculation.
to		12 Q. Were these RM errors intermittent and sporadic 13:26:43	
_	_		

802770.1 5/21/04 -60-

	1.00	
445	20	13 in nature? 13:26:46
		MR. TATE: Object to the form of the 13:26:48
		15 question. Assumes facts not in evidence. 13:26:49
		16 A. For a period of about a week or so, they 13:26:52
		17 were they were everyday occurrence. They started 13:26:58
		18 sporadic. Then for about a week, they occurred on a 13:27:07
		19 daily basis. We addressed the issue. And some of the 13:27:11
		20 boards reseated and then they went sporadic again. So 13:27:19
		21 over about a two-week frame, yeah, we had sporadic on 13:27:23
		22 the first side, a week of continuous, and then another 13:27:26
		23 sporadic run of those. 13:27:30
		Q. You say another sporadic run. For how long? 13:27:33
		25 A. Probably about three or four days. 13:27:36
		444
		1 Q. Okay. And then what? 13:27:38
		2 A. It just it kind of just ended. 13:27:39
		3 Q. Okay. So was this was this one continuous 13:27:42
		4 period of time you're talking about, incidentally? 13:27:46
		5 A. One continuous. 13:27:48
		6 Q. Well, forgive me. I'll back up. 13:27:50
		7 I think you said there was roughly a week 13:27:52
		8 when they were fairly frequent, then there was a 13:27:55
		9 period when they were sporadic, then I think there was 13:28:01
		10 a fix made then that was somewhat more sporadic and 13:28:05
		11 then they disappeared, is that generally right? 13:28:08
		12 MR. TATE: Object. Object to the form of 13:28:11
		y y
		1
		14 MR. CHESNEY: Fair enough. 13:28:14
		15 MR. TATE: Mischaracterizes the witness's 13:28:15
		16 testimony. 13:28:17
		17 Q. (BY MR. CHESNEY) Why don't you characterize 13:28:17
		18 the time frame of the RM errors what you were 13:28:19
		19 experiencing? 13:28:21
		20 A. I'm really not very clear on the time frame. 13:28:21
		21 Q. Just the best you can give us. 13:28:24
		MR. TATE: I think the witness has answered 13:28:25
		23 he's not clear on the time frame, so 13:28:26
		24 A. When you're having that kind of error occur, 13:28:28
		25 it seemed like a lifetime because, again, my practice 13:28:31
		445
		1 was to take care of the patient and also to produce a 13:28:35
		2 procedure for the facility. 13:28:39
		3 Q. Okay. It seemed longer than it was because of 13:28:42
		4 that? 13:28:44
L	1	71.71

802770.1 5/21/04 -61-

		5 MR. TATE: Object. 13:28:44	
		6 Q. (BY MR. CHESNEY) Is that fair to say? 13:28:45	
		7 MR. TATE: Objection. Mischaracterizes the 13:28:47	
		8 witness's testimony. 13:28:48	
		9 MR. CHESNEY: Well, actually, fair enough. 13:28:49	
		10 Let me ask you this way. 13:28:50	
		Q. (BY MR. CHESNEY) Did the RM errors actually 13:28:52	
		12 last for a lifetime, Mr. King? 13:28:53	
		13 MR. TATE: Object to the form of the 13:28:55	
		14 question, as far as the lifetime. Does anything last 13:28:56	
		15 for a lifetime, Mr. Chesney? 13:28:59	
		16 A. No, it didn't last a lifetime. 13:29:03	
		17 Q. Okay. How long did it last? 13:29:06	
		18 A. I would say a couple weeks or 13:29:07	
		19 Q. Okay. 13:29:11	
		20 A. Give or take a couple of weeks. 13:29:12	
474	13	474	Speculation.
to		13 Q. (BY MR. CHESNEY) Mr. King, we were talking 14:24:31	
476	2	14 about this image degradation late in 2001 issue 14:24:33	
		15 A. Yes, sir. 14:24:38	
		16 Q that was one of the things related to the 14:24:38	
		17 MR. 14:24:40	
		18 I think you said that when you did your 14:24:47	
		19 Q and As on a daily basis with the phantom 14:24:52	
		20 A. Yes. 14:24:56	
		Q you were getting acceptable results; is 14:24:56	
		22 that correct? 14:24:58	
		A. They seemed to be acceptable. On occasion 14:24:58	
		24 they would elevate a little bit. 14:25:01	
		Q. Okay. Elevate, meaning the number would get 14:25:02	
		475	
		1 higher than 60, up to about 72 or something? 14:25:05	
		2 A. Yeah. I can't remember the exact numbers, but 14:25:08	
		3 if I we were looking back at those files, they were 14:25:11	
		4 60 or so was an appropriate number. 14:25:13	
		5 Q. A lower number is better in this regard; is 14:25:16	
		6 that right? 14:25:20	
		7 A. To a point. You know, I don't think you can 14:25:21	
		8 get perfect, you know, zero. You can get 30s and 14:25:23	
		9 lower decimals. 14:25:28	
		10 Q. But my only point is, 60 is pretty good, from 14:25:31	
		11 what you're telling me? 14:25:35	
		12 A. It seemed to be the average for them, yes. 14:25:36	
		13 Q. Seventy-two is less good? 14:25:38	
		14 A. It's less. 14:25:40	

802770.1 5/21/04 -62-

		15 Q. Fifty would be better than sixty; is that 14:25:40	
		16 right? 14:25:42	
		17 A. That is correct. 14:25:43	
		18 Q. That's the reason why I was asking. 14:25:43	
		Okay. And what do these numbers mean, 50, 14:25:45	
		20 60, 72, whatever they would be? 14:25:49	
		21 A. Those are numbers that are described by each 14:25:51	
		22 vendor, each vendor's piece of equipment for 14:25:53	
		23 acceptable noise limits within the system. So 14:25:56	
		•	
		24 Toshiba's may be different from GE's, and GE's may be 14:26:00	
		25 different from Philips, but what's acceptable physics- 14:26:04	
		476	
		1 wise in their piece of equipment for obtaining the 14:26:07	
		2 proper image data. 14:26:11	
477	12	2 proper image data. 14.20.11	Relevance under FRE
	12		401, 402, & 403.
to	0		
481	8	13 correct that you did these on a daily basis? 14:27:57	Speculation.
		14 A. Yes, we did. 14:27:59	
		Q. And one reason was to get the proper centering 14:28:00	
		16 frequency? 14:28:03	
		17 A. That's correct. 14:28:03	
		18 Q. And another reason was to make sure that you 14:28:04	
		19 were achieving proper signal? 14:28:06	
		20 A. That's correct as well. The third reason 14:28:11	
		21 was 14:28:14	
		22 Q. I was getting to that. 14:28:14	
		Was another reason to make sure the 14:28:17	
		24 signal-to-noise ratio was acceptable? 14:28:19	
		25 A. That's correct. 14:28:21	
		478	
		1 Q. Okay. And was there another reason? 14:28:22	
		2 A. There was another underlying reason. 14:28:23	
		3 Q. Which was? 14:28:25	
		4 A. All magnets in the country, you try to get 14:28:27	
		5 them certified through the American College of 14:28:31	
		6 Radiography. And if you can show continuous records 14:28:35	
		7 of quality assurance where you've run daily 14:28:38	
		8 frequencies and they're at acceptable levels, then you 14:28:41	
		9 can present yourself for certification to the American 14:28:45	
		10 College of Radiography. And that that gives you 14:28:49	
		11 the same certification as mammography has, which is 14:28:52	
		12 a kind of a marketing strategy. 14:28:55	
		13 Q. And do you have any understanding as to what 14:29:03	
		14 results you would have to show from these Q and As to 14:29:08	
		14 Tesuits you would have to show from these Q and As to 14:29:08	

802770.1 5/21/04 -63-

15 achieve certification for the MR equipment? 14:29:11	
16 A. Continuous 90 percent continuous signal 14:29:14	
17 noise levels within acceptable limits described by the 14:29:17	
18 ACR. We don't do that in my facility currently. But 14:29:20	
19 we were trying to achieve something greater at that 14:29:27	
20 standard, something that only one or two sites in 14:29:31	
21 Memphis had. 14:29:33	
Q. Which was this certification by the American 14:29:35	
23 College of Radiography? 14:29:37	
24 A. That is correct. 14:29:39	
25 Q. And the American College of Radiography 14:29:39	
479	
1 employs, as you understand it, a standard based upon 14:29:43	
2 the Q and A results that you're able to obtain 14:29:46	
3 A. Yes. 14:29:49	
4 Q over a period of time with your equipment? 14:29:49	
5 A. They look at that as one of their factors. 14:29:53	
6 Q. Are you aware of what other factors they look 14:29:59	
7 at? 14:30:02	
8 A. The other factors are their own imposed 14:30:02	
9 factors, where they require you to purchase another 14:30:06	
10 device from them and scan that one for about three 14:30:10	
11 months, and then you show the numbers or procedures 14:30:13	
12 you do, and that in relation to the your own 14:30:16	
13 phantom and the phantom device that they require to be 14:30:24	
14 scanned, all those three components are are are 14:30:30	
15 a part of that certification process. 14:30:34	
16 Q. I'm not sure I got the three. 14:30:38	
One is the Q and As that you do on a 14:30:39	
18 regular basis, correct? 14:30:42	
19 A. We have to show a track record there. 14:30:43	
Q. And that's that's with your own phantom or 14:30:44	
21 with the manufacturer's phantom? 14:30:47	
A. That was the we start out by we have to 14:30:49	
23 show that we have kept a consistent record. 14:30:51	
Q. Okay. And then is the second one using an ACR 14:30:54	
25 phantom, is that what I understand? 14:30:59	
480	
1 A. You can buy the phantom 14:31:00	
2 Q. Okay. 14:31:02	
3 A from a there's only one source in the 14:31:02	
4 United States that sells that particular item and you 14:31:04	
5 have to buy it through that source. And then they 14:31:06	
6 give you prerequisites for scanning that phantom and 14:31:09	

802770.1 5/21/04 -64-

		7 then you submit your data. 14:31:12	
		8 Q. Nice little monopoly to have. 14:31:13	
		9 A. Very much. 14:31:16	
		10 Q. I don't think I fully understood the third 14:31:19	
		11 factor that you mentioned. So could you just tell us 14:31:21	
		12 again? 14:31:24	
		13 A. What was the third factor? 14:31:25	
		Q. I think for certification I thought it had 14:31:26	
		15 something to do with the number of scans you did or 14:31:28	
		16 something. 14:31:30	
		17 A. The number and type of patients that you do. 14:31:30	
		18 That's that that also plays a part for if 14:31:33	
		19 you're trying a new technologist, they've got to be 14:31:38	
		20 trained on X type X number of head procedures, X 14:31:41	
		21 number of back procedures, X number of knees. So the 14:31:44	
		22 only way that that the newer technologist can get 14:31:48	
		23 certified in that registry is to prove that they've 14:31:51	
		24 scanned those. And ACR requires some some listing 14:31:54	
		25 of that data as well to show that that machine can 14:31:58	
		481	
		1 scan backs and can scan heads and can scan joints. 14:32:00	
		2 Q. And are you aware of whether the ACR requires, 14:32:05	
		3 in order to certify a facility in a particular 14:32:10	
		4 specialty, that the facility also have certain 14:32:14	
		5 practices and policies that it follows with regard to 14:32:16	
		6 its internal operating guidelines? 14:32:19	
		7 A. I have no clue. 14:32:22	
		8 Q. Okay. Then I won't ask you. 14:32:26	
499	16	499	Vague. Speculation.
to		16 Q. Now, did Mr. Johnson eventually prove 14:55:01	FRE 106 competence.
501	2	17 successful in resolving these image degradation 14:55:06	
	-	18 problems? 14:55:09	
		19 MR. TATE: Object to the form, as far as 14:55:09	
		20 the meaning of "proved successful." 14:55:11	
		21 A. I believe this started on like Thursday with 14:55:13	
		22 Jacobs present and Johnson. I think O'Barr might have 14:55:19	
		23 been there too. But they worked through the weekend 14:55:21	
		24 starting on Friday and Saturday and Sunday, my 14:55:34	
		25 understanding. And on Monday we did have some 14:55:37	
		25 understanding. And on Wonday we did have some 14.55.57	
		500	
		1 successful imaging without problem. 14:55:40	
		2 Q. Okay. And was that in October or November? 14:55:47	
		3 A. I don't recall. This is when Jacobs made his 14:55:50	
		4 visit. And it's in the and I read that yesterday 14:55:57	

802770.1 5/21/04 -65-

		5 as well. So I know it's in the service call because 14:55:59	
		6 he was there reporting on his applications report. 14:56:03	
		7 And in his report he did say it raised its ugly head 14:56:05	
		8 on that day. And it did, and it wasn't wasn't 14:56:09	
		9 motion. 14:56:13	
		10 Q. I think he said it raised his little head 14:56:14	
		11 perhaps; is that right? 14:56:17	
		MR. TATE: I think he said ugly head. 14:56:17	
		MR. CHESNEY: I think it was little. 14:56:19	
		MR. TATE: On December 7th, I believe. 14:56:19	
		15 MR. CHESNEY: Was it? 14:56:22	
		Q. (BY MR. CHESNEY) In any event, that's in the 14:56:26	
		17 report of Mr. Jacobs 14:56:26	
		18 A. That's correct. 14:56:26	
		19 Q you were talking with Mr. Tate about 14:56:30	
		20 yesterday; is that correct? 14:56:30	
		21 A. Yes. That's correct. 14:56:30	
		22 Q. Okay. That's fine. 14:56:30	
		23 So Mr. Johnson and some other people 14:56:36	
		24 worked over the weekend. And they, I take it, were 14:56:38	
		25 able to resolve the issue that was manifested in the 14:56:41	
		25 dole to resolve the issue that was maintested in the 11.50.11	
		501	
		1 form of an apparent movement; is that correct? 14:56:46	
		2 A. That's correct. 14:56:49	
503	8	503	Vague. Relevance
to		8 Q. Did DeSoto experience a pretty high level of 15:12:12	under FRE 401, 402, &
505	19	9 turnover of technologists, in your experience? 15:12:16	403. Speculation.
		10 MR. TATE: Object to the form of the 15:12:19	Speculation.
		11 question, as far as the meaning of "high level of 15:12:20	
		12 turnover." 15:12:23	
		13 A. We had a large number of turnover. 15:12:27	
		Q. Do you have any knowledge or understanding as 15:12:35	
		15 to why? 15:12:37	
		16 MR. TATE: Objection. Speculation. 15:12:39	
		17 A. An imaging center is a different place to 15:12:43	
		18 work. If you've worked in a hospital, it's a lot 15:12:46	
		19 faster paced, a lot more customer friendly, a lot more 15:12:49	
		20 demands are put on you to meet certain criteria set by 15:12:56	
		21 the by the institution. You have direct contact 15:13:00	
		22 with your immediate supervisors. In this case we had 15:13:09	
		23 the direct contact with the owners. So a more 15:13:14	
		24 critical eye was put on the performance, and some 15:13:17	
		25 technologists performed less efficiently under that 15:13:25	
		Total Francisco Control of the Contr	
		504	
•			•

802770.1 5/21/04 -- 66-

	1 eye. 15:13:27	
	2 Q. Performed less efficiently, did you say? 15:13:30	
	3 A. That's correct. 15:13:33	
	4 Q. Why would they perform less efficiently? 15:13:34	
	5 A. Coming from facilities that govern over the 15:13:41	
	6 employee, you have a set a set of parameters that 15:13:47	
	7 you follow. And when you're given an opportunity to 15:13:49	
	8 think for yourself and don't know how to think for 15:13:54	
	9 yourself and, therefore, a little more hesitant about 15:13:58	
	10 performing an exam or acquiring the data you think 15:14:01	
	11 that you should be acquiring, then your efficiency 15:14:04	
	12 level goes down. 15:14:09	
	Personalities. Personalities is is a 15:14:13	
	14 little different from anyone else that I've ever met. 15:14:15	
	15 My personality is the same. So we had several 15:14:18	
	16 personalities in the upper management position that 15:14:23 17 had conflict at times with with folks, with the 15:14:26	
	18 employees. Our desire was to get the best, most 15:14:29	
	19 productive work out of each and every employee. 15:14:38	
	20 Q. Presumably that would be most people's wish in 15:14:44	
	21 employment situation, correct? 15:14:47	
	22 A. You would think. 15:14:48	
	23 Q. You would think. 15:14:48	
	Now, you said I think that one of the 15:14:50	
	25 issues was where people might be less confident about 15:14:55	
	505	
	1 making decisions 15:14:58	
	2 A. That's correct. 15:14:59	
	3 Q on their own? 15:15:00	
	Wouldn't that be one of the reasons you 15:15:01	
	5 would want to have people registered in one specific 15:15:03	
	6 modality, because they would be more likely to be 15:15:06	
	7 confident? 15:15:08	
	8 MR. TATE: Objection. Assuming facts not 15:15:10 9 in evidence. 15:15:12	
	10 A. That is that was my intention by hiring 15:15:16 11 those those people into those spots, yes. 15:15:19	
	12 Q. Okay. And had you worked with those people 15:15:22	
	13 before? 15:15:24	
	14 A. No. I only worked with one. 15:15:29	
	15 Q. Which one? 15:15:30	
	16 A. Joanne Tucker. 15:15:31	
	17 Q. Okay. So you had never worked with any of the 15:15:33	
	18 others? 15:15:36	
	19 A. That is correct. 15:15:36	
_		

802770.1 5/21/04 -67-

802770.1 5/21/04 -68-

Objected Upon Deposition Designations Proposed by TAMS:

## 1. DEPOSITION OF PAUL KING, VOLUME III (March 5, 2004).

Pages	Line & Deposition Designation Testimony (Objections Renewed)	Objection.
7 -13	7	Hearsay. Lack of
, 13	Q. Mr. King, I would like to go back a little bit	personal knowledge.
	25 and try to understand a little bit better the origins, if	Speculation.
		a Fermina
	8	
	1 you will, of what became DeSoto Diagnostic Imaging.	
	2 A. Okay.	
	3 Q. I think that is something which in your	
	4 previous testimony you've described as being a project	
	5 that you became involved in with the Carvels?	
	6 A. That's correct.	
	7 Q. And when you talk about "the Carvels," just for	
	8 the record to make it clear, who do you mean?	
	9 A. Lynn and Randon Carvel.	
	Q. Now, at the outset of the project, what was Mr.	
	11 Carvel's involvement in it? What was he supposed to do	
	12 in connection with the project? What was his role?	
	13 MR. TATE: Objection, lack of personal	
	<ul><li>14 knowledge.</li><li>15 MR. CHESNEY: Fair enough.</li></ul>	
	16 BY MR. CHESNEY:	
	17 Q. Were you involved from the outset with the	
	18 project getting started?	
	19 A. Yes, I was.	
	Q. And did you deal with Dr. Carvel and Mr. Carvel	
	21 in order to get that started?	
	22 A. Yes, I did.	
	Q. And as a result of your dealings with them, did	
	24 you develop an understanding of what the role of each of	
	25 you would be in developing this project and carrying it	
	9	
	1 forward?	
	2 MR. TATE: Objection, lack of personal	
	3 knowledge.	
	4 A. Yes.	
	5 MR. TATE: And if the witness doesn't mind, just	
	6 give me an opportunity to make an objection and do the	
	7 same for the other attorneys.	
	8 MR. CHESNEY: Fair enough.	
	9 BY MR. CHESNEY:	

802770.1 5/21/04 -69-

10 Q. What was Mr. Carvel's role to be as the project
11 was beginning?
MR. TATE: Objection, speculation.
THE WITNESS: My understanding of what his role
14 was was to set up the finances and the legals for the
15 company, acquire the property.
16 BY MR. CHESNEY:
Q. When you say property, you mean real estate?
18 A. Real estate.
19 Q. Did he have some background in financing that
20 you were aware of that made him suitable to do that for
21 DeSoto?
MR. TATE: Objection, lack of personal knowledge
23 and speculation.
A. Not that I am aware of.
Q. Did he, in fact, take responsibility for those
10
1 areas of setting up the business?
2 MR. TATE: Objection, lack of personal
3 knowledge, speculation.
4 A. To my knowledge, he did, yes.
5 Q. What did he do by way of taking care of the
6 financing and the legals and the real-estate aspects of
7 the business as you understand it?
8 MR. TATE: Objection, assuming facts not in
9 evidence, lack of personal knowledge, speculation.
10 A. It's my understanding that he met with
11 real-estate representatives to find a piece of property
12 to build an imaging center on. He has also met with the
13 bankers, AmSouth, and some others I don't know about.
14 Q. To your knowledge, did DeSoto, in fact, incur
15 some financing obligations with respect to the real
16 estate that it was obtaining to operate the imaging
17 center?
18 MR. TATE: Objection, lack of personal
19 knowledge, speculation.
A. It's my understanding that they did incur some
21 financing obligations, yes.
Q. How did you come to that understanding?
A. As we talked, as a member of three, I was a
24 member of the three persons there, Randon, Lynn and
25 myself, we talked a little bit about what they had to go
11
1 through to get the property and what they had to put up
1 amough to get the property and what they had to put up

802770.1 5/21/04 -70-

2	and how much they had to finance at that poi	nt.
3	Q. Now, at some point I believe Mr. Car	vel (

- Q. Now, at some point I believe Mr. Carvel quit
- his previous job and actually took up formal employment
- with DeSoto Diagnostic Imaging; am I right about that?
- MR. TATE: Objection, assuming facts not in 6
- evidence, lack of personal knowledge. 7
  - A. That is correct.
- 9 Q. Now, do you have any knowledge or information
- as to why Mr. Carvel quit his previous job? 10
- MR. TATE: Objection, hearsay, speculation, lack 11
- 12 of personal knowledge.
- 13 A. Randon told me personally that he had lost all
- 14 his accounts here in Memphis and went virtually from a
- 15 hundred and fifty or so thousand dollars down to his last
- 16 check of a hundred and fifty dollars.
- Q. When you say he told you, was this in terms of 17
- 18 his annual income, this hundred and fifty thousand
- 19 dollars?

8

- 20 A. That's right.
- 21 MR. TATE: Objection, hearsay. Mr. King, if you
- 22 wouldn't mind just giving just a pause, okay?
- 23 THE WITNESS: Okay.
- MR. TATE: Did the court reporter get my 24
- 25 objection? Okay.

12

## BY MR. CHESNEY:

- 2 Q. Did Mr. Carvel tell you which accounts he had 3 lost?
- 4 MR. TATE: Objection, hearsay, lack of personal
- knowledge, speculation.
- A. One of the major accounts he had told me about 6
- was the Methodist Systems here in Memphis, Tennessee. I
- wasn't -- didn't care to know of any more.
- Q. Fair enough. What was Mr. Carvel's previous 9
- employment, if you know? 10
- 11 MR. TATE: Objection, speculation, lack of
- 12 personal knowledge.
- 13 A. He sold -- he worked for Standard Textiles,
- 14 which sold linens, sheets, pillow cases, gowns, things
- 15 like that, to a hospital setting.
- 16 Q. When Mr. Carvel came to work for DeSoto
- 17 Diagnostic Imaging, what were his duties?
- 18 MR. TATE: Objection, assuming facts not in
- 19 evidence.
- 20 A. We all had a hodge-podge of duties when we

802770.1 5/21/04 -71-

	21 started this process. He acted in, as much as his	
	22 knowledge would allow him to, in a CFO position, the	
	23 marketing position. He acquired a construction license	
	24 through the State of Tennessee so he could be a primary	
	25 on any constructions that we did. Payroll clerk. We all	
	13	
	1 did very numerous amount of things. It's really	
	2 difficult to say exactly what each one of us did, because	
	3 it was so numerous.	
	4 Q. What you've described was basically	
	5 A. This is basic.	
	6 Q. The work that he did?	
	7 A. That's correct.	
	8 Q. Fair enough. Other than talking to Mr. Carvel	
	9 about his loss of business and reduction in income, did	
	10 you ever see any evidence that what he was telling you	
	11 was true with regard to the lower income that he was	
	12 experiencing?	
	13 MR. TATE: Objection, assuming facts not in	
	, · · · · · · · · · · · · · · · · · · ·	
	, 1	
	, , , , , , , , , , , , , , , , , , ,	
	16 was there. I know he had a company car, and that company	
	17 car was being given back to Standard Textile. They only	
	18 had two vehicles at that time and had to purchase another	
	19 vehicle. So, from what I saw, I didn't see them in any	
	20 real distress.	
	Q. But he had to give back a vehicle that the	
	22 employer had previously provided, as you understood it?	
	MR. TATE: Objection, speculation, lack of	
	24 personal knowledge.	
	25 A. That is correct.	
15 – 17	15	Speculation. Lack of
	3 Q. Now, is it fair to say that by the time you	personal knowledge.
	4 came to actually purchase equipment DeSoto was subject to	
	5 limitations in terms of what it could finance that	
	6 affected what it could and couldn't purchase?	
	7 MR. TATE: Objection, vague and ambiguous,	
	8 assumes facts not in evidence, mischaracterizes the	
	9 witness' previous testimony, if that is what you are	
	10 trying to do.	
	A. My knowledge, there was some limitations that	
	12 was put on us, both the building, real estate, and	
	13 equipment to vend inside.	
	14 Q. What was your understanding of the limitation	
	15 with regard to the equipment?	
<u> </u>		

802770.1 5/21/04 -72-

MR. TATE: Objection, lack of personal	
17 knowledge. BY MR. CHESNEY:	
Q. In terms of the amount?	
MR. TATE: Objection, asked and answered as	
20 well.	
A. My understanding was we were limited for total	
22 equipment involvement at \$2.9 million.	
Q. Did that include the mammography unit?	
24 A. It did.	
Q. Did that include the purchasing of Agfa Pacs?	
16	
1 MR. TATE: Objection, asked and answer. We are	
2 not here today to rehash all the testimony Mr. King has	
3 already given. So, if you are just trying to clarify, I	
4 don't know what you're trying to clarify. He testified	
5 in great detail regarding all this. And, Mr. King, if	
6 that is the case, I believe you can state that you have	
7 already testified to that.	
8 MR. CHESNEY: I will note for the record that	
9 the next time Mr. Tate purports to instruct the witness,	
10 we will call the judge, and we will seek sanctions.	
MR. TATE: I'm absolutely not instructing.	
12 Anybody can speak to the witness. I don't represent him.	
13 You don't represent him. Mr. Gaier doesn't represent	
14 him. All these questions have been gone over. I'm	
15 objecting, asked and answered. It's ridiculous to waste	
16 time and everybody's money to rehash the same questions	
17 over and over and over.	
18 BY MR. CHESNEY:	
Q. Do you have the question in mind, Mr. King, or	
20 would you like the reporter to read it back?	
A. Please, read it back.	
(Whereupon, the reporter read back the requested	
23 portion of the record.)	
MR. TATE: Same objections as well.	
THE WITNESS: Yes, it did.	
17	
1 BY MR. CHESNEY:	
Q. Approximately what was the cost of the	
3 mammography unit, if you recall?	
4 MR. TATE: Objection, speculation.	
5 BY MR. CHESNEY:	
6 Q. If you know?	
A. Somewhere in the range of ninety-six thousand	

802770.1 5/21/04 -73-

	8 dollars.	
	9 Q. And if you know, what was the cost of the Agfa	
	10 Pacs system?	
	MR. TATE: Objection, speculation.	
	12 A. About four hundred and eighty thousand dollars.	
	Q. As a result of these limitations and what was	
	14 going to be financed, were there some changes made in	
	15 terms of what the equipment would consist of that you	
	16 were purchasing?	
	MR. TATE: Objection, vague and ambiguous.	
	18 A. Yes, there were.	
	Q. Were some things not purchased that originally	
	20 you would have liked to purchase as a result of these	
	21 financing limitations?	
	MR. TATE: Objection, speculation.	
	A. Yes, there were.	
	Q. Do you recall last time in your deposition you	
	25 talked about Mr. Steiff, who was the salesman for TAMS,	
18 - 24	18	Speculation.
	Q. Let me ask you this question. Would it be fair	Misleading.
	21 to say, Mr. King, recognizing that you are under oath and	
	22 that your testimony is important, would it be fair to say	
	23 that as you sit here today testifying under oath	
	MR. TATE: I believe the witness under oath.	
	25 BY MR. CHESNEY:	
	19	
	1 Q you couldn't really distinguish between	
	2 representations that Mr. Steiff may have made about the	
	3 equipment that was originally contemplated to be	
	4 purchased by DeSoto and the actual equipment that you	
	5 were able to purchase in connection with the financing	
	6 limitations once they came into play?	
	7 MR. TATE: Objection, vague and ambiguous, a	
	8 triple compound question, assuming facts not in evidence,	
	9 lack of personal knowledge, mischaracterizes any previous	
	10 testimony the witness has ever given. If you can	
	11 understand the question.	
	THE WITNESS: If I understand what you are	
	13 asking me is that from the very first quote they provided	
	14 us to the last quote they provided us there was a lot of	
	15 things going on in between. Toshiba wasn't our very	
	16 first choice in this selection process. So, we had all	
	17 the vendors quote it. We picked a vendor, and then we	
	18 went after their product.	
	Once that vendor proved not to be able to	

802770.1 5/21/04 -74-

20	finance for us	, then we	went after our	secondary pick,

- 21 which was Toshiba at this point. Some of that due to
- 22 financing limitations, we had to reduce some things. Our
- 23 wish list was pretty broad, and to keep from sacrificing
- 24 quality, we reduced some of the product itself.
- 25 BY MR. CHESNEY:

- 1 Q. That is what I had understood from your
- 2 previous testimony.
- 3 A. That's correct.
- 4 Q. My question is, would it be fair to say that
- 5 you could not sitting here today fairly distinguish
- 6 between which representations Mr. Steiff might have made
- 7 about the products as it was originally thought you would
- 8 buy them and the products as you actually ended up buying
- 9 them?
- MR. TATE: Objection, assuming facts not in
- 11 evidence, asked and answered, mischaracterizes the
- 12 witness' previous testimony. He was very specific.
- 13 A. I would say the second quote we were just
- 14 assuming that it would ride on the very first quote that
- 15 was given to us, and some of the limitations allowed us
- 16 to go in and negotiate some pullout of pieces of
- 17 equipment that would reduce the price. Some of the
- 18 product we didn't feel like we touched, but they didn't
- 19 represent themselves in the end like we thought they
- 20 should.
- Q. The products, you mean?
- A. That's correct.
- Q. Do you recall that there was a meeting when you
- 24 got down to figuring out precisely what you could and
- 25 couldn't buy at Dr. Carvel's home, which involved, I

21

- 1 think, among other people, you, Mr. Steiff and Dr.
- 2 Carvel, to talk about the equipment you were purchasing?
- 3 MR. TATE: Objection, this is not a 30 (b)(6)
- 4 deposition. Your reference to you is vague and
- 5 ambiguous. Mr. King, do not speak on behalf of DeSoto
- 6 Diagnostic Imaging. Just for the record, I would object
- 7 to any line of questioning in which you would try to
- 8 insert that.
- 9 A. I was present at a meeting, the finalization
- 10 for equipment purchase, yes.
- 11 Q. Do you recall, was that a meeting at Dr.

802770.1 5/21/04 -75-

4.0	~		
12.	( `arve	2'[4	home?

- 13 A. Yes, it was.
- 14 Q. You were there at the meeting obviously. Was
- 15 Dr. Carvel there?
- 16 A. Yes, she was.
- 17 Q. Was Mr. Steiff there?
- 18 A. Yes, he was.
- MR. TATE: Objection as to vague and ambiguous.
- 20 I believe the question said something about final
- 21 meeting, and the meaning of final being vague and
- 22 ambiguous.
- 23 BY MR. CHESNEY:
- Q. Do you recall whether anyone else was there?
- A. Yes, I do.

- 1 Q. Who else was there?
- 2 A. Randon Carvel was there. I believe a
- 3 representative from H&H was there, I can't remember his
- 4 name, and an architect from H&H was there.
- 5 Q. To begin generally, give us your best
- 6 recollection of what took place at that meeting?
- 7 MR. TATE: Again, objection, vague and ambiguous
- 8 which meeting we are talking about, assuming facts not in
- 9 evidence.
- THE WITNESS: The meeting I'm talking about is
- 11 one that we were trying to finalize our architectural
- 12 plan for the equipment that we had purchased, and that
- 13 was the reason for Toshiba being present, a salesperson
- 14 from the Toshiba side, the architect from the H&H
- 15 building side, the president of the H&H company, and our
- 16 CFO or finance person, Randon Carvel, and Dr. Carvel, of
- 17 course, our CEO or however she was listed at that point,
- 18 person in charge, and myself, to decide at that point
- 19 what we could put in the facility and what was feasible
- 20 on purchase and what it was going to cost us at a final
- 21 end.
- We had a lot of electrical we had to take care
- 23 of and some prior distribution units for the bigger
- 24 equipment that we were trying to hash out that either
- 25 Toshiba would pay or we would pay or the builder would

23

- 1 pay, who is going to pay that thirty or thirty-five
- 2 thousand dollars apiece for those pieces of equipment.
- 3 BY MR. CHESNEY:

802770.1 5/21/04 -76-

	4 Q. So, was one of the things that was meant to
	5 happen at this meeting is you were going to finalize
	6 exactly what the features and components would be of the
	7 equipment you were buying from Toshiba; is that correct?
	8 MR. TATE: Objection, assuming facts not in
	9 evidence.
	10 A. That is correct.
	Q. Mr. Steiff testified that at a meeting at Dr.
	12 Carvel's at which you, he and Dr. Carvel were present,
	13 that you went through the order forms to talk about each
	14 modality and what it was you were going to buy with
	15 respect to each modality; would you agree with that?
	MR. TATE: Objection, vague and ambiguous, not a
	17 proper question, leading, mischaracterizes Dave Steiff's
	18 testimony. Mr. Chesney is not here to testify today. He
	19 doesn't have the transcript to read Mr. King. So, as far
	20 as trying to reiterate exactly what Mr. Steiff said, I
	20 as trying to reflectate exactly what wir. Stelli said, i 21 would object to that, assuming facts not in evidence.
	22 A. At that meeting that I attended, we did go over
	23 our wish list with Dave Steiff and optioned some things
	24 out for purchase later if we felt like we should purchase 25 them.
	24
	1 Q. Was that the meeting at which the final
	2 features and components of the various modalities were
	3 decided on that you would purchase?
	4 MR. TATE: Objection, asked and answered.
	5 A. That is correct.
25 – 26	25
23 – 20	9 Q. Was Toshiba the only vendor that was willing or
	10 able to provide you with financing for the project?
	11 A. They were the only vendor that we were looking
	12 at that would provide us. We looked at GE and
	13 Q. Philips?
	14 A. Philips. Now, they were able to provide the
	15 financing, but it was with a reduction of the equipment
	16 as well. All the vendors could provide us with the
	17 equipment. All of the vendors would finance for us. But
	18 we couldn't get our full product package if we went with
	19 GE or Philips.
	Q. Did you mean that they wouldn't finance all
	21 modalities?
	22 MR. TATE: Objection, mischaracterizes the
	23 witness' previous testimony.
	A. They would finance all modalities if we wanted

802770.1 5/21/04 -77-

	to increase our capabilities. We didn't have the	
	26	
	1 capabilities of going over \$2.9 million mark. We had set	
	2 that mark as our absolute level for all pacs and all	
	3 imaging. GE came in at like \$3.6 million, and Philips	
	4 was really close, too, came in at about the two nine mark	
	5 as well. But meeting with the Citicorp people, they	
	6 wanted us to obtain our CON for the MRI system prior to	
	7 financing.	
	We didn't want that contingent put on us at that	
	9 point, so it wasn't a case that they wouldn't finance us,	
	0 it was a case that we felt like they put a contingency on	
	1 us that we weren't going to live with. There's always a	
	2 risk of losing the CON. We were going to build the	
	3 imaging center regardless of the other modalities.	
	4 So, when Philips elected to put the contingency	
	5 on us, we decided to go after our second choice, and that	
	6 was the Toshiba product.	
	7 Q. Fair enough. Just to clarify a little bit some	
	8 of your previous testimony, you had talked about giving	
	9 oral descriptions to the potential vendors of what it was	
	you wanted when you were trying to see whether they might	
	be appropriate to finance the project. At any time, did	
	2 you ever give anyone a written description of what it was	
	that you wanted, any of the vendors?	
	MR. TATE: Objection, vague and ambiguous.	
	A. No, we did not.	
28 - 32	28	Multiple / Compound.
	Q. My question is this, Mr. King, did you ever	Relevance under FRE
	0 have any discussions with any of the technologists at	401, 402, & 403.
	1 DeSoto about any concerns they had about procedures they	
	2 were being asked to do by Dr. Carvel?	
	3 MR. TATE: Objection, hearsay, relevance.	
	4 A. Yes, I did.	
	Q. Can you give us a general description of such	
	6 conversation as you remember them, then we will get more	
	7 specific.	
	8 MR. TATE: Same objection, hearsay and	
	9 relevance.	
	A. Are you asking me about the procedures they	
	were doing or the procedures they were not comfortable	
	doing; is that the question?	
	Q. Both really.	
	MR. TATE: Objection, vague and ambiguous,	
	5 hearsay, relevance.	

802770.1 5/21/04 -78-

- 1 A. Some of the techs weren't comfortable doing
- 2 some of the nuclear medicine exams, the hearts, or doing
- 3 injections of radio-pharmaceuticals or cardiolyte or
- 4 denisons which could stress the heart out, and, of
- 5 course, treadmill walking those guys to stress the heart.
- 6 They weren't comfortable. They were never trained in
- 7 that operation prior to being at DeSoto Diagnostic
- 8 Imaging, but they were required to do that.
- 9 MR. TATE: Also, objection, lack of personal
- 10 knowledge, speculation.
- 11 BY MR. CHESNEY:
- Q. Was one of your jobs to be the person in charge
- 13 of the techs?
- 14 A. That is correct.
- 15 Q. And was one of your jobs to make yourself aware
- 16 of what it was that they were doing and were being asked
- 17 to do as part of their job?
- 18 A. That is correct.
- 19 Q. And did you, in fact, make yourself aware of
- 20 what they were doing and being asked to do as part of
- 21 their job?
- A. One hundred percent of the time.
- Q. And is the testimony you are giving now based
- 24 on that aspect of your performance of your duties?
- 25 MR. TATE: Objection, lack of personal

30

- 1 knowledge, hearsay, relevance.
- 2 A. Yes, it is.
- O. Was there ever an occasion when a nuclear
- 4 medicine technician who had been hired by DeSoto stayed
- 5 only for a very short time because of the concern they
- 6 had about practice in the nuclear medicine area?
- 7 MR. TATE: Objection, vague and ambiguous,
- 8 relevance.
- 9 A. Yes, there were.
- 10 Q. Do you recall who that was?
- 11 A. Yes, I do.
- 12 Q. Who was it?
- 13 A. Linda Kroncke.
- Q. Would you spell her name?
- 15 A. L-I-N-D-A K-R-O-N-C-K-E.
- 16 Q. Okay. Do you know where Ms. Kroncke is today?

17 I mean not literally today, but do you know where she is

802770.1 5/21/04 -79-

18	working or living at the moment?	
19	A. When she came to us, she came from Germantown	
20	Methodist, and my understanding, the day after she came	
21	to us, she quit and went back to her original job at	
22	Germantown Methodist.	
23	Q. So, she stayed only for one day?	
24	A. One day.	
25	Q. And what is your understanding of why she	
	21	
1	stayed only one day?	
2	MR. TATE: Objection, speculation, hearsay,	
3	relevance.	
4	A. Linda was a registered nuke med tech with	
5	senior experience that Lynn had known and we recruited	
6	via Lynn's request. She knew of her personally and	
7	worked with her. When Linda came in, we gave her a	
8	general orientation of the equipment. She pretty much	
	knew how to work the equipment. It wasn't a whole lot of	
10		
11	Her concerns were that we would be doing hearts	
12	without physician representation there. And that day we	
13	had, that particular one day, Dr. Carvel had left the	
14	building and there was no physician present in the	
15	building prior to us needing someone there to do the	
16	hearts, stress the hearts out.	
17	MR. TATE: Objection, lack of personal	
18	knowledge.	
19	BY MR. CHESNEY:	
20	Q. Were you there that day?	
21	A. Yes, I was.	
22	Q. When you say there was no physician there, you	
23	mean that Dr. Carvel had left the building; is that	
24	correct?	
25	A. That is correct.	
	32	
1	Q. But that nuclear medicine procedures involving	
2	hearts were still going on; is that correct?	
3	A. That is correct.	
4	Q. And that these procedures involved the	
5	injection of materials into the hearts to stress the	
	injustion of indication into the near to buse the	

9 different materials that particular day. We injected a

A. Materials injected, we injected several

6 hearts for purposes of a test; is that what you are

802770.1 5/21/04 -80-

7 saying?

8

	10 material that would identify wall failure, injectional	
	11 fraction failure in a heart, we would stress them out on	
	12 the treadmill, and once they were stressed out on that	
	13 treadmill, they could go into failure.	
	14 Q. Okay.	
	A. But the actual radio-pharmaceutical wasn't	
	16 that we used that day didn't stress the heart, the	
	17 treadmill stressed the heart.	
33 – 45	33	Calls for an expert
	20 Q. If I understand you correctly, it was Ms.	witness. The witness is
	21 Kroncke's concern this material had been injected without	not competent to opine.
	22 a doctor being on the premises?	Relevance under FRE
	MR. TATE: Objection, speculation, vague and	401, 402, & 403. Lack
	24 ambiguous as far as material.	of personal knowledge.
	A. For the injection of the radio-pharmaceutical,	Speculation. Hearsay.
	<u> </u>	
	34	
	1 that is correct.	
	Q. Did Ms. Kroncke inject the material herself?	
	3 MR. TATE: Objection, lack of personal	
	4 knowledge.	
	5 A. Yes, she did. Nuclear medicine techs had the	
	6 authorization to inject materials under a physician's	
	7 guidance.	
	8 Q. I understand that. Does that require a	
	9 physician to be on premises?	
	MR. TATE: Objection, speculation, lack of	
	11 personal knowledge.	
	12 A. Anytime a foreign body is injected into a body,	
	13 a human body, a physician has to be present for that	
	14 somewhere in the actual facility itself, doesn't have to	
	15 be on the same floor, can be in the facility itself.	
	Q. But Ms. Kroncke's concern was that Dr. Carvel	
	17 was not in the facility when this injection was done,	
	18 correct?	
	MR. TATE: Objection, mischaracterizes his	
	20 previous testimony.	
	A. That is correct.	
	Q. To your knowledge, did May Vokaty ever inject	
	23 patients for nuclear medicine studies when Dr. Carvel was	
	24 not physically in the facility?	
	MR. TATE: Objection, relevance.	
	25	
	35	
	<ul><li>1 A. Yes, she did.</li><li>2 Q. Did Dr. Carvel know about that?</li></ul>	
	2 Q. DIU DI. CAI VEI KIIOW AUGUI HIAL!	

802770.1 5/21/04 -81-

3	MR. TATE: Objection, speculation, lack of	
4	personal knowledge.	
5	A. Yes, she did.	
6	Q. Did you ever have any other discussions with	
7	any technologists at DeSoto over any other concerns they	
8	had about things they were being asked to do at the	
9	facility?	
10	MR. TATE: Relevance.	
11	MR. CHESNEY: At the facility.	
12	•	
13		
14		
	· · · · · · · · · · · · · · · · · · ·	
	• • •	
	·	
	· · · · · · · · · · · · · · · · · · ·	
23		
24	, , , , , , , , , , , , , , , , , , , ,	
24 25	· · · · · · · · · · · · · · · · · · ·	
	pretty much present for all those.	
25	pretty much present for all those.  36	
<ul><li>25</li><li>1</li></ul>	pretty much present for all those.  36 Q. She being Dr. Carvel?	
25 1 2	pretty much present for all those.  36 Q. She being Dr. Carvel? A. Dr. Carvel or a physician of her contract. In	
25 1 2 3	pretty much present for all those.  36 Q. She being Dr. Carvel? A. Dr. Carvel or a physician of her contract. In the radiographic area May Vokaty has actually performed	
25 1 2 3 4	pretty much present for all those.  36 Q. She being Dr. Carvel? A. Dr. Carvel or a physician of her contract. In the radiographic area May Vokaty has actually performed GIs, which are gastrointestinal exams, with barium being	
25 1 2 3	pretty much present for all those.  36 Q. She being Dr. Carvel? A. Dr. Carvel or a physician of her contract. In the radiographic area May Vokaty has actually performed GIs, which are gastrointestinal exams, with barium being administered and without a physician present, and I can't	
25 1 2 3 4 5	pretty much present for all those.  36 Q. She being Dr. Carvel? A. Dr. Carvel or a physician of her contract. In the radiographic area May Vokaty has actually performed GIs, which are gastrointestinal exams, with barium being administered and without a physician present, and I can't recall any more other than that.	
25 1 2 3 4 5 6	pretty much present for all those.  36 Q. She being Dr. Carvel? A. Dr. Carvel or a physician of her contract. In the radiographic area May Vokaty has actually performed GIs, which are gastrointestinal exams, with barium being administered and without a physician present, and I can't recall any more other than that. Q. Let's talk a little bit about the I think	
25 1 2 3 4 5 6 7	pretty much present for all those.  36 Q. She being Dr. Carvel? A. Dr. Carvel or a physician of her contract. In the radiographic area May Vokaty has actually performed GIs, which are gastrointestinal exams, with barium being administered and without a physician present, and I can't recall any more other than that. Q. Let's talk a little bit about the I think you said injection of contrast or contrasting either one.	
25 1 2 3 4 5 6 7 8	pretty much present for all those.  36 Q. She being Dr. Carvel? A. Dr. Carvel or a physician of her contract. In the radiographic area May Vokaty has actually performed GIs, which are gastrointestinal exams, with barium being administered and without a physician present, and I can't recall any more other than that. Q. Let's talk a little bit about the I think	
25 1 2 3 4 5 6 7 8 9	pretty much present for all those.  36 Q. She being Dr. Carvel? A. Dr. Carvel or a physician of her contract. In the radiographic area May Vokaty has actually performed GIs, which are gastrointestinal exams, with barium being administered and without a physician present, and I can't recall any more other than that. Q. Let's talk a little bit about the I think you said injection of contrast or contrasting either one. What would you call it, contrast? You don't have to wait	
25 1 2 3 4 5 6 7 8 9 10	pretty much present for all those.  36 Q. She being Dr. Carvel? A. Dr. Carvel or a physician of her contract. In the radiographic area May Vokaty has actually performed GIs, which are gastrointestinal exams, with barium being administered and without a physician present, and I can't recall any more other than that. Q. Let's talk a little bit about the I think you said injection of contrast or contrasting either one. What would you call it, contrast? You don't have to wait forever. If he has an objection, he will speak quickly.	
25 1 2 3 4 5 6 7 8 9 10 11	gretty much present for all those.  36 Q. She being Dr. Carvel? A. Dr. Carvel or a physician of her contract. In the radiographic area May Vokaty has actually performed GIs, which are gastrointestinal exams, with barium being administered and without a physician present, and I can't recall any more other than that. Q. Let's talk a little bit about the I think you said injection of contrast or contrasting either one. What would you call it, contrast? You don't have to wait forever. If he has an objection, he will speak quickly.  MR. TATE: Yeah, I'll look up. A. The word contrast in our profession is used in really two different aspects. One is oral and one is	
25 1 2 3 4 5 6 7 8 9 10 11 12	pretty much present for all those.  36 Q. She being Dr. Carvel? A. Dr. Carvel or a physician of her contract. In the radiographic area May Vokaty has actually performed GIs, which are gastrointestinal exams, with barium being administered and without a physician present, and I can't recall any more other than that. Q. Let's talk a little bit about the I think you said injection of contrast or contrasting either one. What would you call it, contrast? You don't have to wait forever. If he has an objection, he will speak quickly.  MR. TATE: Yeah, I'll look up. A. The word contrast in our profession is used in	
25 1 2 3 4 5 6 7 8 9 10 11 12 13	gretty much present for all those.  36 Q. She being Dr. Carvel? A. Dr. Carvel or a physician of her contract. In the radiographic area May Vokaty has actually performed GIs, which are gastrointestinal exams, with barium being administered and without a physician present, and I can't recall any more other than that. Q. Let's talk a little bit about the I think you said injection of contrast or contrasting either one. What would you call it, contrast? You don't have to wait forever. If he has an objection, he will speak quickly.  MR. TATE: Yeah, I'll look up. A. The word contrast in our profession is used in really two different aspects. One is oral and one is	
25 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	pretty much present for all those.  36  Q. She being Dr. Carvel? A. Dr. Carvel or a physician of her contract. In the radiographic area May Vokaty has actually performed GIs, which are gastrointestinal exams, with barium being administered and without a physician present, and I can't recall any more other than that.  Q. Let's talk a little bit about the I think you said injection of contrast or contrasting either one.  What would you call it, contrast? You don't have to wait forever. If he has an objection, he will speak quickly.  MR. TATE: Yeah, I'll look up.  A. The word contrast in our profession is used in really two different aspects. One is oral and one is intravenous. The intravenous is of course both require a physician's order, physician to be present before administered, but the intravenous is one that we	
25 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15	Jacob Present for all those.  36 Q. She being Dr. Carvel? A. Dr. Carvel or a physician of her contract. In the radiographic area May Vokaty has actually performed GIs, which are gastrointestinal exams, with barium being administered and without a physician present, and I can't recall any more other than that. Q. Let's talk a little bit about the I think you said injection of contrast or contrasting either one. What would you call it, contrast? You don't have to wait forever. If he has an objection, he will speak quickly. MR. TATE: Yeah, I'll look up. A. The word contrast in our profession is used in really two different aspects. One is oral and one is intravenous. The intravenous is of course both require a physician's order, physician to be present	
	4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19	4 personal knowledge.  5 A. Yes, she did.  6 Q. Did you ever have any other discussions with  7 any technologists at DeSoto over any other concerns they  8 had about things they were being asked to do at the  9 facility?  10 MR. TATE: Relevance.  11 MR. CHESNEY: At the facility.  12 MR. TATE: Hearsay.  13 THE WITNESS: Yes, I did.  14 BY MR. CHESNEY:  15 Q. Could you describe those for us?  16 MR. TATE: Objection, relevance, hearsay.  17 A. Had conversation with my MR people and also the  18 radiographic people that the MR side, we were  19 injecting or contrasting everybody that walked in the  20 facility. These were direct orders from Dr. Carvel to do  21 that, whether they needed it or not, whether they showed  22 pathology or not, we injected. She was, to my knowledge,

802770.1 5/21/04 -82-

Q. I think in your previous answer you said that this was being done by Dr. Carvel's orders on everyone

19 vein.

22 who walked in the door whether they needed it or not,	
23 whether they showed pathology that required it or not.	
24 Is that a general fair statement of what your previous	
25 testimony was?	
37	
1 MR. TATE: Objection, mischaracterizes the	
2 witness' testimony. Your question was what the	
3 technologist had purportedly conveyed to him, and that	
4 was his response. So, I, again, object to the	
5 mischaracterization of the witness' previous testimony.	
6 BY MR. CHESNEY:	
7 Q. Go ahead.	
8 A. I have lost the question.	
9 MR. CHESNEY: Can you read it back.	
10 (Whereupon, the court reporter read back the	
11 requested portion of the record.)	
MR. TATE: Same objection, mischaracterizes	
MR. CHESNEY: I will withdraw that. You're	
14 quite correct, Mr. Tate. That wasn't an appropriate	
15 question.	
16 BY MR. CHESNEY:	
17 Q. The question should have been, first of all,	
18 were the concerns that the techs expressed to you about	
19 the administering of contrast that it was being done by	
20 Dr. Carvel's orders on everyone who walked in the door	
21 whether they needed it or not?	
MR. TATE: Objection, assuming facts not in	
23 evidence, hearsay, relevance.	
24 A. Yes, it was.	
Q. And to your knowledge, why did that actually	
38	
1 happen?	
2 A. To my knowledge, it was the techs' concern that	
3 they were injecting all their patients.	
4 MR. TATE: Objection, lack of personal	
5 knowledge, hearsay.	
6 BY MR. CHESNEY:	
7 Q. Was that actually taking place, the things the	
Q. Was that actually taking place, the things the	

13 A. I oversaw the whole operation and actually

MR. TATE: Objection, lack of personal

802770.1 5/21/04 -83-

8 techs said they were concerned about?

Q. How do you know that?

10 knowledge, hearsay. A. Yes, it was.

9

11

12

14	tried to stop the process at one point. Lynn called me	
	on the overhead speaker. I was back in the MR CT area at	
16		
17		
18	-	
19		
20		
21	±	
22		
23	1 /	
24		
25	· · · · · · · · · · · · · · · · · · ·	
	J. W. W. L. P. W. L.	
	39	
1	that point, she proceeded to tell the two techs that sat	
2	there to contrast and charge every patient that walked in	
3	there.	
4	Q. Did you believe that was an inappropriate	
5	instruction?	
6	A. It was very inappropriate.	
7	Q. You also mentioned in your answer something to	
8	do with 3-D multiplanar reconstruction or a charge for	
9	that. Could you expand a litte bit about what that	
10	* *	
11	· · · · · · · · · · · · · · · · · · ·	
12	•	
13		
14	charge is.	
15		
16	MR. TATE: Yeah. The witness has already	
17		
18		
19		
20	• • • • • • • • • • • • • • • • • • • •	
21	MR. CHESNEY: I appreciate your effort to try	
22	to back the witness off after testifying about things	
23	, ,	
0.4		

25 question, so there is no basis for an objection.

24 he said. More to the point, I will withdraw the

1 BY MR. CHESNEY:

Q. And I will ask you the following question: Do

40

3 you recall in your previous answer, Mr. King, making a

4 reference to 3-D multiplanar reconstruction?

A. Yes, I do.

5

802770.1 5/21/04 -84-

- Q. Can you tell us what you were referring to when
- 7 you mentioned that in your answer?
- 8 A. 3-D multiplanars or 3-D MPR's have been given a
- 9 code by the Medicare-Medicaid organization for payment.
- 10 What they are, in CT there is a lot of 3-D multiplanar
- 11 that can go on. It requires a physician's order, a
- 12 referring physician's order, to do that process.
- In MR, the only thing that is chargeable in a
- 14 3-D multiplanar is angio, which is probably one of the
- 15 very few procedures MR does. You have to put it in a
- 16 format to look at it in a 360 degree rotation both left
- 17 and right and front to back, so that is truly a 3-D MPR.
- 18 What we were doing was, Toshiba, along with all
- 19 the other MR vendors out there, would allow you -- when
- 20 you start scanning a patient you get what they call a
- 21 locator image. On that locator image, you get what they
- 22 call a sagittal plane. That's a left and right plane,
- 23 about three slices in it; an axial plane, top to bottom,
- 24 there's three slices in it, and a coronal plane, there's
- 25 three slices front to back.

- 1 Now, with that you locate the description of
- 2 anatomy that you want to image. That is why we were
- 3 charging for our 3-D MPRs.
- 4 Q. Let me see if I understand your answer. Are
- 5 you saying you were charging for having done a 3-D MPR,
- 6 when, in fact, all that had happened was there was a
- 7 generation by the system of a 3-D locator image?
- 8 MR. TATE: Objection, vague and ambiguous, lack 9 of personal knowledge.
- 10 A. There was no 3-D locator image generated. It
- 11 was a three-plane localizer generated.
- 12 Q. I beg your pardon. A three-plane localizer?
- 13 MR. TATE: Same objections.
- 14 BY MR. CHESNEY:
- 15 Q. Now, a 3-D localizer, is that the same thing as
- 16 a 3-D MPR reconstruction?
  - A. No, it's not.
- Q. But if I understand you, you're saying that
- 19 DeSoto charged for it as if it was the same thing?
- 20 MR. TATE: Objection, lack of personal
- 21 knowledge.

17

- A. Yes, they did.
- Q. How do you know that?
- A. With conversations I had with Lynn Carvel and

802770.1 5/21/04 -85-

25	Jennifer Sneed. At that point, Jennifer was the billing	
	42	
1	agent for them. I had one of my coders come to me one	
2	day, Sue Barger, and tell me that was totally illegal but	
3	Lynn had assured us that it was legal and she was going	
4	to continue doing it.	
5	MR. TATE: Objection. All this is hearsay.	
6	BY MR. CHESNEY:	
7	Q. You say you had a conversation with Lynn about	
8	this, Lynn Carvel?	
9	A. Yes, I did.	
10	Q. Can you tell us what that conversation was as	
11	best you can recall it?	
12	MR. TATE: Objection, hearsay.	
13	A. She had asked me what these were that we were	
14	doing on the front end. I told her they were three-plane	
15		
16	it's a three plane. So, it could be construed as a 3-D?	
17	No, it couldn't, but that is what we charge for it anyway	
18	1	
19	A 3-D MPR request has to be generated by a	
20		
21	there, we never received one order for a 3-D MPR.	
22	MR. TATE: Did you say MPR?	
23		
24		
25	Q. If I am correct, are you also saying that you	
	43	
1	charged for 3-D MPRs even although you, in fact, didn't	
2	do those?	
3	MR. TATE: Objection, lack of personal	
4	knowledge.	
5	A. In the MRI setting, that is correct.	
6	Q. You had previously said that in the CT I beg	
7	your pardon in the CT setting those were chargeable,	
8	and I believe you did do them, in fact; is that correct?	
9	A. We did do those in CT. They were chargeable,	
10	and, again, they required an order to produce that 3-D	
11	MPR.	
12	Q. To your knowledge, in the CT setting were they	
13	only done when you received a physician's order?	
14	MR. TATE: Objection, lack of personal	
15	knowledge.	

802770.1 5/21/04 -86-

A. No, they weren't.

16

Case 2:02-cv-02810-RB	e 87 OF 128
17 Q. How do you know that?	
18 A. Personal observation.	
Q. From your personal observation and doing your	
20 job of being in charge of the technologists at the	
21 clinic?	
22 A. That's correct.	
Q. In one of your previous answers you had said	
24 something about conversation with Dr. Carvel in which she	
25 said to you you had lost your sense of or perspective of	
44	
1 revenue, something to that general effect. Do you recall	
2 generally	
3 MR. TATE: Objection, vague and ambiguous.	
4 BY MR. CHESNEY:	
5 Q that comment?	
6 A. I do.	
7 Q. Could you put that conversation a little bit	
8 more in context for us and tell us as best you can recall	
9 exactly what it was that Dr. Carvel said to you, if you	
10 don't mind?	
MR. TATE: Objection, hearsay.	
12 A. That was exactly what she said to me.	
Q. Could you repeat it, because I'm just not sure	
14 I understood it, and I may have an additional question	

- 15 about it, just as best you can recall?
- 16 A. I can't remember the exact date. I was back in
- 17 the MR CT area. Lynn had paged me overhead to call her
- 18 number. I did. She told me at that point my techs were
- 19 not charging for the 3-Ds or contrasting the patients
- 20 anymore. I told her at that point I had advised them not 21 to.
- 22 She told me at that point that I had lost
- 23 perspective of revenue. I told her, fine, Lynn, if that
- 24 is the case, you need to tell them, because I'm not going
- 25 to tell them. So, I put her on speaker phone at that

- 1 point, and she administered the order to the two
- technologists who were there at that time.
- 3 Q. Now, the technologists who worked at DeSoto, I
- 4 want to talk to you a little bit about them if I may.
- 5 You, I believe, were involved as you said in your
- previous sessions in hiring the technologists who were
- initially brought to work for the operation when it

8 started; is that correct?

802770.1 5/21/04 -87-

	9 A. I was involved in all the hiring and	
	10 terminations of employees.	
	Q. And I believe from your previous session it's	
	12 correct that when you hired technologists, you hired	
	13 technologists who were registered in the particular	
	14 modality that they were going to specialize in at DeSoto;	
	15 is that correct?	
	16 A. That is correct.	
	Q. Why did you want to have technologists who were	
	18 registered in the particular specialty they would be	
	19 operating in at DeSoto?	
	20 A. The reason, one of the bigger reasons, was the	
	21 marketing aspect of it. Knowing that you had a	
	22 registered technologist performing that exam on you would	
	23 have been a plus in strategically marketing our facility.	
	, , ,	
19 60	25 could go ahead and cross-train, and our intent was to	Dalawan aa yan dan EDE
48 – 69	48	Relevance under FRE
	1 Q. Okay. I think there is a woman that we	401, 402, & 403.
	2 mentioned before, May Vokaty, who, I think, is still with	Asked and answered.
	3 DeSoto unless she has left within the last few weeks, who	Lack of personal
	4 was, I believe, registered in mammography, am I correct,	knowledge.
	5 May Vokaty?	Speculation.
	6 A. That's incorrect.	
	Q. Oh, I'm sorry. Does May Vokaty have any	
	8 registrations that you are aware of?	
	9 A. Yes, she does.	
	Q. Was it ultrasound?	
	11 A. She is a registered radiologic technologist and	
	12 ultrasonographer.	
	MR. TATE: Can you repeat that?	
	14 THE WITNESS: She's a registered radiologic	
	15 technologist and an ultrasonographer.	
	16 BY MR. CHESNEY:	
	Q. The first one, the registered radiologist?	
	18 A. Radiologic technologist.	
	19 Q. Registered radiologic technologist, is that the	
	20 basic qualification to be a technologist in	
	A. That is the basic requirement for a	
	22 registered through the American Registry of Radiologic	
	23 Technology program, which is universally accepted.	
	Q. That is not a registration in a particular	
	25 modality was my question; is that right?	
	49	
	1 A. Yes, it is. It's a registration in the	

802770.1 5/21/04 -88-

2	production	of radiation	radiology	x-rays	themselves.
_	production	or radiation,	radiology,	Aluys	uicilisci ves.

- 3 Q. Oh, okay. So, for example, if she was
- 4 operating the R&F room, she would be operating that as
- 5 someone registered in that modality; is that fair to say?
- 6 A. No, sir. Technologists can do limited fluoro.
- 7 Fluoro is an active constant radiation that is produced
- 8 to look at internal components of the body. To introduce
- 9 foreign media into that body and fluoro that, that is
- 10 called a diagnostic exam. Technologists cannot do
- 11 diagnostic fluoroscopy.
- 12 Q. Just for the jury, what are your actual
- 13 registrations as a technologist?
- 14 A. I am a radiographer and an MR technologist.
- 15 I've got background in CT, and the other is management.
- 16 Q. Now, I want you --
- 17 MR. TATE: I'm sorry. I didn't hear that.
- 18 Background in?
- 19 THE WITNESS: Radiography, MR, and I have a
- 20 background in CT, about five years in CT, and I never
- 21 registered in that modality, but I'm efficient enough to
- 22 operate the system, and then just management, general
- 23 management.
- 24 BY MR. CHESNEY:
- Q. Now, I want you to focus on the period during

- 1 which the Toshiba equipment was installed at DeSoto,
- 2 which runs, I guess, with regard to everything except CT,
- 3 from roughly December 2000 until around February or so in
- 4 2002. Is that consistent with your recollection?
- 5 A. That is correct.
- 6 Q. During that period, you always had a registered
- 7 MR tech because you were always there, correct?
- 8 A. That is correct.
- 9 Q. In the area of CT, when you first hired a
- 10 technologist for CT, you hired a registered tech who was
- 11 registered in that modality?
- 12 A. That's correct.
- Q. Do you recall who that was?
- 14 A. Debbie Powers.
- Q. When you hired a technologist for the nuclear
- 16 medicine operation at DeSoto, you hired a technologist
- 17 who was registered in that modality; is that correct?
- 18 A. Yes, I did.
- 19 Q. Do you recall who that was?
- A. Rick Stobaugh.

802770.1 5/21/04 -89-

21 Q.	Did you hire Ms.	Vokaty?
-------	------------------	---------

- A. Yes, I did.
- Q. Was she there from the beginning of the
- 24 operation?
- A. Yes, she was.

- 1 Q. And just for clarity, remind us again what her
- 2 modality registration was?
- 3 A. She was a radiographer and an ultrasonographer
- 4 registered under ARDMS, which is American Registry of
- 5 Diagnostic Medical Sonographers. It's a requirement in
- 6 most facilities.
- 7 Q. Okay. Did you hire a technologist to perform
- 8 mammography?
- 9 A. Yes, I did.
- 10 Q. And was that person registered in that
- 11 modality?
- 12 A. Yes, she was.
- Q. And who was that, by the way?
- 14 A. Cindy Holmes.
- 15 Q. Is mammography a modality in which an operation
- 16 is required to have the technologist registered in the
- 17 specialty to your knowledge?
- MR. TATE: Objection, vague and ambiguous, the
- 19 meaning of registered, I don't think it's a term he
- 20 understands, but go ahead.
- A. Yes, it is.
- Q. Did you understand the term "registered" as I
- 23 used it in the previous question?
- A. Yes, I did.
- Q. What did you understand it to mean, so we'll

52

- 1 all be on the same page?
- 2 A. Registered means that they have had the
- 3 appropriate amount of education, qualified by the MQSA
- 4 and FDA to produce radiation to the breast.
- 5 Q. Now, with regard to the R&F operation at
- 6 DeSoto, did you hire a technologist who was registered in
- 7 that modality, or is there such a thing for R&F --
- 8 A. All my techs were registered in that modality.
- 9 Q. Is that the basic qualification to be --
- 10 A. That is the basic qualification.
- 11 Q. Fair enough.
- 12 A. But I did hire a person for that and

802770.1 5/21/04 -90-

10	1	. 1	. 1	
- 13	crocc_trained	them 11	n another	area
13	cross-trained	uiciii ii	n anome	arca.

- 14 Q. Fair enough. Who was that?
- 15 A. Jo Ann Tucker.
- 16 Q. Based on your previous testimony, Jo Ann was
- 17 someone who was cross-trained in MR, correct?
- 18 A. The facility Lynn and I came from, I was in the
- 19 process of training Jo Ann in MR. She was not registered
- 20 in that modality, but she was -- she had one year of
- 21 experience, and we needed a radiographer, and she could
- 22 do the radiography portion as well as do some of the MR
- 23 as well.
- Q. My question, however, was just am I correct,
- 25 the discipline in which you were cross-training her was

- 1 MR, is that correct, at DeSoto?
- 2 A. That's correct.
- 3 Q. All right. Again, focusing on the period when
- 4 the Toshiba equipment was installed at DeSoto, did there
- 5 come a point when Ms. Powers left DeSoto?
- 6 A. Yes, it did.
- 7 Q. Do you have a rough recollection of when that
- 8 was?
- 9 A. Six weeks after she was hired.
- 10 Q. Did her replacement have registration in the CT
- 11 modality specialty?
- MR. TATE: Objection as far as -- just to the
- 13 form and objection as to vague, ambiguous as to
- 14 registration.
- MR. CHESNEY: Well, that's fine. We'll make it
- 16 simpler. I want you to understand, Mr. King, so it will
- 17 help Mr. Tate understand.
- MR. TATE: I just want the jury to understand.
- MR. CHESNEY: Well, I think you want the jury
- 20 not to understand, but let's not argue.
- MR. TATE: No, we do want the jury to
- 22 understand, but I don't think you understand.
- 23 BY MR. CHESNEY:
- Q. Okay. Will you understand, Mr. King, that when
- 25 I ask you if a tech was registered in a particular

54

- 1 modality that I will mean by that registered in the sense
- 2 that you previously described as having a qualification
- 3 as a technologist that pertained specifically to that
- 4 modality that is recognized by a national body?

802770.1 5/21/04 -91-

5 A. I do.	
6 Q. Fair enough.	
7 MR. TATE: Again, objection, vague and ambiguous	
8 regarding the registration.	
9 MR. CHESNEY: Good luck.	
MR. TATE: What? Are you afraid to ask him that	
11 question, if you have to be registered? That is my	
12 objection. If you're talking about good luck as far	
13 as my objection is vague and ambiguous as to	
14 registration, because you are not making it clear to the	
15 jury on what registration means or if you have to be	
16 registered. So, if you want to smart off to me, that's	
17 fine. That's the point, and I will clean that up, so go	
18 ahead.	
MR. CHESNEY: That is not an objection to the	
20 form of the question.	
MR. TATE: Actually it is, so go ahead.	
MR. CHESNEY: I'm beginning to believe that	
23 maybe you really believe that. It's just possible that	
24 maybe you actually believe that.	
MR. TATE: Whatever you think.	
55	
1 MR. CHESNEY: Just possible.	
2 BY MR. CHESNEY:	
Q. Okay. Back to CT. When Ms. Powers left, do	
4 you recall who replaced her, if anyone?	
5 A. Cindy Holmes was her replacement. She also was 6 registered in the CT modality. So, she had triple	
6 registered in the CT modality. So, she had triple 7 registries behind her. She replaced as a part-time	
8 person, because we were actively recruiting a full-time	
9 person in that slot.	
10 Q. Did you succeed in recruiting a full-time	
11 person?	
12 A. Yes, we did.	
13 Q. Who was that?	
14 A. Brian Gibbs.	
15 Q. Was Brian registered in CT?	
16 A. Yes, he was.	
17 Q. Do you recall whether Brian left DeSoto during	
18 the period that the Toshiba equipment was installed	
19 there?	
A. Yes, he did.	
Q. How long did Brian work for?	
A. Just under five months.	
22 O And did access and a Deign and an 1-1-60	

802770.1 5/21/04 -92-

Q. And did anyone replace Brian when he left?

23

24	A. Yes, they did.	
25	Q. Who was that?	
	56	
1	A. Pam Kure. Pam Paulk, I think, is her name now.	
2	Q. When you say Kure, is that K-U-R-E?	
3	A. K-u-r-e at the time, and Paulk now, P-A-U-L-K.	

- 4 Q. Was Pam registered in CT?
- 5 A. Yes, she was.
- 6 Q. How long did Pam work for DeSoto?
- 7 MR. TATE: Objection, lack of personal
- 8 knowledge.
- 9 BY MR. CHESNEY:
- 10 Q. If you know?
- 11 A. She was there when I left.
- 12 Q. When exactly was it you left? Just give us
- 13 your last date there so we can put it in context.
- 14 A. I believe it was somewhere around June 10.
- 15 Q. Did Cindy Holmes leave DeSoto to your
- 16 knowledge?
- 17 A. Yes, she did.
- 18 Q. Do you know when she left roughly?
- 19 A. I don't know the exact time she left.
- Q. Do you recall roughly how long she worked at
- 21 DeSoto before she left?
- A. Probably about nine months.
- Q. Okay. Mr. Stobaugh, I think you said, was the
- 24 first tech hired in the nuclear medicine area, and he was
- 25 registered in that modality, correct?

- 1 A. Yes, he was.
- Q. Mr. Stobaugh, did he leave DeSoto?
- 3 A. Yes, he did.
- 4 Q. How long did he work there?
- 5 MR. TATE: Objection, mischaracterizes previous
- 6 testimony, assuming facts not in evidence.
- 7 A. I think about six days.
- 8 Q. About six days?
- 9 A. Sixty days.
- 10 Q. I'm sorry. When he left, was anyone hired to
- 11 replace him?
- MR. TATE: Again, objection, assuming facts not
- 13 in evidence.
- 14 A. No, it wasn't. We were recruiting. We were in

15 the process of recruiting someone.

802770.1 5/21/04 -93-

16 Q. Did you eventually recruit someone to replace	
17 him?	
18 A. Recruited Linda Kroncke.	
19 MR. TATE: I'm sorry. I didn't hear you.	
THE WITNESS: We recruited Linda Kroncke.	
21 BY MR. CHESNEY:	
Q. Okay. Did she set a DeSoto record by lasting	
23 only one day?	
MR. TATE: Objection, vague and ambiguous.	
A. I had about three people that set that record.	
58	
1 Q. Who were the others?	
2 A. A couple of clerks that I had, I mean, I can't	
3 remember their names, our files.	
4 MR. TATE: Did you say clerks?	
5 THE WITNESS: Clerks.	
6 BY MR. CHESNEY:	
7 Q. So, these were not technologists, these were	
8 clerical staff?	
9 A. That's correct.	
10 Q. Okay. Did Ms. Kroncke set the record for	
11 technologists?	
MR. TATE: Objection, vague and ambiguous,	
13 whatever set the record means.	
14 BY MR. CHESNEY:	
15 Q. It terms of shortness of stay at DeSoto?	
16 A. She had the shortest amount of tenure there,	
17 yes.	
Q. Was she the first person who was recruited	
19 after Mr. Stobaugh left to replace him in the nuclear	
20 medicine area?	
21 A. Yes, she was.	
Q. After she came and went, did anyone replace her	
23 in the nuclear medicine area?	
A. After Rick had left, May replaced Rick.	
25 Q. May Vokaty?	
59	
1 A. May Vokaty. Then Cindy was trained around	
2 there as well to replace May, and, of course, there was	
3 May and Cindy. After Cindy left, somewhere in that time	
	1

802770.1 5/21/04 -94-

4 frame Linda came on for the one day and she left. Then 5 Pam Kure, Pam Paulk came on, and she was trained around 6 there as well from CT by May and Dr. Carvel. And so the 7 nuclear medicine show out there was ran by a sonographer,

8	mammographer, and a CT tech.
9	MR. CHESNEY: Are you going to change paper?
10	Just before you do that, could you read back his answer?
11	I just wanted to get the last part of the answer.
12	(Whereupon, the court reporter read back the
13	requested portion of the record.)
14	THE VIDEOGRAPHER: We're going off the record.
15	The time is approximately 10:18. This concludes tape one
16	to the videotaped deposition of Mr. Paul King.
17	(Whereupon, a recess was taken.)
18	THE VIDEOGRAPHER: We are going back on the
19	record. The time is approximately 10:38. This is the
20	beginning of tape two to the videotaped deposition of
21	Mr. Paul King.
22	
23	Q. Okay. We were speaking, Mr. King, about the
24	· · · · · · · · · · · · · · · · · · ·
25	said that it was being run at one point by technologists,
	60
1	
1 2	none of whom was actually a nuclear medical specialist,
1 2 3	none of whom was actually a nuclear medical specialist, is that correct, it came to be ran that way?
2	none of whom was actually a nuclear medical specialist, is that correct, it came to be ran that way?  MR. TATE: Objection, vague and ambiguous.
2 3	none of whom was actually a nuclear medical specialist, is that correct, it came to be ran that way?  MR. TATE: Objection, vague and ambiguous.  A. None of the technologists that were running it
2 3 4	none of whom was actually a nuclear medical specialist, is that correct, it came to be ran that way?  MR. TATE: Objection, vague and ambiguous.
2 3 4 5	none of whom was actually a nuclear medical specialist, is that correct, it came to be ran that way?  MR. TATE: Objection, vague and ambiguous.  A. None of the technologists that were running it during that time frame you're talking about had ever
2 3 4 5 6	none of whom was actually a nuclear medical specialist, is that correct, it came to be ran that way?  MR. TATE: Objection, vague and ambiguous.  A. None of the technologists that were running it during that time frame you're talking about had ever experienced nuclear medicine except for a two- or
2 3 4 5 6 7	none of whom was actually a nuclear medical specialist, is that correct, it came to be ran that way?  MR. TATE: Objection, vague and ambiguous.  A. None of the technologists that were running it during that time frame you're talking about had ever experienced nuclear medicine except for a two- or three-week rotation while they were in school.
2 3 4 5 6 7 8	none of whom was actually a nuclear medical specialist, is that correct, it came to be ran that way?  MR. TATE: Objection, vague and ambiguous.  A. None of the technologists that were running it during that time frame you're talking about had ever experienced nuclear medicine except for a two- or three-week rotation while they were in school.  Q. Now, I think you said that May Vokaty was
2 3 4 5 6 7 8 9 10 11	none of whom was actually a nuclear medical specialist, is that correct, it came to be ran that way?  MR. TATE: Objection, vague and ambiguous.  A. None of the technologists that were running it during that time frame you're talking about had ever experienced nuclear medicine except for a two- or three-week rotation while they were in school.  Q. Now, I think you said that May Vokaty was purporting to train the other technologists in this area of operation; is that correct?  A. I said Lynn Carvel and May Vokaty were, yes.
2 3 4 5 6 7 8 9 10 11 12	none of whom was actually a nuclear medical specialist, is that correct, it came to be ran that way?  MR. TATE: Objection, vague and ambiguous.  A. None of the technologists that were running it during that time frame you're talking about had ever experienced nuclear medicine except for a two- or three-week rotation while they were in school.  Q. Now, I think you said that May Vokaty was purporting to train the other technologists in this area of operation; is that correct?  A. I said Lynn Carvel and May Vokaty were, yes.  Q. And was May Vokaty among the techs who to your
2 3 4 5 6 7 8 9 10 11 12 13	none of whom was actually a nuclear medical specialist, is that correct, it came to be ran that way?  MR. TATE: Objection, vague and ambiguous.  A. None of the technologists that were running it during that time frame you're talking about had ever experienced nuclear medicine except for a two- or three-week rotation while they were in school.  Q. Now, I think you said that May Vokaty was purporting to train the other technologists in this area of operation; is that correct?  A. I said Lynn Carvel and May Vokaty were, yes.  Q. And was May Vokaty among the techs who to your knowledge did not have prior experience with nuclear
2 3 4 5 6 7 8 9 10 11 12 13 14	none of whom was actually a nuclear medical specialist, is that correct, it came to be ran that way?  MR. TATE: Objection, vague and ambiguous.  A. None of the technologists that were running it during that time frame you're talking about had ever experienced nuclear medicine except for a two- or three-week rotation while they were in school.  Q. Now, I think you said that May Vokaty was purporting to train the other technologists in this area of operation; is that correct?  A. I said Lynn Carvel and May Vokaty were, yes.  Q. And was May Vokaty among the techs who to your knowledge did not have prior experience with nuclear medicine before coming to DeSoto except in their rotation
2 3 4 5 6 7 8 9 10 11 12 13 14 15	none of whom was actually a nuclear medical specialist, is that correct, it came to be ran that way?  MR. TATE: Objection, vague and ambiguous.  A. None of the technologists that were running it during that time frame you're talking about had ever experienced nuclear medicine except for a two- or three-week rotation while they were in school.  Q. Now, I think you said that May Vokaty was purporting to train the other technologists in this area of operation; is that correct?  A. I said Lynn Carvel and May Vokaty were, yes.  Q. And was May Vokaty among the techs who to your knowledge did not have prior experience with nuclear medicine before coming to DeSoto except in their rotation as basic radiographers?
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	none of whom was actually a nuclear medical specialist, is that correct, it came to be ran that way?  MR. TATE: Objection, vague and ambiguous.  A. None of the technologists that were running it during that time frame you're talking about had ever experienced nuclear medicine except for a two- or three-week rotation while they were in school.  Q. Now, I think you said that May Vokaty was purporting to train the other technologists in this area of operation; is that correct?  A. I said Lynn Carvel and May Vokaty were, yes.  Q. And was May Vokaty among the techs who to your knowledge did not have prior experience with nuclear medicine before coming to DeSoto except in their rotation as basic radiographers?  MR. TATE: Objection, vague and ambiguous.
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17	none of whom was actually a nuclear medical specialist, is that correct, it came to be ran that way?  MR. TATE: Objection, vague and ambiguous.  A. None of the technologists that were running it during that time frame you're talking about had ever experienced nuclear medicine except for a two- or three-week rotation while they were in school.  Q. Now, I think you said that May Vokaty was purporting to train the other technologists in this area of operation; is that correct?  A. I said Lynn Carvel and May Vokaty were, yes.  Q. And was May Vokaty among the techs who to your knowledge did not have prior experience with nuclear medicine before coming to DeSoto except in their rotation as basic radiographers?  MR. TATE: Objection, vague and ambiguous.  A. Yes, she was.
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	none of whom was actually a nuclear medical specialist, is that correct, it came to be ran that way?  MR. TATE: Objection, vague and ambiguous.  A. None of the technologists that were running it during that time frame you're talking about had ever experienced nuclear medicine except for a two- or three-week rotation while they were in school.  Q. Now, I think you said that May Vokaty was purporting to train the other technologists in this area of operation; is that correct?  A. I said Lynn Carvel and May Vokaty were, yes.  Q. And was May Vokaty among the techs who to your knowledge did not have prior experience with nuclear medicine before coming to DeSoto except in their rotation as basic radiographers?  MR. TATE: Objection, vague and ambiguous.  A. Yes, she was.  Q. How about Dr. Carvel, to your knowledge did she
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19	none of whom was actually a nuclear medical specialist, is that correct, it came to be ran that way?  MR. TATE: Objection, vague and ambiguous.  A. None of the technologists that were running it during that time frame you're talking about had ever experienced nuclear medicine except for a two- or three-week rotation while they were in school.  Q. Now, I think you said that May Vokaty was purporting to train the other technologists in this area of operation; is that correct?  A. I said Lynn Carvel and May Vokaty were, yes.  Q. And was May Vokaty among the techs who to your knowledge did not have prior experience with nuclear medicine before coming to DeSoto except in their rotation as basic radiographers?  MR. TATE: Objection, vague and ambiguous.  A. Yes, she was.  Q. How about Dr. Carvel, to your knowledge did she have experience and expertise in nuclear medicine before
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	none of whom was actually a nuclear medical specialist, is that correct, it came to be ran that way?  MR. TATE: Objection, vague and ambiguous.  A. None of the technologists that were running it during that time frame you're talking about had ever experienced nuclear medicine except for a two- or three-week rotation while they were in school.  Q. Now, I think you said that May Vokaty was purporting to train the other technologists in this area of operation; is that correct?  A. I said Lynn Carvel and May Vokaty were, yes.  Q. And was May Vokaty among the techs who to your knowledge did not have prior experience with nuclear medicine before coming to DeSoto except in their rotation as basic radiographers?  MR. TATE: Objection, vague and ambiguous.  A. Yes, she was.  Q. How about Dr. Carvel, to your knowledge did she

802770.1 5/21/04 -95-

A. To my knowledge, she only had interpretable

24 experience, she interpretated (sic) the image. She was

22 knowledge.

25 the diagnostician there.

23

- Q. So, she had diagnostic experience interpreting
- 2 nuclear medicine images, but not otherwise in operating
- 3 the nuclear medicine equipment; is that what you're 4 saying?
  - MR. TATE: Objection, lack of personal
- 6 knowledge, mischaracterizes the witness' testimony.
- 7 A. To my knowledge, that is correct.
- 8 Q. And what is the basis of your knowledge to that
- 9 effect?

5

- 10 A. Prior to the opening of this project, I had to
- 11 put another camera in the facility that I was the
- 12 director of, which is Delta Medical Center in Memphis,
- 13 Tennessee. Going to Lynn pursuing the device, she didn't
- 14 know anything about the camera. Of course, we
- 15 subsequently put a camera in place. When we started to
- 16 buy this particular camera, I had advised her I knew very
- 17 little about the nuke, and her response was the same, she
- 18 knew very little about nuke. So, it was very difficult
- 19 for us to buy a product that was comprehensive enough to
- 20 satisfy our needs.
- Q. To your knowledge, did Dr. Carvel ever receive
- 22 any formal training in how to operate the Toshiba nuclear
- 23 camera that was installed at DeSoto?
- A. To my knowledge, the applications had come in
- 25 at one point and trained May and Lynn. Lynn was in and

62

- 1 out of the room receiving some of that training.
- Q. Now, this was not the training that took place
- 3 in conjunction with the installation of the equipment on
- 4 the front end, was it?
- 5 A. That's correct. It was not the training.
- 6 Q. So, this was some additional training that
- 7 Toshiba tried to provide; is that correct?
- 8 MR. TATE: Objection, mischaracterizes the
- 9 witness' previous testimony.
- 10 A. Yes, it was.
- 11 Q. Was that after Mr. Stobaugh left?
- 12 A. Yes, it was.
- Q. Other than that training, are you aware of Dr.
- 14 Carvel ever having had any formal training in how to
- 15 operate the nuclear camera?
- 16 A. To my knowledge, she had no formal training.
- 17 Q. Just going through the various modalities, Ms.
- 18 Vokaty I think was, you said, a registered ultrasound

802770.1 5/21/04 -96-

19	technol	logist.	correct?
		,	• • • • • • •

- 20 A. I said she was a registered radiologic
- 21 technologist and a registered sonographer as well.
- 22 Q. Okay. When you say registered sonographer,
- 23 does that mean you are registered in what is commonly
- 24 called ultrasound?
- 25 A. Ultrasound.

- 1 Q. Yeah, okay. Now, once Ms. Vokaty began to take
- 2 on additional responsibilities related to nuclear
- 3 medicine, was anyone else brought in to assist in the
- 4 area of ultrasound, any other technologist?
- 5 MR. TATE: Objection, assuming facts not in
- 6 evidence, mischaracterizes the witness' previous
- 7 testimony.
- 8 A. There was no other technologist brought in for
- 9 ultrasound at that time.
- 10 Q. Am I correct though that Ms. Vokaty did at one
- 11 point began to undertake responsibilities for nuclear
- 12 medicine from a technologist's point of view?
- 13 A. Yes, she did.
- Q. So, she basically had to try to handle both
- 15 ultrasound and nuclear medicine at some point?
- MR. TATE: Objection, vague and ambiguous as to
- 17 what "try" means, assuming facts not in evidence.
- 18 A. May was charged with the responsibility of
- 19 providing service to the ultrasound department and to the
- 20 nuclear medicine department.
- Q. When Cindy Holmes left, did someone replace her
- 22 in the mammography area?
- A. Yes, they did.
- Q. Who was that, if you know?
- A. Holly Clark.

64

- 1 Q. And was Holly Clark a technologist who was
- 2 registered in mammography?
- 3 A. Yes, she was.
- 4 Q. And do you know how long Holly Clark worked for
- 5 DeSoto?
- 6 A. About a month, month and a half.
- 7 Q. And when she left, did anyone replace her as
- 8 the technologist in charge of the mammography operation?
- 9 A. The replacement of Holly occurred through one
- 10 of my MR technologists. She was also registered in

802770.1 5/21/04 -97-

11	mammography,	so she	just transferred	over there and did

12 the mammography as well.

Q. Did you then replace that person in the MR

14 area?

- 15 A. That person we had replaced with another
- 16 person. I think her name was Erin Singer, and Erin
- 17 stayed about a month, month and a half maybe. She was in
- 18 and out. It was more of a casual part-time person,
- 19 someone that Lynn had requested I bring in, excellent
- 20 technologist, one of the best in the city, one of the
- 21 best I ever met, but unfortunately had some other quirks
- 22 about her I wasn't comfortable with, but she could
- 23 definitely pick up the pace. She stayed a little while.
- 24 Debbie was pulled out of MR to mammo- when mammo- was
- 25 active.

65

- 1 Q. Debbie Powers?
- 2 A. Debbie May.
- 3 Q. Debbie May, I'm sorry.
- 4 A. Debbie May.
- 5 Q. When did she turn up?
- 6 A. Debbie May came in after Brian Gibbs had left.
- 7 Now, Jo Ann and Debbie were both in MR together. Debbie
- 8 had assumed multiple roles herself of mammography, CT,
- 9 and MR. Jo Ann's roles were radiography, MR. Pam's
- 10 roles were CT, nuclear medicine. May's roles were
- 11 ultrasound, nuclear medicine, and some radiography,
- 12 fluoro.
- Q. How would you categorize the amount of turnover
- 14 of technologists at DeSoto while you were there?
- MR. TATE: Objection, speculation.
- 16 A. It's a grossly abnormal turnover.
- Q. In terms of being grossly less than normal or
- 18 grossly higher than normal?
- 19 A. Higher.
- 20 MR. TATE: Objection, vague and ambiguous as to
- 21 what you are comparing it to.
- A. Grossly higher than normal.
- Q. You talked earlier about some of the concerns
- 24 technologists had expressed to you about things they were
- 25 being asked to do by Dr. Carvel. Do you have any basis

66

- 1 for testifying as to whether any of that had any effect
- 2 on the turnover you were experiencing at DeSoto?

802770.1 5/21/04 -98-

3	MR.	TATE:	Objection.	speculation,	hearsay.

- 4 A. Yes, it did.
- 5 Q. Can you tell us how it did?
- 6 A. Ninety percent of all technologists are a breed
- 7 of people who will take an order and complete that order.
- 8 The orders that were being given were falling far above
- 9 their training. They felt uncomfortable doing this.
- 10 They felt like they could be libelous (sic).
- 11 Q. Did you say libelous or liable?
- 12 A. Liable for it. And just -- if it wasn't done
- 13 right, they would pretty much catch a lot of heat from
- 14 it. I would have to write them up. I'd have to counsel
- 15 them at Lynn's request. Lynn was very vocal. She is
- 16 very vocal in patient areas, which was demeaning to the
- 17 technologists, and demanding as far as you had to be one
- 18 hundred percent busy all the time, no rest periods, no
- 19 laughing, no camaraderie.
- Q. So, these were all factors that in your
- 21 judgment contributed to the abnormally high turnover of
- 22 technologists; is that correct?
- MR. TATE: Objection, vague and ambiguous.
- 24 A. Yes.
- Q. Did the abnormally high turnover of

- 1 technologists from what you've just -- strike that. Did
- 2 -- strike that question. Did the circumstances you just
- 3 described relating to technologists being asked to do
- 4 things that they were not comfortable with, Dr. Carvel's
- 5 addressing them in ways that were demeaning in public
- 6 areas, things like that, not allowing laugh periods --
- 7 not allowing rest periods and not allowing laughing and
- 8 things like that, did that affect the morale at DeSoto in
- 9 any way that you were able to observe?
- MR. TATE: Objection, relevance, assuming facts
- 11 not in evidence, mischaracterizes the witness' previous
- 12 testimony.
- 13 A. Yes, it did.
- 14 Q. How did it affect the morale?
- MR. TATE: Object to the form.
- 16 A. On a daily basis each and every employee there
- 17 was afraid of their job and afraid that they would be
- 18 terminated because of some problem they might have
- 19 exhibited, maybe they didn't get the right scan, maybe
- 20 they didn't charge the right procedure, maybe they didn't
- 21 do the laundry, maybe they didn't clean out a laundry

802770.1 5/21/04 -99-

22	hamper at the e	nd of the evening,	maybe they used too

- 23 much supplies, pretty much that.
- Q. Now, did this affect on the morale and the
- 25 turnover of technologists at an abnormally high rate, did

- 1 that have an effect on the ability of DeSoto to run its
- 2 operations properly?
- 3 MR. TATE: Object to the form.
- 4 A. No, it did not.
- 5 Q. How was that avoided at DeSoto?
- 6 A. Through my management.
- 7 Q. Did you have to spend a good deal of time
- 8 trying to make sure that these situations didn't affect
- 9 the operation of the facility?
- 10 A. Yes, I did.
- 11 Q. Could you describe that by way of a percentage
- 12 of your time?
- 13 MR. TATE: Objection, asked and answered.
- 14 A. My responsibilities were as great as or greater
- 15 than anyone else there including Lynn's. I was the
- 16 administrator, the human resource director, the pacs
- 17 administrator, semimarketing person with Randon, the
- 18 problem solver for Lynn. I helped Lynn with some of the
- 19 MR interpretations. She did the interpretation, I just
- 20 told her what we saw and we could visualize back there to
- 21 help her proceed forward in a timely fashion. I scanned
- 22 MR.
- I visited all my technologists on a daily basis,
- 24 all my employees on a daily -- found out the concerns
- 25 they had, made sure all the transcription got out to the

69

- 1 referring physicians in a timely fashion. So, to
- 2 quantify my percentage of time of making sure it ran
- 3 right is a hundred percent of the time.
- 4 Q. When a new technologist would come on board at
- 5 DeSoto, was it necessary to train them in how DeSoto ran
- 6 its operations, did its scans, things like that?
- 7 MR. TATE: Object to the form, vague and
- 8 ambiguous as to "ran its operations."
- 9 A. Yes, it was.
- 10 Q. Was it also necessary to provide them with
- 11 training in how to operate the particular equipment that
- 12 was installed at DeSoto?
- MR. TATE: Objection, assuming facts not in

802770.1 5/21/04 -100-

	14 evidence.	
	15 A. If they had no previous training on that type	
	16 of equipment, yes, it was.	
	Q. When you say type of equipment, I take it you	
	18 you mean, for example, if they had no previous experience	
	19 with a Toshiba Asteion scanner you would have to teach	
	20 them the operations of a Toshiba Asteion scanner; is that	
	21 correct?	
	22 MR. TATE: Object to the form.	
	J	
	24 trained on the actual function of the screen, but the	
70 75	25 technology that drives the CT scanner, no.	7 1 00 1 1
73 – 75	73	Lack of foundation.
	4 Q. Now, you talked at length with Mr. Tate earlier	Lack of personal
	5 on about the MR equipment, but let me ask you a few	knowledge.
	6 questions about the other modalities and just your	Speculation.
	7 general impression of the other modalities that were	Relevance under FRE
	8 installed. The CT scanner was an Asteion CT scanner; is	401, 402, & 403.
	9 that correct?	
	10 A. That is correct.	
	Q. And how would you characterize the overall	
	12 operation of the Asteion in terms of its performance?	
	A. On a scale of one to ten, I would say it was an	
	14 eight and a half or a nine.	
	Q. Is that a good score?	
	16 A. That is an excellent score.	
	MR. TATE: I'm sorry?	
	THE WITNESS: Excellent score.	
	19 BY MR. CHESNEY:	
	Q. How about the nuclear medicine equipment?	
	21 A. My limited knowledge of nuclear medicine	
	22 affects my judgment on that piece of equipment, but what	
	23 I would know about it, I would think when Rick was there	
	24 he had virtually no problems with it other than in some	
	25 general applications. And when we would bring in a	
	74	
	1 contract person, Jimmy Smith with Syncorp (phonetic), to	
	2 would look at the equipment, he virtually said that there	
	would look at the equipment, he virtually said that there was no problems with it. Of course, with the apps people	
	5 they really couldn't find a whole lot of problems with it	
	6 as well.	
	7 Q. You mentioned Jimmy Smith. Is that a gentleman	
	8 who sometimes is also known as James Smith, or you have	
	9 always known him as Jimmy?	

802770.1 5/21/04 -101-

802770.1 5/21/04 -102-

1 1	•	. T		. 1 .	CC . 1 1 1
1/1	Was coing to	cunnort I van	1n 2nv /2	ind of	attart cha had
14	was going to a	Տանննել Եջուլ	III aliv K	ma or	effort she had

- 15 there. Randon was not going to support her, did not
- 16 support her in it. But I did, because she was my boss.
- 17 I worked for her. It was our dream. I put it together.
- Q. Okay. I'm not sure if that was exactly
- 19 addressed to the question I asked you, but, nonetheless,
- 20 it's got some interesting stuff, so we need to explore
- 21 it. That's the danger of being a witness. You give an
- 22 answer, we get interested. When you are referring to a
- 23 meeting at which Toshiba declined to remove the equipment
- 24 and Dr. Carvel then walked out, was that a meeting as you
- 25 recall in November of 2001 or thereabouts?

- 1 A. Somewhere in that frame, I don't remember the
- 2 exact dates.
- Q. That was a meeting that was -- took place at
- 4 the DeSoto Imaging; is that right?
- 5 A. The meeting I'm talking about took place at
- 6 DeSoto Diagnostics.
- 7 Q. Is it fair to say there were a number of people
- 8 there on the Toshiba side and a number of people there on
- 9 the DeSoto side at this meeting?
- MR. TATE: Objection to the form, vague and ambiguous.
- 12 A. Yes, there was.
- Q. You said that you and Randon and Dr. Carvel had
- 14 your own meeting relating to the course of action that
- 15 DeSoto ought to take in the circumstances; is that right?
- 16 A. That's correct.
- 17 Q. And that Dr. Carvel's position was that she
- 18 wanted to insist that the equipment be removed, correct?
- MR. TATE: Object to the form, mischaracterizes
- 20 the witness' previous testimony.
- A. She had insisted that we look at that as a
- 22 course of action.
- Q. And I think you said that Mr. Carvel did not
- 24 support her in that view; is that correct?
- 25 A. That is correct.

78

- 1 Q. And I think you also said you didn't agree with
- 2 that course of action yourself; is that correct?
- 3 A. That is correct.
- 4 Q. And did you and Mr. Carvel tell Dr. Carvel at
- 5 the time that you didn't agree with that as a proposed

802770.1 5/21/04 -103-

	6 course of action?	
	7 A. We did.	
	8 Q. But then eventually you said Dr. Carvel was	
	9 going to insist on that anyway, and, therefore, you	
	10 decided you would support her because she was your boss,	
	11 even although you didn't agree with it; is that right?	
	MR. TATE: Objection, mischaracterizes the	
	13 witness' previous testimony.	
	14 A. It wasn't eventually. It was in the same	
	15 meeting we had. I told Randon that I would support	
	16 anything she needed to do here, and he didn't have to	
	17 support it, but I was going to support it because we were	
	18 three, counted on all three of us deciding to do	
	19 something to make it happen. And she in my respect was	
	20 our golden goose. We couldn't do it without her, and I	
	21 was going to support her in every effort she wanted to	
	22 take advantage of. I did inform her at that time it	
	23 would be a very difficult road, it'd be very nasty. It	
	24 could be done, and I can do it. Anything you want me to	
	25 do, I can do.	
	20 00, 2 000 00	
	79	
	1 Q. But you yourself did not agree with that as a	
	2 course of action?	
	3 A. I did not.	
	4 Q. Now, is it fair to say that you believed at	
	5 that time that Toshiba and DeSoto could have worked out	
	6 any problems or issues they were having with equipment or	
	7 imaging issues had they both worked together in good	
	8 faith to accomplish that?	
	9 MR. TATE: Objection, vague and ambiguous, the	
	10 meaning of a lot of those terms in the question, assuming	
	11 facts not in evidence.	
	12 A. Yes, I did.	
	Q. Did you tell Dr. Carvel that?	
	14 A. Yes, I did.	
80 – 81	80	Misleading. Calls for
	Q. But they had said they would in good faith try	an expert witness. The
	21 to resolve your problems with all the equipment; is that	witness is not
	22 fair to say?	competent to opine.
	MR. TATE: Objection, mischaracterizes the	Relevance under FRE
	24 witness' previous testimony. I don't think he ever	401, 402, & 403.
	25 testified they were acting in good faith.	Asked and answered.
		Lack of personal
	81	knowledge.
	1 A. Yes, sir.	Speculation. Hearsay.
L	,	1 1

802770.1 5/21/04 -104-

81 - 87	81	
	Q. Mr. King, we talked a little bit earlier about	
	12 concerns that technologists had expressed to you about	
	13 things they were being asked to do in connection with the	
	14 operations at DeSoto.	
	MR. TATE: Objection, vague and ambiguous.	
	Q. Did any technologist at DeSoto ever express to	
	17 you any concerns about the level of involvement they were	
	18 being asked to have in reading or interpreting images?	
	MR. TATE: Objection, hearsay.	
	A. Yes they did.	
	Q. Can you tell us what conversations you recall	
	22 with technologists on that subject?	
	MR. TATE: Same objection, hearsay.	
	A. Pam Paulk had approached me at one point,	
	25 because Lynn had wanted her to tell her what she had seen	
	82	
	1 on some CT scans and pretty much give her impression of	
	2 that, and she didn't feel that was her job. She supplied	
	3 the data, Lynn should read that data. Debbie May also	
	4 expressed that along with Jo Ann. Lynn constantly asked	
	5 the MR techs what they saw and what they needed to see.	
	6 They were very uncomfortable with any form of	
	7 interpretation themselves. Those are the only ones that	
	8 lodged any kind of concerns.	
	9 Q. How about you personally, did you ever have any	
	10 discomfort about the level of involvement you were asked	
	11 to have with reading or interpreting images?	
	12 A. I had discomfort in actually dictating the	
	13 images dictating the information. But I had no	
	14 discomfort in sitting and consulting with Lynn on what	
	15 we saw and helping her and advising her in the	
	16 description of what should be put down in the	
	17 interpretation, but I did have discomfort in actually	
	18 dictating the data myself.	
	Q. Well, did that ever happen?	
	A. I attempted to dictate one time, and I was a	
	21 complete failure. It takes a special, vocal person.	
	22 Lynn certainly had the talent for formulating good	
	23 paragraphs, good interpretations, good impressions. I	
	24 know May Vokaty did a lot of interpretations herself. I	
	25 watched her. She was pretty fluent at it as well. She	
	83	
	1 would have made a good radiologist if, indeed, she had	

802770.1 5/21/04 -105-

$\sim$	. 1	1	. •	C	• .
٠,	tha	Adu	ation	tor	11
_	uic	cuuc	auon	101	IL.

- 3 Q. When you say May Vokaty did interpretations
- 4 herself, what do you mean?
- 5 A. A lot of the sonographers, radiologists, and
- 6 this is universal, they will write down their impression,
- 7 and the radiologist ninety percent of the time will
- 8 probably take that impression as gospel, but they never
- 9 actually did dictation. May would actually do dictation
- 10 on that system.
- Q. Do you mean she would dictate the final report?
- 12 A. She would dictate a report that Lynn would
- 13 review and then send it out, yes.
  - Q. Now, on the occasion when you did that, did you
- 15 do that voluntarily, or did Dr. Carvel ask you to do
- 16 that?

- 17 A. Dr. Carvel asked me to do it.
- Q. Were you comfortable with doing it?
- 19 A. No, I was not.
- Q. Why not?
- A. I am not a physician.
- Q. Do you believe that May Vokaty should have been
- 23 dictating reports?
- A. I don't believe she should have been dictating
- 25 the reports. I think her impression was important to the

84

- 1 physician for that interpretation though.
- Q. So, there is a difference between sharing your
- 3 impressions with a physician and actually dictating the
- 4 reports in your mind?
- 5 A. That is correct.
- 6 Q. And sharing your impression is appropriate for
- 7 technologists who are comfortable doing it; is that
- 8 right?
- 9 A. That is correct.
- 10 Q. But actually dictating the reports is not?
- 11 A. That's correct.
- Q. Do you know if any of the other technologists
- 13 were actually asked to dictate reports, or have you told
- 14 us everything you know about that?
- MR. TATE: Objection, assuming facts not in
- 16 evidence.
- 17 A. I don't think any other technologist was
- 18 comfortable at all sitting at the talk station, which is
- 19 the dictation station itself. It's a verbalized station
- 20 as opposed to an actual transcriber.

802770.1 5/21/04 -106-

Q. Is that what Ms. Vokaty used to dictate the	
22 reports?	
23 A. Yes, she did.	
Q. Is that also what Dr. Carvel used to dictate	
25 the reports that she dictated?	
85	
1 A. Yes, she did.	
2 Q. So, she and May Vokaty were dictating reports	
3 into the same system?	
4 A. That's correct.	
5 Q. You said in your earlier testimony that Dr.	
6 Carvel at one point had told you that you had lost	
7 perspective on revenue when you were having your	
8 discussions about the 3-D reconstruction issue, or was	
9 that actually about the injection of contrast issue?	
10 A. That was about both of those.	
11 Q. Both of those, okay. When you were having that	
12 discussion, or when she said that to you, did you respond	
13 in any way, other than to say, you need to tell the	
14 technologists directly if that is what you want them to	
15 do?	
16 A. That was my response.	
17 Q. Okay. Did you have any other discussion with	
18 her either then or at any other point as to what she	
19 meant about your losing perspective on revenue?	
20 A. I avoided her the rest of that day.	
Q. What did you understand her to mean when she	
22 said to you that you were losing perspective on revenue?	
23 MR. TATE: Objection, speculation.	
A. My understanding of what she meant was the	
25 direction of the day, that was a revenue-based operation,	
86	
3 fifteen MR's a day, didn't make any difference, we were	
4 going to produce that revenue.  5	
5 Q. Whether you did it right or wrong?	

MR. TATE: Objection, mischaracterizes the

7 witness' previous testimony.

8 A. In my mind, we were doing it right, with the

9 exception of some of the billing. All the images were

10 appropriately collected.

11 Q. Except on the MR you didn't do the 3-D

12 reconstruction, you said, right?

802770.1 5/21/04 -107-

	13 A. Didn't do the 3-D reconstruction, that's	
	14 correct.	
	15 Q. But you billed for that anyway?	
	16 A. That is correct.	
	17 Q. And certainly on the contrast, on the with or	
	18 without studies, that is with or without contrast, if I	
	19 understand you, what you're saying is it wasn't a case	
	20 where Dr. Carvel didn't do them but billed for them,	
	21 right, she did them and billed for them, correct?	
	MR. TATE: Vague and ambiguous, lacks personal	
	23 knowledge.	
	24 A. That is correct.	
	Q. And the concern was that she was doing with and	
	87	
	1 without studies whether or not they were appropriately	
	2 indicated in the circumstances, is that correct, on	
	3 everybody who walked in the door?	
	4 MR. TATE: Objection to form, vague and	
	5 ambiguous.	
	6 A. That is correct.	
90 – 91	90	Speculation.
	3 Q. Did DeSoto have any other disagreements with	1
	4 any other vendors about whether or not DeSoto was	
	5 properly paying things it was meant to pay?	
	6 MR. TATE: Objection, vague and ambiguous as	
	7 what's properly pay, or who's in the right or wrong, et	
	8 cetera, assuming facts not in evidence.	
	9 A. It's my understanding from personal experience	
	10 that the secondary company we brought in after we removed	
	11 the Toshiba equipment had problems getting payment as	
	12 well.	
	Q. What was the secondary company you brought in?	
	<ul> <li>Q. What was the secondary company you brought in?</li> <li>A. Jim Miller, Incorporated.</li> </ul>	
	14 A. Jim Miller, Incorporated. 15 Q. And what did that company do?	
	14 A. Jim Miller, Incorporated.	
	14 A. Jim Miller, Incorporated. 15 Q. And what did that company do?	
	14 A. Jim Miller, Incorporated. 15 Q. And what did that company do? 16 A. Provided us with a nuclear medicine camera and 17 an R&F room. 18 Q. What were the problems that Mr. Miller	
	14 A. Jim Miller, Incorporated. 15 Q. And what did that company do? 16 A. Provided us with a nuclear medicine camera and 17 an R&F room. 18 Q. What were the problems that Mr. Miller 19 experienced as you are aware of them?	
	14 A. Jim Miller, Incorporated. 15 Q. And what did that company do? 16 A. Provided us with a nuclear medicine camera and 17 an R&F room. 18 Q. What were the problems that Mr. Miller 19 experienced as you are aware of them? 20 A. We weren't satisfied with the installation. We	
	14 A. Jim Miller, Incorporated. 15 Q. And what did that company do? 16 A. Provided us with a nuclear medicine camera and 17 an R&F room. 18 Q. What were the problems that Mr. Miller 19 experienced as you are aware of them? 20 A. We weren't satisfied with the installation. We 21 weren't satisfied in the performance of the equipment.	
	14 A. Jim Miller, Incorporated. 15 Q. And what did that company do? 16 A. Provided us with a nuclear medicine camera and 17 an R&F room. 18 Q. What were the problems that Mr. Miller 19 experienced as you are aware of them? 20 A. We weren't satisfied with the installation. We 21 weren't satisfied in the performance of the equipment. 22 Those are the basic main two.	
	A. Jim Miller, Incorporated.  Q. And what did that company do?  A. Provided us with a nuclear medicine camera and an R&F room.  Q. What were the problems that Mr. Miller experienced as you are aware of them?  A. We weren't satisfied with the installation. We weren't satisfied in the performance of the equipment.  Those are the basic main two.  Q. And when you say we weren't, you are talking	
	A. Jim Miller, Incorporated.  Q. And what did that company do?  A. Provided us with a nuclear medicine camera and an R&F room.  Q. What were the problems that Mr. Miller experienced as you are aware of them?  A. We weren't satisfied with the installation. We weren't satisfied in the performance of the equipment.  Those are the basic main two.  Q. And when you say we weren't, you are talking about DeSoto?	
	A. Jim Miller, Incorporated.  Q. And what did that company do?  A. Provided us with a nuclear medicine camera and an R&F room.  Q. What were the problems that Mr. Miller experienced as you are aware of them?  A. We weren't satisfied with the installation. We weren't satisfied in the performance of the equipment.  Those are the basic main two.  Q. And when you say we weren't, you are talking	

802770.1 5/21/04 -108-

	91	
	1 Q. Was that you or Dr. Carvel?	
	2 A. That was she and I both.	
	3 Q. Okay. Did you as a result end up paying less	
	4 than you had agreed to pay on a nuclear camera?	
	5 A. Yes, we did.	
93 – 94	93	Speculation.
	12 Q. I want to try to clarify a couple of things	
	13 from this morning, because I think we were having a whole	
	14 variety of mathematical errors, and I want to try to see	
	15 if we can clarify the situation. I think you said that	
	16 you probably did maybe forty-five to fifty percent of the	
	17 MR examinations that were done at DeSoto on the Toshiba	
	18 equipment yourself; is that correct?	
	19 A. That is correct.	
	Q. Okay. And my questions is, of those	
	21 examinations that you performed yourself, on what	
	· · ·	
	A. Well, I would think it would be properly closer	
	24 to a ninety percent ratio. I always was able to make the	
	25 equipment perform. I mean, it did have its faults, but a	
	0.4	
	94	
	1 good MR technologist can reach in and adjust the	
	2 parameters and get some good image data out of it, so.	
94 – 99	94	Speculation. Vague.
	Q. Is it true that also Dr. Carvel was unwilling	
	24 to make the equipment available to Toshiba service	
	25 personnel during hours of operation to avoid losing	
	95	
	1 revenue from examinations?	
	2 MR. TATE: Objection, assuming facts not in	
	3 evidence.	
	4 A. I think from an operational standpoint when the	
	5 procedures were there we were commanded to do the	
	6 procedure of the day, we were not to put them off to the	
	7 next day. That was a universal agreement between the	
	8 three of us, Randon, myself and Lynn.	
	9 Q. And did that to some degree make it more	
	10 difficult for the Toshiba servicemen to service the	
	11 equipment?	
	12 A. Yes, it did.	
	Q. Were you able actually to get the scans done	
	14 that you needed to get done? In other words, did you	
	15 lose any revenue on the MR operation as a result of the	
	15 lose any revenue on the first operation as a result of the	

802770.1 5/21/04 -109-

16 issues you had with its operation?	
MR. TATE: Objection, lack of personal	
18 knowledge.	
A. We never lost any revenue from the operation of	
20 the equipment.	
Q. Another thing I want to try to clear up a	
22 little bit if I could from this morning's examination, we	
23 talked a little bit about Mr. Steiff and the early	
24 negotiations. Do you recall that discussion generally?	
25 A. Yes, I do.	
96	
1 Q. And I want to try to phrase this question as	
2 clearly as I can so that you can understand it. Is	
3 somebody coming in here? Are we good to go? My question	
4 is this, Mr. King, would it be fair to say as you sit	
5 here today that you would not honestly be able to	
6 distinguish between representations Mr. Steiff might have	
7 made about the equipment it was originally contemplated	
8 that DeSoto wanted and the actual equipment that it was	
9 able to buy in view of financial and other restraints?	
MR. TATE: Objection to the form, vague and ambiguous.	
12 A. Yes, I would.	
Q. Fair enough. Were you aware, Mr. King, when	
14 DeSoto elected to acquire the Excellart MR that this was	
15 a new product for Toshiba?	
16 A. Yes, we were.	
Q. Did you from your knowledge in the field expect	
18 that a new product involving this kind of complicated MR	
19 technology would be likely to have bugs that would have	
20 to be worked out as it was brought into operation in the	
21 field?	
22 A. Yes, I did.	
Q. And did you expect that equipment such as the	
24 Excellart, that is new, complex MR technology, would be	
25 likely to have more such problems early on than an	
97	
1 established piece of equipment would have?	
A DEFECT OF A 1 C	

802770.1 5/21/04 -110-

MR. TATE: Object to the form.

4 The amount of problems that should exist should be
5 somewhere around seven, eight, ten percent range of
6 problems. I think we experienced maybe twelve percent of

7 those problems. Newer technology like that, I had

A. I was aware that it should have some problems.

2

3

8	cautioned	against	getting t	the first	two or	three,	but we

- 9 didn't want to go back to the older Toshiba systems. The
- 10 platform was a very difficult one to operate for
- 11 nonfluent technologists.
- 12 Q. Was that the Visart, by the way?
- 13 A. The Visart. So, we elected to go ahead and go
- 14 with a chance to have a better piece of equipment.
- 15 Q. Recognizing that that might involve more bugs
- 16 on the front end?
- 17 A. We were aware that it could possibly have those
- 18 bugs.
- 19 Q. Fair enough. You left DeSoto in -- when was
- 20 that, about June of 2002, am I correct?
- 21 A. June 10, 2002.
- Q. You know the exact date?
- A. Yes, I do.
- Q. Okay. Since that time have you been involved
- 25 with potential buyers of imaging equipment in order to

- 1 offer your thoughts as to such equipment as might be
- 2 appropriate for them to buy?
- 3 A. Yes, I have.
- 4 Q. In that context, have you ever recommended to
- 5 anybody since you left DeSoto that they buy Toshiba
- 6 equipment?
- 7 A. Yes, I did.
- 8 Q. What Toshiba equipment have you recommended to
- 9 people that they buy and to whom have you made those
- 10 recommendations?
- 11 A. I consulted with the building of another
- 12 imaging center about seventy miles south of the Olive
- 13 Branch lotion in Tupelo, Mississippi with a gentleman
- 14 named Dr. Mike Curry (phonetic). He had asked me to
- 15 evaluate equipment. Our two evaluating pieces of
- 16 equipment were Philips and Toshiba. Looking at the
- 17 specs, looking at the fixes on the equipment out there,
- 18 understanding we had problems looking at the revisement
- 19 of those problems, knowing that they had researched the
- 20 arena for magnets, we did go ahead and elect to choose
- 21 from one of those two vendors.
- 22 Pricing meant a lot to us at that point,
- 23 performance meant a lot, and having an actual field
- 24 service engineer in the general area meant a lot, as it
- 25 does with all sophisticated equipment like this. It was

802770.1 5/21/04 -111-

	99	
	1 my recommendation to him at that point to buy Toshiba	
	2 products. I bought an MR, a CT, a nuclear bed camera,	
	3 and an ultrasound piece of equipment, new Toshiba.	
100 – 101	100	Vague. Form.
	4 Q. Okay. I am done with that book. You were	Hearsay. Calls for an
	5 asked some questions in your previous session, Mr. King,	expert witness. The
	6 about some documents you had written and conversations	witness is not
	7 you had had also with some other Toshiba customers around	competent to opine.
	8 the November of 2001 period. Do you remember that?	Speculation. Lack of
	9 A. I do.	personal knowledge.
	Q. Now, at the point you had those conversations	
	11 with Toshiba customers, is it not true that Dr. Carvel	
	12 had made the decision that she wanted to remove the	
	13 Toshiba equipment?	
	14 A. It was.	
	Q. Is it not also true that one of the purposes	
	16 for which you were asked or instructed to have those	
	17 discussions was to try and support that decision for Dr.	
	18 Carvel?	
	19 MR. TATE: Object to the form.	
	20 A. It was.	
	Q. And is it also not true that at the time that	
	22 you were writing the documents in or about November	
	23 referring to issues or problems with the equipment that	
	24 the same thing is true, which was that you were	
	25 attempting to support Dr. Carvel in her decision to	
	25 attempting to support D1. Carver in her decision to	
	101	
	1 remove Toshiba equipment?	
	2 MR. TATE: Object to the form,	
	3 mischaracterization of the witness' previous testimony.	
	4 A. Documentation of problems is the manager's	
	5 responsibility regardless of if he foresees a removal of	
	6 equipment, so I would say the documentation that we did	
	7 at that point was a little more exaggerated than normal,	
	8 but the documentation nevertheless occurred pre- and	
	9 post- with all equipment.	
	Q. When you say it was a little more exaggerated,	
	11 is it fair to say that that was because of the fact that	
	12 you were attempting to establish the position that Dr.	
	13 Carvel wanted to establish?	
	MR. TATE: Objection, vague and ambiguous,	
	15 object to the form, assuming facts not in evidence.	
	16 A. Yes, it was.	
104 – 106	104	

802770.1 5/21/04 -112-

- 8 Q. Now, is it fair to say that Olive Branch has a
- 9 pretty poor electrical power supply?
- 10 A. It's what we have been told.
- 11 Q. It's what DeSoto has been told?
- 12 A. Yes.
- 13 Q. By?
- 14 A. The power company. The growth has seamed out
- 15 on them.
- Q. Now, is it also true -- and I'm not going to
- 17 ask you to look through documents, I'm just going to ask
- 18 you if you can testify to this from your personal
- 19 recollection one way or another. Is it also true that
- 20 certain kinds of problems with equipment tended to
- 21 congregate around peak hours of power usage?
- MR. TATE: Objection, vague and ambiguous as to
- 23 what we're talking about.
- A. When we started looking at the problems we were
- 25 having, we noticed that we started having a lot of these

- 1 problems, not all of them but a lot of them, around the
- 2 three to four to five o'clock time frame. It was
- 3 explained to us from the power company that that was the
- 4 time people got home in the evening, they start cranking
- 5 up their TV's, their air-conditioners, their heaters,
- 6 whatever else the case may have been at that time of the
- 7 year. And so the power usage went up, which gave us a
- 8 fluctuation, if you will.
- 9 Q. Fair enough. There was some testimony, I think
- 10 at some point in your deposition, or it may have been in
- 11 someone else's, but I think it was in yours, about a hole
- 12 that was discovered in the shielding for the MR room, and
- 13 this was discovered in conjunction, I believe, either
- 14 with the removal of the Toshiba magnet or the
- 15 installation of the replacement magnet. Do you have any
- 16 knowledge of that event?
- 17 A. I have knowledge of the hole. I didn't report
- 18 the hole. I think Lindgren, our RF shield manufacturer,
- 19 reported the hole, when they came down and refitted the
- 20 room with new RF or new magnet.
- Q. Who was responsible for installing the
- 22 shielding when the DeSoto facility was constructed, if
- 23 you know?
- MR. TATE: Objection, lack of personal
- 25 knowledge, vague and ambiguous, object to the form as

802770.1 5/21/04 -113-

	106	
	1 well as far as "responsible."	
	2 A. Lindgren RF Shielding was the contracting	
	3 company to provide the shielding and they installed the	
	4 room.	
	5 Q. Okay. Am I correct that the MR, the Toshiba	
	6 MR, had to be brought into the MR room through a hole in	
	7 the building created for that purpose?	
	8 A. All MR's are brought in through an entry point.	
	9 Q. Was the Toshiba MR brought in, as you	
	10 understand it, through the end of the MR room which had a	
	11 window in it?	
	12 A. It was.	
	Q. Am I correct that that is the opposite end of	
	14 the room from which the hole in the shielding was	
	15 discovered?	
	16 A. That is correct.	
110 – 112	110	Relevance under FRE
110 112	11 Q. Mr. King, during the first couple of days of	401, 402, & 403.
	12 your depositions, and I can't remember which day, would I	Hearsay. Leading.
	13 be correct, on one of those days you had lunch at a local	Treatsuy. Leading.
	14 Subway?	
	15 A. Yes.	
	16 Q. Would I be wrong in thinking that Dr. Carvel	
	17 approached you during that lunch?	
	18 A. She did.	
	19 Q. She did approch you during that lunch?	
	20 A. Yes, she did.	
	21 Q. Did Mr. Tate approach you, too?	
	22 A. Kyle and his friend sat at another table.	
	23 Q. That was I think was that Mr. Rhea	
	24 (phonetic) or whatever his name was?	
	25 A. Don't know.	
	23 A. Don't know.	
	111	
	1 MR. TATE: I'll object as far as being vague and	
	2 ambiguous as far as approach, whatever that means.	
	3 BY MR. CHESNEY:	
	4 Q. Did Dr. Carvel come and talk to you?	
	5 A. She sat with me at the table and talked with	
	6 me.	
	7 Q. What did she talk to you about?	
	8 A. Just about the problems that she had had, and	
	<u> </u>	
	9 asked me would I come back, and I made the comment, you	
	10 couldn't pay me the money you owed me then. She made the	
	11 comment back that we didn't have the money then, but	

802770.1 5/21/04 -114-

	12 we've got it now and we can pay you.	
	My understanding of the whole process, they owed	
	14 me quite a bit of money, and I walked out of there with	
	15 zero. It was my own regard to walk out of there with	
	16 zero, because I just had had my fill.	
	Q. Focusing on this conversation at lunch, when	
	18 you say she asked you if you would come back, you mean to	
	19 work at DeSoto?	
	20 A. Yes.	
	Q. Was it your understanding that she was offering	
	22 something in addition to a salary if you were willing to	
	23 come back?	
	MR. TATE: Objection, vague and ambiguous.	
	A. Well, the comment she had made to me was that	
	112	
	1 she could offer me quite a bit of money. She mentioned a	
	2 million dollars at that point over a period of years.	
	3 That is when I made the statement, you couldn't even pay	
	4 me the little money that you owed me and	
	5 Q. Okay. Did she have any other conversation with	
	6 you during that lunchtime about the topic of your coming	
	7 back or	
	8 A. No, that was pretty much basically it. I was	
	9 just a listener at that point.	
	MR. TATE: I'm sorry. You were what?	
	11 THE WITNESS: A listener.	
113 - 121	113	Calls for an expert
	Q. First of all, what does patient habitus just	witness. The witness is
	11 mean as a general proposition in the context of imaging?	not competent to opine.
	A. Patient habitus is the size of the patient, the	Relevance under FRE
	13 height, the description, the general makeup of that	401, 402, & 403.
	14 patient, whether they are large or small or very obese or	Vague. Speculation.
	15 very frail.	
	Q. Is it your understanding that different people	
	17 have different body densities?	
	18 A. That is correct.	
	Q. Is body density part of what you would talk	
	20 about as patient habitus, or is that something different	
	21 in your view?	
	A. Yeah, that is the same thing.	
	Q. It would be part of patient habitus?	
	24 A. Yep.	
	Q. Does patient habitus have the ability to affect	
	114	
	114	

802770.1 5/21/04 -115-

1 in any way the ease with which you can acquire certain

2 types of images?

4

- 3 A. Yes, it does.
  - Q. How does it affect that, if you could give us
- 5 just a general quick overview?
- 6 A. Depends on what you are talking about
- 7 primarily, but in general, for x-ray you have to use more
- 8 penetrating factor. For MR, it's a little more difficult
- 9 with MR. The physics of MR requires you to scan longer
- 10 to excite more tissue, because there is more fat tissue
- 11 and fat excites out at a higher level of TR and TE, which
- 12 is the term for like your technique, you have to, like I
- 13 said, spend a little more time with that.
- 14 CT is the same way with more radiation on a
- 15 larger patient, less radiation on the smaller patient.
- 16 Some patients are so big that you are never going to get
- 17 a good image on them. This is affected across all
- 18 imaging modalities.
- 19 Q. Okay. Let me just follow up briefly on that in
- 20 a little more detail. You say there are some patients
- 21 who are so big that you can't really get a good image on
- 22 them. Is that something that is true across modalities?
- MR. TATE: Objection, calls for expert opinion.
- A. That is correct.
- Q. When you say that, do you base that on your

## 115

- 1 many years as a radiographer and as an MR registered
- 2 technologist?
- 3 A. I do.
- 4 Q. Is body size in and of itself a factor that
- 5 affects your ability to get good quality images, or is it
- 6 related to the nature of the tissue as well?
- 7 MR. TATE: Objection, vague and ambiguous,
- 8 calling for expert witness as to what situation.
- 9 MR. CHESNEY: That's fine. I withdraw the
- 10 question. Start again.
- 11 BY MR. CHESNEY:
- 12 Q. To your understanding, based on your years of
- 13 experience as a radiographer and an MR registered
- 14 technologist, does body size in and of itself affect the
- 15 ease with which you can capture images from a patient?
- MR. TATE: Objection, calls for an improper
- 17 opinion.
- 18 A. Yes, it does.
- 19 Q. Does the density of a patient's tissue also

802770.1 5/21/04 -116-

2	0 affect that?	
2	1 A. Yes, it does.	
2	Q. You had said, I think, that fat excites at a	
2	3 higher level of TR and TE than other types of tissue, is	
2.	4 that did I understand you correctly?	
2	5 MR. TATE: Objection, mischaracterizes the	
1	116	
	MR. CHESNEY: I'm just asking if I understood	
4	J	
	THE WITNESS: That's correct. BY MR. CHESNEY:	
7		
8	,	
9	that means is it takes more power to excite fat than it does to excite other tissue, or if that is not let me	
	1 ask you a different question, because that is trying to	
	2 have you inform us with your knowledge on the basis of my	
	3 ignorance, so that is not a good way to do it.	
	4 Let me ask you instead, if you could, as best	
	5 you can, describe in laymen's terms what it means when	
	6 you say that fat excites at a higher level of TE or TR	
	7 than other tissue?	
	8 MR. TATE: Objection, vague and ambiguous as far	
	9 as the meaning of laymen's terms.	
	0 A. An MRI scanner is a big microwave, and we're	
$\begin{vmatrix} 2 \\ 2 \end{vmatrix}$		
	2 only the hydrogen atoms and they pulse at a certain radio	
	3 frequency. But as like with a microwave, when you put a	
	4 piece of bacon in a microwave, you're going to cook your	
	5 meat faster than you'll cook your fat, because it's so	
	117	
1	1 much looser and gelled, and it's just so much so many	
2	2 more hydrogen atoms located in the fat.	
3	They are looser in the fat than they are in the	
4	J1 J	
5		
6	ξ , , , , , , , , , , , , , , , , , , ,	
7	8	
8		
9	8, 1	
1	0 involves, it involves what is called precessing hydrogen	

802770.1 5/21/04 -117-

11 atoms; is that a correct term?

MR. TATE: Objection, vague and ambiguous, lack
13 of foundation.
14 A. Precessing hydrogen atoms, your hydrogen atoms
15 are precessing right now, so that is not necessarily MR.
16 The MR actually aligns them in a north and south
17 direction, then we pulse our RF energy into that magnet
18 and relax that atom out of its alignment state, relax it,
19 let it precess back up to a 360 degree rotation, if you
20 will. We collect that energy as it's reviving itself and
21 getting back up into a vertical plane, if you want to
22 think vertical or horizontal, but it's not really
23 vertical or horizontal.
Q. But then to use what would be more appropriate
25 language, or language you would think would be more
118
1 appropriate, if I understand it, the process of MR
2 involves exciting the hydrogen atoms in the body in such
3 a way to align them in a particular direction for
4 purposes of conducting a scan; is that correct?
5 MR. TATE: Objection, vague and ambiguous.
6 A. That is correct.
7 Q. Fair enough. If I understood your earlier
8 testimony, and correct me if I'm wrong, it is harder to
9 excite hydrogen atoms and have them align in the desired
10 manner in fat than it is in other tissue; is that a fair
11 general statement?
12 A. That is an incorrect statement.
13 Q. Okay.
14 A. It is harder to align them into a denser tissue
15 than it is the fat. Fat is loaded with hydrogen atoms,
16 and they are all loose like this. In dense tissue they
17 are all tight, they can't go anywhere, so, therefore,
18 they run against themselves. Like if you put twenty tops
19 on this table, spun them all, they would all run into
20 each other. But if you give them the whole table to
21 work, they could spin and spin and spin. But if you put
them in a little bowl, they are only going to spin so
23 long, run into each other and die off. So, the
24 excitation of that atom requires them to spin enough that
25 you get a signal back off of them. Fat will spin a long
7 * * * * * * * * * * * * * * * * * * *
119
1 time.
2 So, is the why is it harder to acquire an
3 image from a larger, more obese patient than from a
C 1 0 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1

802770.1 5/21/04 -118-

4 smaller	patient?
-----------	----------

- 5 A. The amount of tissue between the fat and the
- 6 tissue will prevent you from getting to the more dense
- 7 tissue. Then you -- after exciting that, you only have
- 8 so much depth at a receive coil or a send coil, these are
- 9 coils that receive that energy that is being deposited by
- 10 that precessing atom, if you can't get that dense tissue
- 11 atom signal back out to that coil because you've got two
- 12 inches of fat there, then you have got to increase it to
- 13 the point it's gotten through that and spun on out to the
- 14 denser tissues.
- 15 Q. I think if I understood your testimony from
- 16 your previous sessions, DeSoto anticipated having, and
- 17 when it opened its operations actually did have, a
- 18 patient habitus that was larger than would be considered
- 19 average; is that fair to say?
- A. That's correct.
- Q. Was it considerably larger than would be
- 22 considered average?
- 23 MR. TATE: Objection, speculation.
- A. We looked at our -- did our research on the
- 25 inhabitants of that community and the North Mississippi

- 1 area, and we found them to probably be twenty percent
- 2 larger than in other areas of the surburban area,
- 3 Memphis, Arkansas, other places. That is real general in
- 4 population around us.
- 5 Q. Now, you gave some testimony in your previous
- 6 deposition about coils, and in particular about CTL
- 7 coils?
- 8 A. Yes.
- 9 Q. CTL, I take it, stands for cervical thoracic
- 10 lumbar, is that correct, in the coils?
- 11 A. That is correct.
- 12 Q. And I think there were a number of coils that
- 13 were involved with the DeSoto Excellart MR, CTL coils
- 14 that were replaced at various times; is that correct?
- 15 A. That is correct.
- 16 Q. Now, these coils, I think you said in your
- 17 previous testimony, were manufactured by -- was it
- 18 Scientific American or American Scientific?
- 19 A. American Scientific, yeah.
- Q. Scientific American is a magazine, I guess,
- 21 right? American Scientific?
- A. That's correct.

802770.1 5/21/04 -119-

	Q. There was some testimony to the general effect	
	24 as I recall it that these are coils made for use in the	
	25 industry, I think you said something like everybody uses	
	121	
	1 them, again, I'm just saying that to orient you	
	2 MR. TATE: I will object to the form.	
	3 BY MR. CHESNEY:	
	4 Q. My actual question is this: Is it your	
	5 understanding the American Scientific CTL coils used in	
	6 the Excellart MR are also coils used by other	
	7 manufacturers of MR equipment?	
	8 MR. TATE: Objection, lack of personal	
	9 knowledge, lack of foundation.	
	10 A. The two places I can tell you from personal	
	11 knowledge is Toshiba uses them and GE uses them.	
128 – 131	128	Relevance under FRE
	13 keep him happy. First question is this: When you were	401, 402, & 403.
	14 at DeSoto did DeSoto have any staff other than its	Misleading. FRE 106
	15 technologists, Dr. Carvel, Mr. Carvel, who worked there	competence.
	16 at any time?	
	17 A. Yes, they did.	
	Q. Did it have any additional people who were	
	19 there generally speaking the whole time you were there,	
	20 any other classes of employees?	
	MR. TATE: Objection, vague and ambiguous.	
	A. Yes, they did.	
	Q. Can you describe for me what other types of	
	24 employees were there? I assume there was some clerical	
	25 staff?	
	129	
	1 A. Yes, there was.	
	Q. Typists and things like that. I'm not thinking	
	3 about that so much. I am more interested in terms of	
	4 people who may have been there providing services in the	
	5 IS area or in the billing area?	
	6 MR. TATE: I object to the form, vague and	
	7 ambiguous, meaning of IS.	
	8 BY MR. CHESNEY:	
	9 Q. Do you understand what IS means, information 10 systems? I'm sorry.	
	, and the second se	
	11 A. I'm the information systems guy. We had a 12 contract person that came in and helped us with the IT	
	1	
	14 stuff, information technology things. Billing-wise, we	

802770.1 5/21/04 -120-

	5 had a billing manager and anywhere from one to two	
	6 billing clerks at any given time.	
-	7 Q. Who was DeSoto's first billing manager?	
	8 A. Rhonda Tschume, T-S-C-H-U-M-E.	
-	9 Q. Did there come a point when Ms. Tschume left	
	DeSoto to your knowledge?	
	1 A. Yes, it did.	
	Q. When she left, did someone else replace her in	
	3 the position of billing manager?	
	A. Yes, they did.	
	Q. Who was that, if you know?	
	•	
	130	
	A. I can't recall her name. She only stayed about	
	2 three months.	
	Q. Do you have any understanding as to why she	
	4 left?	
	MR. TATE: Objection, calls for speculation.	
	A. I don't really have a great understanding of	
	7 that, other than the fact she felt like it was in a mess.	
	Q. When you say she felt like it was in a mess,	
	9 can you tell us anything about your understanding as to	
	0 why she thought it was in a mess? In what way did she	
-	1 think it was in a mess?	
	2 MR. TATE: Objection, lack of personal	
-	3 knowledge, speculation.	
	4 A. No, I can't.	
	Q. Do you have any understanding as to why Ms.	
	6 Tschume left?	
	7 MR. TATE: Same objections.	
	8 A. Ms. Tschume and I started in the practice	
-	9 together. She was the first employee of DeSoto	
	O Diagnostic Imaging and I was the second one, even though	
	1 I had done some consulting work, and we brought her in on	
	2 our billing practice to begin with. Her technique of	
	doing accounts receivable, billing out, preparing the	
	4 Medicare, Blue Cross, all the insurance forms, was not	
	5 adequate enough to satisfy Lynn or Randon or myself.	
	•	
	131	
	Q. So, she was let go, Ms. Tschume?	
	A. She wasn't let go. She actually resigned on	
	3 her own, she just didn't show up for work one day. But I	
	4 think that the writing on the wall, she read it pretty	
	5 clearly.	
134 – 136	134	Relevance under FRE

802770.1 5/21/04 -121-

Q. When you say that the RIS system could generate	401, 402, & 403.
23 statistical reports, what kind of statistical reports do	
24 you understand it could generate?	
A. A number of each modality imaging each	
135	
1 modality imaged certain parts of the body, brain, C	
2 spine, thoracic spine, lumbar spine. It could break that	
3 down to type of body part. It could break it down to the	
4 referring physician, could break it down for the	
5 technologist who performed the exam. It could break it	
6 down to the interpreter if we had more than one	
7 radiologist, which at some times we did. It could break	
8 it down to the demographic area if we wanted to focus on	
9 a particular area.	
Q. Could it or did it break it down by modality?	
11 A. Yes, it did.	
Q. So, would you be able to generate from the RIS	
13 system information as to the quantity of examinations	
<ul><li>14 that were performed within given periods of time on each</li><li>15 of the modalities in DeSoto?</li></ul>	
<ul><li>A. It would do it daily, weekly, monthly, yearly.</li><li>O. How do you know that?</li></ul>	
1	
19 Q. And did you run them? 20 A. I did.	
21 Q. Were hard copies kept of those reports?	
22 A. Probably not. We generated hard copies, but as	
23 far as keeping them, they were already in the system for	
24 archiving.	
25 Q. So, they were maintained in an electronic form;	
2. So, and were maintained in an electronic form,	
136	
1 is that correct?	
2 A. That's correct.	
Q. Did any of these reports reflect the revenue	
4 that was generated from the studies?	
5 A. We didn't obtain the financial portion of that.	
6 Q. But you were able to identify the number of	
7 studies and the kind of studies that were performed?	
8 A. That's correct.	
9 Q. With regard to each modality?	
10 A. That's correct.	
11 Q. As far as you know, is that RIS system still at	
12 DeSoto?	
A. I have no earthly idea.	

802770.1 5/21/04 -122-

	MR. CHESNEY: What is the time?
	MR. TATE: Time to turn him over, because we're
	16 running out of time.
152 - 157	152
	4 Q. While you were at DeSoto, were you in charge of
	5 the billing department?
	6 A. I was in charge of all the employees.
	7 Q. But as far as in particular the billing
	8 department, were you in charge of that, or what was your
	9 role, if you can describe it?
	10 A. I was pretty much the overseer.
	11 Q. Okay. But as far as preparing claim forms and
	12 sending such forms out to insurance companies, that sort
	13 of thing, you weren't actually hands on with that
	14 process, were you?
	15 A. No, I was not.
	16 Q. Okay. So, you weren't hands on. Is it fair to
	17 say you weren't hands on with coding charges onto these
	18 claims forms to be sent to insurance companies; is that
	19 fair to say?
	A. No, it's not. I involved myself just from the
	21 outside looking in enough to know what was going on. So,
	22 if the employee failed to do their job and I could
	23 identify that failure. But as far as doing that, could I
	24 sit down and do it? No. Did I know the codes? Yes.
	25 Q. What was the code for the 3-D reconstruction
	2. What was the code for the 5 B reconstruction
	153
	1 you were talking about earlier?
	2 A. 76375.
	3 Q. What number is it?
	4 A. 76375.
	5 Q. And what is the definition of that code, if
	6 that is the proper one?
	7 A. 3-D MPRs, 3-D reconstruction, CT MR recon.
	8 Q. What does that mean?
	9 A. What does it mean?
	10 Q. Yeah.
	A. It means pulling the image data into a slab of
	12 information that you can cut and dice in multiple planes
	13 front to back, top to bottom, left to right, oblique
	14 angles, any which angle you may be wanting to manipulate
	15 that.
	16 Q. If that is the right code for 3-D
	17 reconstruction, what does that code include, what exams?
	18 A. It says CT MR on that. CT is certainly the
	·

802770.1 5/21/04 -123-

19 usage factor	that vou	would	probably	maintain i	vou did
-----------------	----------	-------	----------	------------	---------

- 20 them. MR, the only thing that you did 3-D on was
- 21 angiography. MRA's, you did put those in a 3-D format,
- 22 nothing else did you put in a 3-D format. You didn't
- 23 need to look at slab data.
- Q. Where did you get this information on, this
- 25 coding number?

- 1 A. Medicare, CPT coding, radiology coding books.
- 2 Q. What year?
- 3 A. 2004 -- 2003, 2002, 2001, 2000, they were
- 4 opened up in 1999 for payment.
- 5 Q. So, am I hearing you testify earlier that there
- 6 was something wrong with billing for a 3-D
- 7 reconstruction?
- 8 A. Yes, it is.
- 9 Q. And what is your testimony regarding that?
- MR. CHESNEY: Excuse me one second. As phrased,
- 11 that question actually mischaracterizes the witness'
- 12 previous testimony, and, therefore, I object to it.
- MR. TATE: I'm trying to make sure the record is
- 14 clear.
- MR. CHESNEY: Overbroad, vage and ambiguous, and
- 16 mischaracterizes the witness' previous testimony.
- 17 BY MR. TATE:
- 18 Q. Okay. Again, I think you understand my
- 19 question. What did you perceive as being wrong with
- 20 billing for the 3-D reconstruction and using that code at
- 21 DeSoto, I guess the 76735 that you have stated?
- 22 A. 375.
- O. Yeah.
- A. The problem with billing that code is that
- 25 there is two problems with it. You had to actually do

## 155

- 1 it, that is number one, and we did not.
- 2 Q. You had to do what?
- 3 A. Didn't do the 3-D reconstruction on MRI. None
- 4 of that was ever done except for MRA's. MRA's, we did,
- 5 but we billed every exam with the 3-D MPR -- MR. The
- 6 second one is you have to, and this goes for CT and MRI,
- 7 you have to have a referring physician's actual order
- 8 stating that he needed 3-D MPR pulled on that, and at
- 9 that point you can bill because you have an actual order
- 10 for that. The radiologist could not manifest an order

802770.1 5/21/04 -124-

11 for that unless she	saw a particular pathology she needed	
12 to see.		
	eans a cancer, a tumor, some kind of	
	may have occurred. In order for her	
	the to have seen that is that they	
16 would actually hav	e to see the first images that came out	
=	nysician up that referred, ask for an	
	e it in writing, and document that.	
19 Q. Now, you a	re saying you reviewed these Medicare	
20 CPT code manuals	while you were at DeSoto?	
	familiar with them when I was at	
22 Magnolia Hospital	from '95 till '97, Delta Medical Center	
	I then again as they came up in code	
	re just recently I have been put on	
25 the charge master to	eam for our hospital. Within the last	
	156	
_ = = = = = = = = = = = = = = = = = = =	in constant review of all these. It's	
2 a constant, ever-cha		
_	ow you learned the specific number	
	ruction here in the last year with you	
5 being in your new p	position?	
6 A. Absolutely.		
_	ne you were at DeSoto, you didn't	
-	particular code number?	
9 A. Yes, I did.		
10 Q. You did?		
11 A. Yes, I did.		
12 Q. Based on w		
	e billing code. When I'd go to	
	ask, and to Sue Barger, who was	
•	l, and ask what number are we billing	
·	umbers were given out then. The	
	idency to change over the years, J codes	
•	would be added to them for	
3	ou may use, but the codes generally	
•	that range. So, if it's 76375 this	
	75. It may change to 376 depending on	
	f that billing agency.	
	derstanding that this 76735	
24 A. 375.		
25 Q. What is it?		
	157	
1 MD CHECKI	157 EV: 76375	
1 MR. CHESNI	21. 70373.	
2 BY MR. TATE:		

802770.1 5/21/04 -125-

	3 Q. Came into existence around 1999?	
	4 A. I think in 1999 Medicare approved it for	
	5 payment.	
	6 Q. That specific code?	
	7 A. That specific code. I'm not sure about the	
	8 date. That is just my understanding of when it generally	
	9 came on line.	
	10 Q. What about in the year 2000?	
	11 A. It was on line then.	
	12 Q. You are certain of that?	
	13 A. Positive.	
	14 Q. What about 2001?	
	15 A. Positive.	
	16 Q. What about 2002?	
	17 A. Positive.	
	18 Q. What about 2003?	
	19 A. Positive.	
158	15 A. FOSILIVE.	FRE 106 competence.
136		TRE 100 competence.
	1 Q. So, it's your testimony you were aware of the 2 76375 code for the 3-D reconstruction while at you were	
	3 at DeSoto, correct?	
	4 A. I was aware of the number and the acquisition	
	5 of that data and what it represented, yes.	
	6 Q. But as far as actually sitting in the billing	
	7 office and putting it down to paper or sending claims	
	8 out, you didn't do that?	
	9 A. I never did that. That was Lynn doing that.	
	Q. Okay. Along with the billing manager?	
	11 A. No. Lynn coded all her own stuff.	
	12 Q. I thought you testified earlier Sue Barger was	
	13 a coder?	
	14 A. Sue Barger was a coder after hours. Lynn, if	
	15 she had it in front of her, she coded it.	
	16 Q. Dr. Carvel and Sue Barger were doing the coding	
	17 at DeSoto while you were there?	
	18 A. I would say the primary coder was Lynn. That	
	19 was a smart thing on her part. She was a coder. She was	
	20 a radiologist. She was our golden goose.	
	Q. Well, I guess my question is, if Dr. Carvel was	
	22 the primary coder, Sue Barger also provided coding at	
	23 DeSoto, correct?	
	24 A. That is correct.	
173 – 174	173	
	18 Q. I'm not talking about just for clarity to	
	19 make sure Mr. Steiff or anybody, I'm talking about	
	20 your understanding of the representations you just talked	

802770.1 5/21/04 -126-

	21 about a while ago. That's what I'm looking for, your	
	22 understandings.	
	A. I think the first proposal we had we asked for	
	24 hearts and we were given those numbers. Second proposal,	
	25 our eagerness to get into the operation and our short	
	174	
	1 time frame to get in the operation probably forced us to	
	2 overlook some of that, and it wasn't intentional. It was	
	3 just in our minds, it proved to be a little	
	4 misrepresented, but indeed we did check off on it. We	
	5 did know what we were getting. We got a dual head. He	
	6 had already told us dual head. We had already seen it.	
	7 We talked to the techs but without the salespeople	
	8 available when we went to Pensacola.	
	9 So, we knew our dual head would be a little	
	10 longer. They didn't do hearts on them. But they could	
	11 do hearts, and it wasn't going to be a problem. So, when	
	12 you see dual heads, you just automatically assume it's	
	13 going to do it, and those were our assumptions.	
214 - 216	214	Relevance under FRE
	20 BY MR. CHESNEY:	401, 402, & 403.
	Q. With regard to Ms. Kroncke is that the right	
	22 pronunciation? She came in to see you on what would have	
	23 been her second day at DeSoto; is that right?	
	A. She came in, never reported to work, never	
	25 clocked in, just went ahead and told me she had to	
	215	
	215	
	1 resign.	
	2 MR. TATE: Objection, hearsay. 3 BY MR. CHESNEY:	
	4 Q. She actually had just left a job to come to 5 work at DeSoto the day before; is that correct?	
	l	
	<ul><li>A. That's correct.</li><li>Q. And she had left her previous employment in</li></ul>	
	8 order to do that; is that correct?	
	9 A. That's correct.	
	10 Q. She came and worked for one day at DeSoto?	
	11 A. That's correct.	
	12 Q. Then the next morning she came in and saw you	
	13 before she went to work; is that right?	
	14 A. That's correct.	
	15 Q. And was she upset about the situation?	
	16 MR. TATE: Objection, assuming facts not in	
	17 evidence.	
	17 CVIGENCE.	

802770.1 5/21/04 -127-

18 THE WITNESS: That was more than two questions.	
19 BY MR. CHESNEY:	
Q. But they're all going to be done in less time	
21 than two questions. Was she upset about the situation?	
22 A. Yes, she was.	
MR. TATE: Again, objection, mischaracterizes	
24 the witness' previous testimony, assuming facts not in	
25 evidence. Unless you want to give me a continuing	
216	
1 objection to all objections regarding this	
2 MR. CHESNEY: You can have all the objections	
3 you want to this.	
4 MR. TATE: Okay, go ahead.	
5 MR. CHESNEY: You can make any objection you	
6 want.	
7 MR. TATE: I'm just talking about it's	
8 continuing.	
9 MR. CHESNEY: Understood. No problem.	
10 BY MR. CHESNEY:	
11 Q. She was upset. Did she appear upset?	
12 A. Yes, she did appear upset.	
Q. Was she somewhat emotional about the situation?	
14 A. Yes, she was.	
Q. In that condition, did she then tell you that	
16 she was leaving because of what you previously testified	
17 to, her feeling uncomfortable with what she had been	
18 asked to do the day before?	
19 A. Yes, she did.	
20 MR. CHESNEY: Thank you. That's all.	
21 THE VIDEOGRAPHER: This concludes the videotaped	
22 deposition of Mr. Paul King, consisting of four tapes.	
23 The original tapes of today's testimony will remain in	
24 the custody of Alpha Legal Productions, whose address is	
25 100 North Main The Labby Mannhis Tannasses 20102 We	

802770.1 5/21/04 -128-

25 100 North Main, The Lobby, Memphis, Tennessee 38103. We